

BID TABULATION # 19959

VENDOR CONTRACT FOR DE-ICING CHEMICALS
 OPENED 11/14/2023 @ 4:30 PM-CT

PURCHASING AGENT: DIANA HERREJON
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BIDDER	ITEM #	ITEM DESCRIPTION	MANUFACTURER & PART #	PRICE PER BAG	# OF LBS. PER BAG	# OF BAGS PER PALLET	PRICE PER PALLET	ESTIMATED TOTAL ANNUAL USAGE (IN PALLETS)	TOTAL FOR ESTIMATED ANNUAL USAGE	GRAND TOTAL	LBE AFFIDAVIT SUBMITTED?	SRC AFFIDAVIT SUBMITTED?
BLIFFERT LUMBER & FUEL CO. (MILWAUKEE, WI)	1	ICE MELT BAGGED, 50 LB. BAGS DELIVERED ON 40" X 48" PALLETS 49 BAGS PER PALLET	COMPASS MINERALS 806696	\$10.00	50	49	\$490.00	48	\$23,520.00	\$84,737.29	N/A	NO
	2	SODIUM CHLORIDE BAGGED, CRUSHED ROAD SALT, 50 LB. BAGS DELIVERED 49 BAGS PER PALLET	COMPASS MINERALS 806661	\$5.99	50	49	\$293.51	79	\$23,187.29			
	3	CALCIUM CHLORIDE BAGGED, PELLETS, 50 LB. BAGS DELIVERED ON 40" X 48" PALLETS 55 BAGS PER PALLET	COMPASS MINERALS 2317255	\$20.00	50	48	\$960.00	34	\$32,640.00			
	4	PROFESSIONAL ICE MELTER IN ACCORDANCE WITH ATTACHMENT A - MSDS 50 LB. BAGS DELIVERED 50 BAGS PER PALLET	COMPASS MINERALS 836553	\$11.00	50	49	\$539.00	10	\$5,390.00			
NINJA DE-ICER (GREEN BAY, WI)	1	ICE MELT BAGGED, 50 LB. BAGS DELIVERED ON 40" X 48" PALLETS 49 BAGS PER PALLET	LIGHTNING PREMIUM ICE MELTER (CRYSTAL VISIONS). 50LB BAGS, 49 BAGS/PALLET	\$6.59	50	49	\$322.91	48	\$15,499.68	\$61,864.94	N/A	NO
	2	SODIUM CHLORIDE BAGGED, CRUSHED ROAD SALT, 50 LB. BAGS DELIVERED 49 BAGS PER PALLET	ROCK SALT HALITE (CRYSTAL VISIONS). 50 LB BAGS, 49 BAGS/PALLET	\$4.96	50	49	\$243.04	79	\$19,200.16			
	3	CALCIUM CHLORIDE BAGGED, PELLETS, 50 LB. BAGS DELIVERED ON 40" X 48" PALLETS 55 BAGS PER PALLET	PELADOW/DOWFLAKE XTRA (OXY- OCCIDENTAL CHEMICAL CORPORATION). 50 LB BAGS, 55 BAGS/PALLET.	\$12.80	50	55	\$704.00	34	\$23,936.00			
	4	PROFESSIONAL ICE MELTER IN ACCORDANCE WITH ATTACHMENT A - MSDS 50 LB. BAGS DELIVERED 50 BAGS PER PALLET	LIGHTNING PREMIUM ICE MELTER (CRYSTAL VISIONS). 50LB BAGS, 49 BAGS/PALLET	\$6.59	50	49	\$322.91	10	\$3,229.10			
NINJA DE-ICER (GREEN BAY, WI)	1	ICE MELT BAGGED, 50 LB. BAGS DELIVERED ON 40" X 48" PALLETS 49 BAGS PER PALLET	LIGHTNING PREMIUM ICE MELTER (CRYSTAL VISIONS). 50LB BAGS, 49 BAGS/PALLET	\$6.59	50	49	\$322.91	48	\$15,499.68	\$50,873.76	N/A	NO
	2	SODIUM CHLORIDE BAGGED, CRUSHED ROAD SALT, 50 LB. BAGS DELIVERED 49 BAGS PER PALLET	ROCK SALT HALITE (CRYSTAL VISIONS). 50 LB BAGS, 49 BAGS/PALLET	\$4.96	50	49	\$243.04	79	\$19,200.16			
	3	CALCIUM CHLORIDE BAGGED, PELLETS, 50 LB. BAGS DELIVERED ON 40" X 48" PALLETS 55 BAGS PER PALLET	PELADOW/DOWFLAKE XTRA (OXY- OCCIDENTAL CHEMICAL CORPORATION). 50 LB BAGS, 55 BAGS/PALLET.	\$7.77	50	49	\$380.73	34	\$12,944.82			
	4	PROFESSIONAL ICE MELTER IN ACCORDANCE WITH ATTACHMENT A - MSDS 50 LB. BAGS DELIVERED 50 BAGS PER PALLET	LIGHTNING PREMIUM ICE MELTER (CRYSTAL VISIONS). 50LB BAGS, 49 BAGS/PALLET	\$6.59	50	49	\$322.91	10	\$3,229.10			
REINDERS, INC. (SUSSEX, WI)	1	ICE MELT BAGGED, 50 LB. BAGS DELIVERED ON 40" X 48" PALLETS 49 BAGS PER PALLET	NO MORE ICE, EC GROW 85-0624	\$11.95	50	49	\$585.55	48	\$28,106.40	\$98,235.07	N/A	NO
	2	SODIUM CHLORIDE BAGGED, CRUSHED ROAD SALT, 50 LB. BAGS DELIVERED 49 BAGS PER PALLET	ICE AWAY, COMPASS MINERALS 4910-0614	\$7.27	50	49	\$356.23	79	\$28,142.17			
	3	CALCIUM CHLORIDE BAGGED, PELLETS, 50 LB. BAGS DELIVERED ON 40" X 48" PALLETS 55 BAGS PER PALLET	PELADOW, OCCIDENTAL CHEMICALS 17-0624	\$18.95	50	55	\$1,042.25	34	\$35,436.50			
	4	PROFESSIONAL ICE MELTER IN ACCORDANCE WITH ATTACHMENT A - MSDS 50 LB. BAGS DELIVERED 50 BAGS PER PALLET	PROFESSIONAL, SPRING VALLEY 2063400	\$13.10	50	50	\$655.00	10	\$6,550.00			

