

**BID TABULATION #18295**

VENDOR SERVICE CONTRACT FOR PRINTING AND MAILING ALDERMANIC NEWSLETTERS  
 OPENED 07/27/2021 @ 2:00 PM-CST

PURCHASING AGENT: MARINA LITVINETS  
 TELEPHONE NO.: (414) 286-2392  
 EMAIL: MLITVI@MILWAUKEE.GOV

<b>BIDDER: CREEKSIDE PRINTING, LLC D/B/A CREEKSIDE PRINTING (ELGIN, IL)</b>		<b>LBE AFFIDAVIT SUBMITTED?</b>	N/A
		<b>SRC AFFIDAVIT SUBMITTED?</b>	NO
<b>ITEM #</b>	<b>DESCRIPTION</b>	<b>BRAND</b>	<b>PRICE</b>
1	LOT PRICE FOR INITIAL RUN OF 16,500 <b>4-PAGE</b> NEWSLETTERS ( <b>FULL-COLOR</b> ). ALL PRODUCTION COSTS ONLY, <b>DO NOT</b> INCLUDE COST OF PAPER	80# EXPLORER TEXT	\$1,045.00
	COST PER 1,000 ADDITIONAL <b>4-PAGE</b> NEWSLETTERS ( <b>FULL COLOR</b> )		\$26.00
	LOT COST OF TITAN DULL TEXT OR EQUIVALENT PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 <b>4-PAGE</b> NEWSLETTERS		\$506.00
	COST PER 1,000 OF 8 TITAN DULL TEXT OR EQUIVALENT PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL <b>4-PAGE</b> NEWSLETTER		\$26.00
2	LOT PRICE FOR INITIAL RUN OF 16,500 <b>6-PAGE</b> NEWSLETTERS ( <b>FULL-COLOR</b> ). ALL PRODUCTION COSTS ONLY, <b>DO NOT</b> INCLUDE COST OF PAPER		\$1,409.00
	COST PER 1,000 ADDITIONAL <b>6-PAGE</b> NEWSLETTERS ( <b>FULL COLOR</b> )		\$43.00
	LOT COST OF TITAN DULL TEXT OR EQUIVALENT PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 <b>6-PAGE</b> NEWSLETTERS		\$1,019.00
	COST PER 1,000 OF TITAN DULL TEXT OR EQUIVALENT PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL <b>6-PAGE</b> NEWSLETTER		\$55.00
3	LOT PRICE FOR INITIAL RUN OF 16,500 <b>8-PAGE</b> NEWSLETTERS ( <b>FULL-COLOR</b> ). ALL PRODUCTION COSTS ONLY, <b>DO NOT</b> INCLUDE COST OF PAPER		\$2,375.00
	COST PER 1,000 ADDITIONAL <b>8-PAGE</b> NEWSLETTERS ( <b>FULL COLOR</b> )		\$91.00
	LOT COST OF TITAN DULL TEXT OR EQUIVALENT PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 <b>8-PAGE</b> NEWSLETTERS		\$981.00
	COST PER 1,000 OF TITAN DULL TEXT OR EQUIVALENT PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL <b>8-PAGE</b> NEWSLETTER		\$57.00
4	LOT PRICE FOR INITIAL RUN OF 16,500 <b>2-PAGE</b> NEWSLETTERS ( <b>FULL-COLOR</b> ). ALL PRODUCTION COSTS ONLY, <b>DO NOT</b> INCLUDE COST OF PAPER		\$670.00
	COST PER 1,000 ADDITIONAL <b>2-PAGE</b> NEWSLETTERS ( <b>FULL COLOR</b> )		\$14.00
	LOT COST OF TITAN DULL TEXT OR EQUIVALENT PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 <b>2-PAGE</b> NEWSLETTERS		\$275.00
	COST PER 1,000 OF TITAN DULL TEXT OR EQUIVALENT PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL <b>2-PAGE</b> NEWSLETTER		\$12.00
5	LOT PRICE FOR INITIAL RUN OF 16,500 <b>10-PAGE</b> NEWSLETTERS ( <b>FULL-COLOR</b> ). ALL PRODUCTION COSTS ONLY, <b>DO NOT</b> INCLUDE COST OF PAPER	\$3,031.00	
	COST PER 1,000 ADDITIONAL <b>10-PAGE</b> NEWSLETTERS ( <b>FULL COLOR</b> )	\$104.00	
	LOT COST OF TITAN DULL TEXT OR EQUIVALENT PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 <b>10-PAGE</b> NEWSLETTERS	\$1,065.00	
	COST PER 1,000 OF TITAN DULL TEXT OR EQUIVALENT PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL <b>10-PAGE</b> NEWSLETTER	\$86.00	
6	LOT PRICE FOR INITIAL RUN OF 16,500 <b>12-PAGE</b> NEWSLETTERS ( <b>FULL-COLOR</b> ). ALL PRODUCTION COSTS ONLY, <b>DO NOT</b> INCLUDE COST OF PAPER	\$3,029.00	
	COST PER 1,000 ADDITIONAL <b>12-PAGE</b> NEWSLETTERS ( <b>FULL COLOR</b> )	\$110.00	
	LOT COST OF TITAN DULL TEXT OR EQUIVALENT PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 <b>12-PAGE</b> NEWSLETTERS	\$1,921.00	

