

**BID TABULATION #18434**

VENDOR CONTRACT FOR PHOSPHORIC ACID  
OPENED 12/02/2021 @ 2:00 PM-CST

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BIDDER	ITEM #	ITEM DESCRIPTION	MANUFACTURER & PART #	UOM	UNIT PRICE	ESTIMATED ANNUAL USAGE (LBS)	TOTAL BID	LBE AFFIDAVIT SUBMITTED?	BUY MILWAUKEE / AMERICAN AFFIDAVIT SUBMITTED?	SRC AFFIDAVIT SUBMITTED?
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**NOTICES OF NO BID** WERE RECEIVED FROM:

HYDRITE CHEMICAL CO. (BROOKFIELD, WI)  
STERLING WATER TECHNOLOGIES, LLC (COLUMBIA, TN)  
UNIVAR SOLUTIONS, INC. (KENT, WA)

**NON-COMPLYING BIDS** WERE RECEIVED FROM THE FOLLOWING:

CONDY HOLDINGS, LLC DBA CARUS, LLC (PERU, IL) - DID NOT DELIVERY REQUIREMENT  
SHANNON CHEMICAL CORPORATION (MALVERN, PA) - DID NOT PROVIDE ALL REQUIRED DOCUMENTS

MULTIPLE AWARDS MAY BE MADE TO THE LOWEST RESPONSIBLE AND RESPONSIVE BIDDER(S) COMPLYING WITH THE BID TERMS, SPECIFICATIONS, STATED DELIVERY REQUIREMENTS, AND SUBMISSION OF THE REQUIRED CERTIFICATIONS THAT IS DEEMED IN THE BEST INTEREST OF THE CITY.

LOW TOTALS WILL BE DETERMINED BY MULTIPLYING THE PRICE PER UNIT BID BY THE ANNUAL ESTIMATED USAGE AMOUNT.

THE CITY OF MILWAUKEE IS SEEKING TO IMPLEMENT A PRIMARY/SECONDARY SUPPLIER SYSTEM TO THIS CONTRACT DUE TO THE CURRENT MARKET AND SUPPLY CHAIN ISSUES AND THE NEED FOR THE CITY TO ENSURE DELIVERY OF CRITICAL WATER TREATMENT CHEMICALS.

THE LOWEST RESPONSIBLE AND RESPONSIVE BIDDER WILL BE AWARDED 75% OF THE TOTAL ESTIMATED DOLLAR AMOUNT OF THIS CONTRACT. THIS BIDDER WILL BE CONSIDERED THE PRIMARY VENDOR. THE SECOND LOWEST RESPONSIBLE AND RESPONSIVE BIDDER WILL BE AWARDED 25% OF THE TOTAL ESTIMATED DOLLAR AMOUNT OF THE CONTRACT. THIS BIDDER WILL BE CONSIDERED THE SECONDARY VENDOR.

ORDERING FROM THE SECONDARY VENDOR IS NOT GUARANTEED, THE SECONDARY VENDOR WOULD BE UTILIZED WHEN:

1. THE PRIMARY VENDOR CANNOT MEET THE DELIVERY REQUIREMENT AS STATED.
2. THE PRIMARY VENDOR'S SUPPLIER CANNOT FURNISH THE QUANTITY ORDERED.

IF A LOCAL BUSINESS ENTERPRISE (LBE) IS A RESPONSIVE AND RESPONSIBLE BIDDER, THE LBE SHALL BE AWARDED THE CONTRACT PROVIDED ITS BID DOES NOT EXCEED THE LOWEST BID BY MORE THAN 5% AND THE DIFFERENCE DOES NOT EXCEED \$25,000. **EFFECTIVE JANUARY 01, 2017**, IF THE LBE IS CERTIFIED AS A SMALL BUSINESS ENTERPRISE (SBE) WITH THE CITY OF MILWAUKEE'S OFFICE OF SMALL BUSINESS DEVELOPMENT, THE LBE SHALL BE AWARDED THE CONTRACT PROVIDED ITS BID NOT EXCEED THE LOWEST BID BY MORE THAN 10% AND THE DIFFERENCE DOES NOT EXCEED \$30,000.

CONTRACTS SHALL BE AWARDED TO THE LOWEST RESPONSIBLE BIDDER WHO QUALIFIES FOR THE CITY OF MILWAUKEE-MADE, MILWAUKEE COUNTY-MADE OR AMERICAN-MADE PROGRAM (ORDINANCE 310-18.9) IF:

- THE BIDDER SUBMITS AN AFFIDAVIT WITH THEIR BID INDICATING THEY MEET THE REQUIREMENTS OF THE ORDINANCE, AND
- THE BID DOES NOT EXCEED THE LOWEST BID BY MORE THAN 12% or \$25,000.

ANY BIDDER PROPOSING TO SUPPLY GOODS UNDER ORDINANCE 310-18.9 SHALL NOT ALSO RECEIVE THE BENEFIT OF THE BID AWARD PROVIDED UNDER THE LOCAL BUSINESS ENTERPRISE PROGRAM. IF A MILWAUKEE-MADE GOOD IS NOT AVAILABLE, THE CITY SHALL THEN PURCHASE A MILWAUKEE COUNTY-MADE GOOD, PROVIDED THE PURCHASE DOES NOT INCREASE THE COST BY MORE THAN 12% or \$25,000. IF A MILWAUKEE-MADE OR MILWAUKEE COUNTY-MADE GOOD IS NOT AVAILABLE, THE CITY SHALL THEN PURCHASE AN AMERICAN-MADE GOOD, PROVIDED THE PURCHASE DOES NOT INCREASE THE COST BY MORE THAN 12% OR \$25,000.

EFFECTIVE DECEMBER 12, 2018, IF A BIDDER IS SEEKING TO QUALIFY FOR THE SOCIALLY-RESPONSIBLE CONTRACTORS (SRC) BID INCENTIVE AND IS A RESPONSIVE AND RESPONSIBLE BIDDER, THE "SRC BIDDER" SHALL BE AWARDED THE CONTRACT PROVIDED ITS BID DOES NOT EXCEED THE LOWEST BID BY MORE THAN 5% AND THE DIFFERENCE DOES NOT EXCEED \$25,000.

ANY BIDDER PROPOSING TO SUPPLY GOODS AND/OR SERVICES UNDER ORDINANCE 310-10, AND WHO DEMONSTRATES ENTITLEMENT TO THE PREFERENCE PROVIDED BY THAT ORDINANCE, SHALL NOT ALSO RECEIVE THE BENEFIT OF THE BID AWARD PROVIDED UNDER THE LOCAL BUSINESS ENTERPRISE (LBE) PROGRAM IN SECTION 365-7-1. A BIDDER MAY APPLY FOR BOTH PREFERENCES, BUT WILL FIRST BE CONSIDERED FOR ENTITLEMENT TO THE PREFERENCE PROVIDED UNDER ORDINANCE 365-7-1. SHOULD A BIDDER SEEK TO QUALIFY FOR ALL THREE BID PREFERENCES (LBE, BUY AMERICAN AND SRC) AND IN A SITUATION WHERE MULTIPLE BIDDERS ARE SEEKING TO QUALIFY FOR VARIOUS DIFFERENT BID PREFERENCES, PRECEDENCE SHALL BE GIVEN TO THE BIDDER SEEKING TO QUALIFY FOR A BID INCENTIVE IN THE FOLLOWING DESCENDING ORDER:

1. LBE BID INCENTIVE
2. BUY AMERICAN BID INCENTIVE
3. SRC BID INCENTIVE