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ZEROPOINT MFG CO., INC DBA AAT & SALT DISTRIBUTION (MILWAUKEE, WI)	1	ICE MELT BAGGED, 50 LB. BAGS DELIVERED ON 40" X 48" PALLETS 49 BAGS PER PALLET	ICE ATTACK ICE MELTING COMPOUND IA/50# B	\$13.95	50	55	\$767.25	48	\$36,828.00	\$120,323.45	N/A	NO
	2	SODIUM CHLORIDE BAGGED, CRUSHED ROAD SALT, 50 LB. BAGS DELIVERED 49 BAGS PER PALLET	DIAMOND CRYSTAL WINTER MELT #100012605	\$9.95	50	49	\$487.55	79	\$38,516.45			
	3	CALCIUM CHLORIDE BAGGED, PELLETS, 50 LB. BAGS DELIVERED ON 40" X 48" PALLETS 55 BAGS PER PALLET	PELADOW CP-50R	\$19.95	50	55	\$1,097.25	34	\$37,306.50			
	4	PROFESSIONAL ICE MELTER IN ACCORDANCE WITH ATTACHMENT A - MSDS 50 LB. BAGS DELIVERED 50 BAGS PER PALLET	ICE ATTACK ICE MELTING COMPOUND IA/50# B	\$13.95	50	55	\$767.25	10	\$7,672.50			

AWARD WILL BE MADE IN TOTAL TO THE LOWEST RESPONSIVE AND RESPONSIBLE BIDDER COMPLYING WITH THE BID SPECIFICATIONS AND DELIVERY REQUIREMENTS. BIDDERS MUST QUOTE ALL ITEMS TO BE ELIGIBLE FOR AN AWARD.