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	COST PER 1,000 OF 8 TITAN DULL TEXT OR EQUIVALENT PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL <b>12-PAGE</b> NEWSLETTER		\$108.00
7	LOT PRICE FOR INITIAL RUN OF 16,500 <b>6-PAGE</b> NEWSLETTERS ( <b>FULL-COLOR</b> ) <b>W/PERFORATED RETURN POSTCARD</b> . ALL PRODUCTION COSTS ONLY, <b>DO NOT</b> INCLUDE COST OF PAPER		\$1,619.00
	COST PER 1,000 ADDITIONAL <b>6-PAGE</b> NEWSLETTERS ( <b>FULL COLOR</b> ) WITH <b>PERFORATED RETURN POSTCARD</b> . ALL PRODUCTION COSTS ONLY, <b>DO NOT</b> INCLUDE COST OF PAPER.		\$50.00
	LOT COST OF TITAN DULL TEXT OR EQUIVALENT PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 <b>6-PAGE</b> NEWSLETTERS <b>W/PERFORATED RETURN POSTCARD</b> .		\$1,087.00
	COST PER 1,000 OF TITAN DULL TEXT OR EQUIVALENT PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL <b>6-PAGE</b> NEWSLETTER <b>W/PERFORATED RETURN POSTCARD</b>		\$39.00
<b>MISCELLANIOUS LABOR CHARGES</b>			
	HOURLY RATE FOR "AUTHORIZED ADDITIONAL ALTERATIONS"	N/A	\$40.00
	ESTIMATED 25 HOURS OF "AUTHORIZED ADDITIONAL ALTERATIONS"	N/A	\$1,000.00
	CAN YOUR FIRM PROVIDE THE ALLIED PRINTING TRADES UNION LABEL? NOTE: THIS IS NOT FACTOR IN THE BID AWARD	N/A	NO
<b>PRICING FOR ADDRESSING &amp; MAILING OF ALDERMANIC NEWSLETTERS</b>			
A	LOT PRICE FOR ADDRESSING, TABBING AND BULK MAILING INITIAL RUN OF 17,000 <b>4-PAGE</b> NEWSLETTERS	N/A	\$1,434.00
B	LOT PRICE FOR ADDRESSING, TABBING AND BULK MAILING INITIAL RUN OF 17,000 <b>6-PAGE</b> NEWSLETTERS	N/A	\$1,434.00
C	LOT PRICE FOR ADDRESSING, TABBING AND BULK MAILING INITIAL RUN OF 17,000 <b>8-PAGE</b> NEWSLETTERS	N/A	\$2,034.00
D	LOT PRICE FOR ADDRESSING, TABBING AND BULK MAILING INITIAL RUN OF 17,000 <b>12-PAGE</b> NEWSLETTERS	N/A	\$2,034.00
		<b>TOTAL</b>	<b>\$28,829.00</b>

