

BID TABULATION #18777 REBID 1

VENDOR CONTRACT FOR NEW EXTREME NETWORKS EQUIPMENT AND SOFTWARE
 OPENED 06/07/2022 @ 2:00 PM-CST

PURCHASING AGENT: MARINA LITVINETS

TELEPHONE NO.: (414) 286-2392

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BIDDER	ITEM #	MANUFACTURER	PART #	ITEM DESCRIPTION	UOM	UNIT PRICE	QTY	TOTAL	GRAND TOTAL	LBE AFFIDAVIT SUBMITTED?	BUY MILWAUKEE / AMERICAN AFFIDAVIT SUBMITTED?	SRC AFFIDAVIT SUBMITTED?					
CAPITAL DATA, INC. (BROOKFIELD, WI)	1	EXTREME NETWORKS	5320-24T-8XE	5320 24PORT DATA SWITCH	EACH	\$1,328.18	10	\$13,281.80	\$167,857.16	N/A	NO	NO					
	2	EXTREME NETWORKS	5320-24P-8XE	5320 24PORT POE+ SWITCH	EACH	\$1,873.08	10	\$18,730.80									
	3	EXTREME NETWORKS	5320-48T-8XE	5320 48PORT DATA SWITCH	EACH	\$1,994.26	10	\$19,942.60									
	4	EXTREME NETWORKS	5320-48P-8XE	48PORT POE+ SWITCH	EACH	\$2,962.87	10	\$29,628.70									
	5	EXTREME NETWORKS	5320-10GUPG-4X-LIC-P	4X10G PORT SPEED UPGRADE LICENSE	EACH	\$314.82	10	\$3,148.20									
	6	EXTREME NETWORKS	5420M-24T-4YE	5420M 24PORT DATA SWITCH	EACH	\$2,505.49	10	\$25,054.90									
	7	EXTREME NETWORKS	5420M-48W-4YE	5420M 48PORT 802.3BT 90W POE SWITCH	EACH	\$3,864.56	10	\$38,645.60									
	8	EXTREME NETWORKS	XN-ACPWR-920W	920W AC POWER SUPPLY	EACH	\$579.35	2	\$1,158.70									
	9	EXTREME NETWORKS	5000-PRMR-LIC-P	PREMIER LICENSE FOR 5000 SERIES SWITCHES	EACH	\$988.02	10	\$9,880.20									
	12	EXTREME NETWORKS	10305	SFP+ DIRECT ATTACH CABLE. 3M	EACH	\$96.62	10	\$966.20									
	13	EXTREME NETWORKS	XN-ACPWR-750W-F	750W AC PSU F2B AIRFLOW	EACH	\$741.71	2	\$1,483.42									
	14	EXTREME NETWORKS	VSP-PRMR-LIC-P	VSP PREMIER LICENSE	EACH	\$2,968.02	2	\$5,936.04									
	PC SOLUTIONS & INTERGRATIONS, INC. (MIAMI, FL)	1	EXTREME NETWORKS	5320-24T-8XE	5320 24PORT DATA SWITCH	EACH	\$1,458.99	10					\$14,589.90	\$184,388.90	N/A	NO	NO
		2	EXTREME NETWORKS	5320-24P-8XE	5320 24PORT POE+ SWITCH	EACH	\$2,057.55	10					\$20,575.50				
3		EXTREME NETWORKS	5320-48T-8XE	5320 48PORT DATA SWITCH	EACH	\$2,190.66	10	\$21,906.60									
4		EXTREME NETWORKS	5320-48P-8XE	48PORT POE+ SWITCH	EACH	\$3,254.67	10	\$32,546.70									