THE LOW BIDDER SHALL BE DETERMINED BY ADDING THE QUOTIENT OF THE QUOTED PRICE PER PALLET OF EACH ITEM MULTIPLIED BY THE ESTIMATED ANNUAL USAGES TO OBTAIN A GRAND TOTAL.

IF A LOCAL BUSINESS ENTERPRISE (LBE) IS A RESPONSIVE AND RESPONSIBLE BIDDER, THE LBE SHALL BE AWARDED THE CONTRACT PROVIDED ITS BID DOES NOT EXCEED THE LOWEST BID BY MORE THAN 5% AND THE DIFFERENCE DOES NOT EXCEED \$25,000. **EFFECTIVE JANUARY 01, 2017**, IF THE LBE IS CERTIFIED AS A SMALL BUSINESS ENTERPRISE (SBE) WITH THE CITY OF MILWAUKEE'S OFFICE OF EQUITY AND INCLUSION (OEI), THE LBE SHALL BE AWARDED THE CONTRACT PROVIDED ITS BID NOT EXCEED THE LOWEST BID BY MORE THAN 10% AND THE DIFFERENCE DOES NOT EXCEED \$30,000.

CONTRACTS SHALL BE AWARDED TO THE LOWEST RESPONSIBLE BIDDER WHO QUALIFIES FOR THE CITY OF MILWAUKEE-MADE, MILWAUKEE COUNTY-MADE OR AMERICAN-MADE PROGRAM (ORDINANCE 310-18.9) IF:

- THE BIDDER SUBMITS AN AFFIDAVIT WITH THEIR BID INDICATING THEY MEET THE REQUIREMENTS OF THE ORDINANCE, AND
- THE BID DOES NOT EXCEED THE LOWEST BID BY MORE THAN 12% or \$25,000.

EFFECTIVE DECEMBER 12, 2018, IF A BIDDER IS SEEKING TO QUALIFY FOR THE SOCIALLY-RESPONSIBLE CONTRACTORS (SRC) BID INCENTIVE AND IS A RESPONSIVE AND RESPONSIBLE BIDDER, THE "SRC BIDDER" SHALL BE AWARDED THE CONTRACT PROVIDED ITS BID DOES NOT EXCEED THE LOWEST BID BY MORE THAN 5% AND THE DIFFERENCE DOES NOT EXCEED \$25,000.

ANY BIDDER PROPOSING TO SUPPLY GOODS AND/OR SERVICES UNDER ORDINANCE 310-10, AND WHO DEMONSTRATES ENTITLEMENT TO THE PREFERENCE PROVIDED BY THAT ORDINANCE, SHALL NOT ALSO RECEIVE THE BENEFIT OF THE BID AWARD PROVIDED UNDER THE LOCAL BUSINESS ENTERPRISE (LBE) PROGRAM IN SECTION 365-7-1. A BIDDER MAY APPLY FOR BOTH PREFERENCES, BUT WILL FIRST BE CONSIDERED FOR ENTITLEMENT TO THE PREFERENCE PROVIDED UNDER ORDINANCE 365-7-1. SHOULD A BIDDER SEEK TO QUALIFY FOR ALL THREE BID PREFERENCES (LBE, BUY AMERICAN AND SRC) AND IN A SITUATION WHERE MULTIPLE BIDDERS ARE SEEKING TO QUALIFY FOR VARIOUS DIFFERENT BID PREFERENCES, PRECEDENCE SHALL BE GIVEN TO THE BIDDER SEEKING TO QUALIFY FOR A BID INCENTIVE IN THE FOLLOWING DESCENDING ORDER:

1. LBE BID INCENTIVE
2. BUY AMERICAN BID INCENTIVE
3. SRC BID INCENTIVE