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BIDDER: THE MAREK GROUP (WAUKESHA, WI)		LBE AFFIDAVIT SUBMITTED?	N/A
		SRC AFFIDAVIT SUBMITTED?	YES
ITEM #	DESCRIPTION	BRAND	PRICE
1	LOT PRICE FOR INITIAL RUN OF 16,500 <b>4-PAGE</b> NEWSLETTERS ( <b>FULL-COLOR</b> ). ALL PRODUCTION COSTS ONLY, <b>DO NOT</b> INCLUDE COST OF PAPER	ANTHEM MATTE TEXT	\$1,643.41
	COST PER 1,000 ADDITIONAL <b>4-PAGE</b> NEWSLETTERS ( <b>FULL COLOR</b> )		\$70.34
	LOT COST OF TITAN DULL TEXT OR EQUIVALENT PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 <b>4-PAGE</b> NEWSLETTERS		\$516.62
	COST PER 1,000 OF 8 TITAN DULL TEXT OR EQUIVALENT PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL <b>4-PAGE</b> NEWSLETTER		\$31.31
2	LOT PRICE FOR INITIAL RUN OF 16,500 <b>6-PAGE</b> NEWSLETTERS ( <b>FULL-COLOR</b> ). ALL PRODUCTION COSTS ONLY, <b>DO NOT</b> INCLUDE COST OF PAPER		\$2,017.80
	COST PER 1,000 ADDITIONAL <b>6-PAGE</b> NEWSLETTERS ( <b>FULL COLOR</b> )		\$106.96
	LOT COST OF TITAN DULL TEXT OR EQUIVALENT PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 <b>6-PAGE</b> NEWSLETTERS		\$745.20
	COST PER 1,000 OF TITAN DULL TEXT OR EQUIVALENT PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL <b>6-PAGE</b> NEWSLETTER		\$45.16
3	LOT PRICE FOR INITIAL RUN OF 16,500 <b>8-PAGE</b> NEWSLETTERS ( <b>FULL-COLOR</b> ). ALL PRODUCTION COSTS ONLY, <b>DO NOT</b> INCLUDE COST OF PAPER		\$2,066.49
	COST PER 1,000 ADDITIONAL <b>8-PAGE</b> NEWSLETTERS ( <b>FULL COLOR</b> )		\$119.30
	LOT COST OF TITAN DULL TEXT OR EQUIVALENT PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 <b>8-PAGE</b> NEWSLETTERS		\$869.51
	COST PER 1,000 OF TITAN DULL TEXT OR EQUIVALENT PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL <b>8-PAGE</b> NEWSLETTER		\$52.70
4	LOT PRICE FOR INITIAL RUN OF 16,500 <b>2-PAGE</b> NEWSLETTERS ( <b>FULL-COLOR</b> ). ALL PRODUCTION COSTS ONLY, <b>DO NOT</b> INCLUDE COST OF PAPER		\$1,023.37
	COST PER 1,000 ADDITIONAL <b>2-PAGE</b> NEWSLETTERS ( <b>FULL COLOR</b> )	\$24.60	
	LOT COST OF TITAN DULL TEXT OR EQUIVALENT PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 <b>2-PAGE</b> NEWSLETTERS	\$218.63	
	COST PER 1,000 OF TITAN DULL TEXT OR EQUIVALENT PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL <b>2-PAGE</b> NEWSLETTER	\$13.25	
5	LOT PRICE FOR INITIAL RUN OF 16,500 <b>10-PAGE</b> NEWSLETTERS ( <b>FULL-COLOR</b> ). ALL PRODUCTION COSTS ONLY, <b>DO NOT</b> INCLUDE COST OF PAPER	\$3,548.00	
	COST PER 1,000 ADDITIONAL <b>10-PAGE</b> NEWSLETTERS ( <b>FULL COLOR</b> )	\$174.77	
	LOT COST OF TITAN DULL TEXT OR EQUIVALENT PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 <b>10-PAGE</b> NEWSLETTERS	\$1,261.68	
	COST PER 1,000 OF TITAN DULL TEXT OR EQUIVALENT PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL <b>10-PAGE</b> NEWSLETTER	\$76.46	
6	LOT PRICE FOR INITIAL RUN OF 16,500 <b>12-PAGE</b> NEWSLETTERS ( <b>FULL-COLOR</b> ). ALL PRODUCTION COSTS ONLY, <b>DO NOT</b> INCLUDE COST OF PAPER	\$2,907.36	
	COST PER 1,000 ADDITIONAL <b>12-PAGE</b> NEWSLETTERS ( <b>FULL COLOR</b> )	\$138.18	
	LOT COST OF TITAN DULL TEXT OR EQUIVALENT PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 <b>12-PAGE</b> NEWSLETTERS	\$1,433.09	
	COST PER 1,000 OF TITAN DULL TEXT OR EQUIVALENT PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL <b>12-PAGE</b> NEWSLETTER	\$86.85	
	LOT PRICE FOR INITIAL RUN OF 16,500 <b>6-PAGE</b> NEWSLETTERS ( <b>FULL-COLOR</b> ) <b>W/PERFORATED RETURN POSTCARD</b> . ALL PRODUCTION COSTS ONLY, <b>DO NOT</b> INCLUDE COST OF PAPER		\$2,728.00