5		EXTREME NETWORKS	5320-10GUPG-4X-LIC-P	4X10G PORT SPEED UPGRADE LICENSE	EACH	\$345.83	10	\$3,458.30									
6		EXTREME NETWORKS	5420M-24T-4YE	5420M 24PORT DATA SWITCH	EACH	\$2,752.25	10	\$27,522.50									
7		EXTREME NETWORKS	5420M-48W-4YE	5420M 48PORT 802.3BT 90W POE SWITCH	EACH	\$4,245.17	10	\$42,451.70									
8		EXTREME NETWORKS	XN-ACPWR-920W	920W AC POWER SUPPLY	EACH	\$636.41	2	\$1,272.82									
9		EXTREME NETWORKS	5000-PRMR-LIC-P	PREMIER LICENSE FOR 5000 SERIES SWITCHES	EACH	\$1,085.33	10	\$10,853.30									
12		EXTREME NETWORKS	10305	SFP+ DIRECT ATTACH CABLE. 3M	EACH	\$106.14	10	\$1,061.40									
13		EXTREME NETWORKS	XN-ACPWR-750W-F	750W AC PSU F2B AIRFLOW	EACH	\$814.76	2	\$1,629.52									
14		EXTREME NETWORKS	VSP-PRMR-LIC-P	VSP PREMIER LICENSE	EACH	\$3,260.33	2	\$6,520.66									
CYMBAL COMMUNICATIONS CORPORATION (BARTLETT, IL)		1	EXTREME NETWORKS	5320-24T-8XE	5320 24PORT DATA SWITCH	EACH	\$1,584.75	10	\$15,847.50	\$200,668.00	N/A	YES, AMERICAN-MADE	NO				
		2	EXTREME NETWORKS	5320-24P-8XE	5320 24PORT POE+ SWITCH	EACH	\$2,235.00	10	\$22,350.00								
	3	EXTREME NETWORKS	5320-48T-8XE	5320 48PORT DATA SWITCH	EACH	\$2,379.50	10	\$23,795.00									
	4	EXTREME NETWORKS	5320-48P-8XE	48PORT POE+ SWITCH	EACH	\$3,535.25	10	\$35,352.50									
	5	EXTREME NETWORKS	5320-10GUPG-4X-LIC-P	4X10G PORT SPEED UPGRADE LICENSE	EACH	\$393.50	10	\$3,935.00									
	6	EXTREME NETWORKS	5420M-24T-4YE	5420M 24PORT DATA SWITCH	EACH	\$2,989.50	10	\$29,895.00									
	7	EXTREME NETWORKS	5420M-48W-4YE	5420M 48PORT 802.3BT 90W POE SWITCH	EACH	\$4,611.00	10	\$46,110.00									
	8	EXTREME NETWORKS	XN-ACPWR-920W	920W AC POWER SUPPLY	EACH	\$724.25	2	\$1,448.50									
	9	EXTREME NETWORKS	5000-PRMR-LIC-P	PREMIER LICENSE FOR 5000 SERIES SWITCHES	EACH	\$1,179.00	10	\$11,790.00									
	12	EXTREME NETWORKS	10305	SFP+ DIRECT ATTACH CABLE. 3M	EACH	\$120.75	10	\$1,207.50									
	13	EXTREME NETWORKS	XN-ACPWR-750W-F	750W AC PSU F2B AIRFLOW	EACH	\$927.00	2	\$1,854.00									
	14	EXTREME NETWORKS	VSP-PRMR-LIC-P	VSP PREMIER LICENSE	EACH	\$3,541.50	2	\$7,083.00									

