

BID TABULATION #21973

VENDOR CONTRACT FOR HIGH-PRESSURE SODIUM BALLASTS

OPENED 08/13/2026 @ 4:30 PM-CT

PURCHASING AGENT: MICHAEL SILER

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BIDDER	ITEM #	ITEM DESCRIPTION	MANUFACTURER & PART #	UOM	UNIT PRICE	QTY	TOTAL	GRAND TOTAL	LBE AFFIDAVIT SUBMITTED?	BUY MILWAUKEE / AMERICAN AFFIDAVIT SUBMITTED?	SRC AFFIDAVIT SUBMITTED?
PRICE AND SONS, INC. MILWAUKEE, WI	1	BALLAST, 100W, 55V, HIGH-PRESSURE SODIUM VAPOR, PER CITY SPEC. NO. 12A-D-10 UPDATED 07/16/2026, BALLAST TO OPERATE ON A 6.6 AMP SERIES CIRCUIT, SUITABLE FOR EPOXY ENCAPSULATION AND DIRECT BURIAL. CC#1201-006.	1LT-K1-13890	EACH	\$257.25	1,000	\$257,250.00	\$537,782.00	YES	YES, CITY OF MILWAUKEE	YES
	2	BALLAST, 150W, 55V, HIGH-PRESSURE SODIUM VAPOR, PER CITY SPEC. NO. 12a-D-10 UPDATED 07/16/2026, BALLAST TO OPERATE ON A 6.6 AMP SERIES CIRCUIT, SUITABLE FOR EPOXY ENCAPSULATION AND DIRECT BURIAL. CC#1201-007.	1LT-K1-23756	EACH	\$285.28	600	\$171,168.00				
	3	BALLAST, 250W, 55V, HIGH-PRESSURE SODIUM VAPOR, PER CITY SPEC. NO. 12a-D-10 UPDATED 07/16/2026, BALLAST TO OPERATE ON A 6.6 AMP SERIES CIRCUIT, SUITABLE FOR EPOXY ENCAPSULATION AND DIRECT BURIAL. CC#1201-008.	1LT-K1-23755	EACH	\$273.41	400	\$109,364.00				

NON-COMPLYING BIDS WERE RECEIVED FROM THE FOLLOWING:

CJM LIGHTING & ELECTRICAL INC. (LANNON, WI) - DID NOT COMPLY WITH SBE REQUIREMENT

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AWARD WILL BE MADE IN TOTAL TO THE LOWEST RESPONSIVE AND RESPONSIBLE BIDDER COMPLYING WITH THE BID SPECIFICATIONS AND THE DELIVERY REQUIREMENTS. BIDDERS MUST QUOTE ALL ITEMS TO BE ELIGIBLE FOR AN AWARD. THE LOW BIDDER SHALL BE DETERMINED BY MULTIPLYING THE QUOTED UNIT PRICE BY THE QUANTITY TO OBTAIN THE GRAND TOTAL.

IF A LOCAL BUSINESS ENTERPRISE (LBE) IS A RESPONSIVE AND RESPONSIBLE BIDDER, THE LBE SHALL BE AWARDED THE CONTRACT PROVIDED ITS BID DOES NOT EXCEED THE LOWEST BID BY MORE THAN 5% AND THE DIFFERENCE DOES NOT EXCEED \$25,000. **EFFECTIVE JANUARY 01, 2017**, IF THE LBE IS CERTIFIED AS A SMALL BUSINESS ENTERPRISE (SBE) WITH THE CITY OF MILWAUKEE'S DEPARTMENT OF COMPLIANCE AND ENGAGEMENT (DCE), THE LBE SHALL BE AWARDED THE CONTRACT PROVIDED ITS BID NOT EXCEED THE LOWEST BID BY MORE THAN 10% AND THE DIFFERENCE DOES NOT EXCEED \$30,000.

CONTRACTS SHALL BE AWARDED TO THE LOWEST RESPONSIBLE BIDDER WHO QUALIFIES FOR THE CITY OF MILWAUKEE-MADE, MILWAUKEE COUNTY-MADE OR AMERICAN-MADE PROGRAM (ORDINANCE 310-18.9) IF:

- THE BIDDER SUBMITS AN AFFIDAVIT WITH THEIR BID INDICATING THEY MEET THE REQUIREMENTS OF THE ORDINANCE, AND
- THE BID DOES NOT EXCEED THE LOWEST BID BY MORE THAN 12% or \$28,171.

EFFECTIVE DECEMBER 12, 2018, IF A BIDDER IS SEEKING TO QUALIFY FOR THE SOCIALLY-RESPONSIBLE CONTRACTORS (SRC) BID INCENTIVE AND IS A RESPONSIVE AND RESPONSIBLE BIDDER, THE "SRC BIDDER" SHALL BE AWARDED THE CONTRACT PROVIDED ITS BID DOES NOT EXCEED THE LOWEST BID BY MORE THAN 5% AND THE DIFFERENCE DOES NOT EXCEED \$25,000.

ANY BIDDER PROPOSING TO SUPPLY GOODS AND/OR SERVICES UNDER ORDINANCE 310-10, AND WHO DEMONSTRATES ENTITLEMENT TO THE PREFERENCE PROVIDED BY THAT ORDINANCE, SHALL NOT ALSO RECEIVE THE BENEFIT OF THE BID AWARD PROVIDED UNDER THE LOCAL BUSINESS ENTERPRISE (LBE) PROGRAM IN SECTION 365-7-1. A BIDDER MAY APPLY FOR BOTH PREFERENCES, BUT WILL FIRST BE CONSIDERED FOR ENTITLEMENT TO THE PREFERENCE PROVIDED UNDER ORDINANCE 365-7-1. SHOULD A BIDDER SEEK TO QUALIFY FOR ALL THREE BID PREFERENCES (LBE, BUY AMERICAN AND SRC) AND IN A SITUATION WHERE MULTIPLE BIDDERS ARE SEEKING TO QUALIFY FOR VARIOUS DIFFERENT BID PREFERENCES, PRECEDENCE SHALL BE GIVEN TO THE BIDDER SEEKING TO QUALIFY FOR A BID INCENTIVE IN THE FOLLOWING DESCENDING ORDER:

1. LBE BID INCENTIVE
2. BUY AMERICAN BID INCENTIVE
3. SRC BID INCENTIVE