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7	COST PER 1,000 ADDITIONAL <b>6-PAGE</b> NEWSLETTERS ( <b>FULL COLOR</b> ) WITH <b>PERFORATED RETURN POSTCARD</b> . ALL PRODUCTION COSTS ONLY, <b>DO NOT</b> INCLUDE COST OF PAPER.	LYNX	\$147.43
	LOT COST OF TITAN DULL TEXT OR EQUIVALENT PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 <b>6-PAGE</b> NEWSLETTERS <b>W/PERFORATED RETURN POSTCARD</b> .		\$2,161.67
	COST PER 1,000 OF TITAN DULL TEXT OR EQUIVALENT PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL <b>6-PAGE</b> NEWSLETTER <b>W/PERFORATED RETURN POSTCARD</b>		\$131.01
<b>MISCELLANIOUS LABOR CHARGES</b>			
	HOURLY RATE FOR "AUTHORIZED ADDITIONAL ALTERATIONS"	N/A	\$35.00
	ESTIMATED 25 HOURS OF "AUTHORIZED ADDITIONAL ALTERATIONS"	N/A	\$847.00
	CAN YOUR FIRM PROVIDE THE ALLIED PRINTING TRADES UNION LABEL?	N/A	YES
<b>PRICING FOR ADDRESSING &amp; MAILING OF ALDERMANIC NEWSLETTERS</b>			
A	LOT PRICE FOR ADDRESSING, TABBING AND BULK MAILING INITIAL RUN OF 17,000 <b>4-PAGE</b> NEWSLETTERS	N/A	\$356.00
B	LOT PRICE FOR ADDRESSING, TABBING AND BULK MAILING INITIAL RUN OF 17,000 <b>6-PAGE</b> NEWSLETTERS	N/A	\$356.00
C	LOT PRICE FOR ADDRESSING, TABBING AND BULK MAILING INITIAL RUN OF 17,000 <b>8-PAGE</b> NEWSLETTERS	N/A	\$356.00
D	LOT PRICE FOR ADDRESSING, TABBING AND BULK MAILING INITIAL RUN OF 17,000 <b>12-PAGE</b> NEWSLETTERS	N/A	\$356.00
	<b>TOTAL</b>		<b>\$26,665.15</b>

AWARD WILL BE MADE IN TOTAL TO THE LOWEST RESPONSIVE AND RESPONSIBLE BIDDER COMPLYING WITH THE BID SPECIFICATIONS AND THE SPECIFIED DELIVERY REQUIREMENTS AND COMPLETION OF ATTACHMENT A - REQUIREMENTS FOR ALDERMANIC NEWSLETTERS. **BIDDERS MUST QUOTE ALL ITEMS (1-7 & A-D) TO BE ELIGIBLE FOR AN AWARD.** LOW BIDDER WILL BE DETERMINED FROM LOW AGGREGATE TOTAL OF PRICES QUOTED FROM ITEMS 1 THROUGH 7 AND A THROUGH D, PLUS AUTHORIZED ADDITIONAL ALTERATIONS COSTS.

THE CITY RESERVES THE RIGHT TO REJECT ANY AND ALL BIDS SUBMITTED.