NON-COMPLYING BIDS WERE RECEIVED FROM THE FOLLOWING:

- SUNFLOWER LAB, LLC (HILLIARD, OH) - INCLUDED ADDITIONAL T&C'S. PRICE IS NOT FIRM FOR ONE (1) YEAR
- INTEGRATION PARTNERS A CONVERGEONE COMPANY (LEXINGTON, MA) - TOOK EXCEPTIONS TO THE CITY'S INSURANCE REQUIREMENTS.

AWARD WILL BE MADE IN TOTAL TO THE LOWEST RESPONSIVE AND RESPONSIBLE BIDDER COMPLYING WITH THE BID SPECIFICATIONS AND THE DELIVERY REQUIREMENTS, WHICHEVER IS IN THE BEST INTERESTS OF THE CITY. BIDDERS MUST QUOTE ALL ITEMS TO BE ELIGIBLE FOR AN AWARD.

THE LOW BIDDER SHALL BE DETERMINED BY MULTIPLYING THE QUOTED UNIT PRICE BY THE QUANTITY TO OBTAIN THE GRAND TOTAL.

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IF A LOCAL BUSINESS ENTERPRISE (LBE) IS A RESPONSIVE AND RESPONSIBLE BIDDER, THE LBE SHALL BE AWARDED THE CONTRACT PROVIDED ITS BID DOES NOT EXCEED THE LOWEST BID BY MORE THAN 5% AND THE DIFFERENCE DOES NOT EXCEED \$25,000. **EFFECTIVE JANUARY 01, 2017**, IF THE LBE IS CERTIFIED AS A SMALL BUSINESS ENTERPRISE (SBE) WITH THE CITY OF MILWAUKEE'S OFFICE OF SMALL BUSINESS DEVELOPMENT, THE LBE SHALL BE AWARDED THE CONTRACT PROVIDED ITS BID NOT EXCEED THE LOWEST BID BY MORE THAN 10% AND THE DIFFERENCE DOES NOT EXCEED \$30,000.

CONTRACTS SHALL BE AWARDED TO THE LOWEST RESPONSIBLE BIDDER WHO QUALIFIES FOR THE CITY OF MILWAUKEE-MADE, MILWAUKEE COUNTY-MADE OR AMERICAN-MADE PROGRAM (ORDINANCE 310-18.9) IF:

- THE BIDDER SUBMITS AN AFFIDAVIT WITH THEIR BID INDICATING THEY MEET THE REQUIREMENTS OF THE ORDINANCE, AND
- THE BID DOES NOT EXCEED THE LOWEST BID BY MORE THAN 12% or \$25,000.

EFFECTIVE DECEMBER 12, 2018, IF A BIDDER IS SEEKING TO QUALIFY FOR THE SOCIALLY-RESPONSIBLE CONTRACTORS (SRC) BID INCENTIVE AND IS A RESPONSIVE AND RESPONSIBLE BIDDER, THE "SRC BIDDER" SHALL BE AWARDED THE CONTRACT PROVIDED ITS BID DOES NOT EXCEED THE LOWEST BID BY MORE THAN 5% AND THE DIFFERENCE DOES NOT EXCEED \$25,000.

ANY BIDDER PROPOSING TO SUPPLY GOODS AND/OR SERVICES UNDER ORDINANCE 310-10, AND WHO DEMONSTRATES ENTITLEMENT TO THE PREFERENCE PROVIDED BY THAT ORDINANCE, SHALL NOT ALSO RECEIVE THE BENEFIT OF THE BID AWARD PROVIDED UNDER THE LOCAL BUSINESS ENTERPRISE (LBE) PROGRAM IN SECTION 365-7-1. A BIDDER MAY APPLY FOR BOTH PREFERENCES, BUT WILL FIRST BE CONSIDERED FOR ENTITLEMENT TO THE PREFERENCE PROVIDED UNDER ORDINANCE 365-7-1. SHOULD A BIDDER SEEK TO QUALIFY FOR ALL THREE BID PREFERENCES (LBE, BUY AMERICAN AND SRC) AND IN A SITUATION WHERE MULTIPLE BIDDERS ARE SEEKING TO QUALIFY FOR VARIOUS DIFFERENT BID PREFERENCES, PRECEDENCE SHALL BE GIVEN TO THE BIDDER SEEKING TO QUALIFY FOR A BID INCENTIVE IN THE FOLLOWING DESCENDING ORDER:

1. LBE BID INCENTIVE
2. BUY AMERICAN BID INCENTIVE
3. SRC BID INCENTIVE