IF A LOCAL BUSINESS ENTERPRISE (LBE) IS A RESPONSIVE AND RESPONSIBLE BIDDER, THE LBE SHALL BE AWARDED THE CONTRACT PROVIDED ITS BID DOES NOT EXCEED THE LOWEST BID BY MORE THAN 5% AND THE DIFFERENCE DOES NOT EXCEED \$25,000. EFFECTIVE **JANUARY 01, 2017**, IF THE LBE IS CERTIFIED AS A SMALL BUSINESS ENTERPRISE (SBE) WITH THE CITY OF MILWAUKEE'S OFFICE OF SMALL BUSINESS DEVELOPMENT, THE LBE SHALL BE AWARDED THE CONTRACT PROVIDED ITS BID NOT EXCEED THE LOWEST BID BY MORE THAN 10% AND THE DIFFERENCE DOES NOT EXCEED \$30,000.

CONTRACTS SHALL BE AWARDED TO THE LOWEST RESPONSIBLE BIDDER WHO QUALIFIES FOR THE CITY OF MILWAUKEE-MADE, MILWAUKEE COUNTY-MADE OR AMERICAN-MADE PROGRAM (ORDINANCE 310-18.9) IF:

- THE BIDDER SUBMITS AN AFFIDAVIT WITH THEIR BID INDICATING THEY MEET THE REQUIREMENTS OF THE ORDINANCE, AND
- THE BID DOES NOT EXCEED THE LOWEST BID BY MORE THAN 12% or \$25,000.

ANY BIDDER PROPOSING TO SUPPLY GOODS UNDER ORDINANCE 310-18.9 SHALL NOT ALSO RECEIVE THE BENEFIT OF THE BID AWARD PROVIDED UNDER THE LOCAL BUSINESS ENTERPRISE PROGRAM. IF A MILWAUKEE-MADE GOOD IS NOT AVAILABLE, THE CITY SHALL THEN PURCHASE A MILWAUKEE COUNTY-MADE GOOD, PROVIDED THE PURCHASE DOES NOT INCREASE THE COST BY MORE THAN 12% or \$25,000. IF A MILWAUKEE-MADE OR MILWAUKEE COUNTY-MADE GOOD IS NOT AVAILABLE, THE CITY SHALL THEN PURCHASE AN AMERICAN-MADE GOOD, PROVIDED THE PURCHASE DOES NOT INCREASE THE COST BY MORE THAN 12% OR \$25,000.

EFFECTIVE DECEMBER 12, 2018, IF A BIDDER IS SEEKING TO QUALIFY FOR THE SOCIALLY-RESPONSIBLE CONTRACTORS (SRC) BID INCENTIVE AND IS A RESPONSIVE AND RESPONSIBLE BIDDER, THE "SRC BIDDER" SHALL BE AWARDED THE CONTRACT PROVIDED ITS BID DOES NOT EXCEED THE LOWEST BID BY MORE THAN 5% AND THE DIFFERENCE DOES NOT EXCEED \$25,000.

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ANY BIDDER PROPOSING TO SUPPLY GOODS AND/OR SERVICES UNDER ORDINANCE 310-10, AND WHO DEMONSTRATES ENTITLEMENT TO THE PREFERENCE PROVIDED BY THAT ORDINANCE, SHALL NOT ALSO RECEIVE THE BENEFIT OF THE BID AWARD PROVIDED UNDER THE LOCAL BUSINESS ENTERPRISE (LBE) PROGRAM IN SECTION 365-7-1. A BIDDER MAY APPLY FOR BOTH PREFERENCES, BUT WILL FIRST BE CONSIDERED FOR ENTITLEMENT TO THE PREFERENCE PROVIDED UNDER ORDINANCE 365-7-1. SHOULD A BIDDER SEEK TO QUALIFY FOR ALL THREE BID PREFERENCES (LBE, BUY AMERICAN AND SRC) AND IN A SITUATION WHERE MULTIPLE BIDDERS ARE SEEKING TO QUALIFY FOR VARIOUS DIFFERENT BID PREFERENCES, PRECEDENCE SHALL BE GIVEN TO THE BIDDER SEEKING TO QUALIFY FOR A BID INCENTIVE IN THE FOLLOWING DESCENDING ORDER:

1. LBE BID INCENTIVE
2. BUY AMERICAN BID INCENTIVE
3. SRC BID INCENTIVE