

**BID TABULATION # 15313**  
**VC FOR NEW AVAYA EQUIPMENT**  
**OPENED 07/20/2017 @ 2:00 PM-CST**

**PURCHASING AGENT: CASSANDRA FAWLEY**  
**TELEPHONE NO.: (414) 286-3716**  
**EMAIL: CFAWLE@MILWAUKEE.GOV**

BIDDER	ITEM #	ITEM	MANUFACTURER & PART #	UNIT PRICE	QTY	TOTAL	GRAND TOTAL	LBE AFFIDAVIT SUBMITTED?	BUY MILWAUKEE / AMERICAN AFFIDAVIT SUBMITTED?
ALтура COMMUNICATION SOLUTIONS DOWNERS GROVE, IL	1	ETHERNET ROUTING SWITCH 3549GTS (PART #AL3500E06-E6)	AVAYA & AL3500E06-E6	\$ 1,544.41	10	\$ 15,444.10	\$183,517.40	N/A	NO
	2	ETHERNET ROUTING SWITCH 3526T-PWR+ (PART #AL3500E11-E6)	AVAYA & AL3500E11-E6	\$ 606.29	10	\$ 6,062.90			
	3	ETHERNET ROUTING SWITCH 3510GT-PWR+ (PART #AL3500E14-E6)	AVAYA & AL3500E14-E6	\$ 466.57	10	\$ 4,665.70			
	4	ERS3626GTS BASE SW LICENSE NA POWER CORD (PART #AL3600E05-E6)	AVAYA & AL3600E05-E6	\$ 888.22	30	\$ 26,646.60			
	5	ERS3650GTS-PWR+BASE SW LICENSE NA POWER CORD (PART #AL3600E16-E6)	AVAYA & AL3600E16-E6	\$ 1,826.34	25	\$ 45,658.50			
	6	ETHERNET ROUTING SWITCH 4950GTS-PWR + (PART #AL4900E04-E6)	AVAYA & AL4900E04-E6	\$ 3,290.91	1	\$ 3,290.91			
	7	ETHERNET ROUTING SWITCH 5928GTS (PART #AL5900E1F-E6)	AVAYA & AL5900E1F-E6	\$ 2,941.61	1	\$ 2,941.61			
	8	ETHERNET ROUTING SWITCH 5928GTS-PWR+ (PART #AL5900E2F-E6)	AVAYA & AL5900E2F-E6	\$ 3,440.61	1	\$ 3,440.61			
	9	ETHERNET ROUTING SWITCH 5952GTS (PART #AL5900E3F-E6)	AVAYA & AL5900E3F-E6	\$ 3,740.01	1	\$ 3,740.01			
	10	ETHERNET ROUTING SWITCH 5952GTS-PWR+ (PART #AL5900E4F-E6)	AVAYA & AL5900E4F-E6	\$ 4,239.01	1	\$ 4,239.01			
	11	ETHERNET ROUTING SWITCH 59100GTS (PART #AL5900E5F-E6)	AVAYA & AL5900E5F-EC	\$ 6,534.41	1	\$ 6,534.41			
	12	ETHERNET ROUTING SWITCH 59100GTS-PWR+ (PART #AL5900E6F-E6)	AVAYA & AL5900E6F-E6	\$ 7,033.41	1	\$ 7,033.41			
	13	VSP 7254XSQ NETWORK SWITCH (PART #EC7200E1F-E6)	AVAYA & EC7200E1F-E6	\$ 17,113.21	1	\$ 17,113.21			
	14	VSP8284XSQ NETWORK SWITCH (PART #EC8200E01-E6)	AVAYA & EC8200E01-E6	\$ 27,442.51	1	\$ 27,442.51			
	15	SFP+DIRECT ATTACH CABLE .3M (PART #AA1403019-E6)	AVAYA & AA1403019-E6	\$ 168.66	20	\$ 3,373.20			
	16	VSP 7200 460W AC SPARE POWER SUPPLY (PART #EC7205E1F-E6)	AVAYA & EC7205E1F-E6	\$ 346.81	1	\$ 346.81			
	17	VSP 8000 SPARE 100-240V 800W POWER SUPPLY (PART #EC8005E01-E6)	AVAYA & EC8005E01-E6	\$ 396.71	1	\$ 396.71			
	18	VSP 7200, 8200 & 8400 PLDS PREMIER LICENSE (PART #380176)	AVAYA & 380176	\$ 3,740.01	1	\$ 3,740.01			
	19	ERS 5900 ADVANCED FEATURE SET PLDS LICENSE (PART #380221)	AVAYA & 380221	\$ 1,407.18	1	\$ 1,407.18			
INTEGRATION PARTNERS LEXINGTON, MA	1	ETHERNET ROUTING SWITCH 3549GTS (PART #AL3500E06-E6)	AVAYA AL3500E06-E6	\$ 1,423.70	10	\$ 14,237.00	\$169,174.20	N/A	NO
	2	ETHERNET ROUTING SWITCH 3526T-PWR+ (PART #AL3500E11-E6)	AVAYA AL3500E11-E6	\$ 558.90	10	\$ 5,589.00			
	3	ETHERNET ROUTING SWITCH 3510GT-PWR+ (PART #AL3500E14-E6)	AVAYA AL3500E14-E6	\$ 430.10	10	\$ 4,301.00			
	4	ERS3626GTS BASE SW LICENSE NA POWER CORD (PART #AL3600E05-E6)	AVAYA AL3600E05-E6	\$ 818.80	30	\$ 24,564.00			
	5	ERS3650GTS-PWR+BASE SW LICENSE NA POWER CORD (PART #AL3600E16-E6)	AVAYA AL3600E16-E6	\$ 1,683.60	25	\$ 42,090.00			
	6	ETHERNET ROUTING SWITCH 4950GTS-PWR + (PART #AL4900E04-E6)	AVAYA AL4900E04-E6	\$ 3,033.70	1	\$ 3,033.70			
	7	ETHERNET ROUTING SWITCH 5928GTS (PART #AL5900E1F-E6)	AVAYA AL5900E1F-E6	\$ 2,711.70	1	\$ 2,711.70			
	8	ETHERNET ROUTING SWITCH 5928GTS-PWR+ (PART #AL5900E2F-E6)	AVAYA AL5900E2F-E6	\$ 3,171.70	1	\$ 3,171.70			
	9	ETHERNET ROUTING SWITCH 5952GTS (PART #AL5900E3F-E6)	AVAYA AL5900E3F-E6	\$ 3,447.70	1	\$ 3,447.70			
	10	ETHERNET ROUTING SWITCH 5952GTS-PWR+ (PART #AL5900E4F-E6)	AVAYA AL5900E4F-E6	\$ 3,907.70	1	\$ 3,907.70			
	11	ETHERNET ROUTING SWITCH 59100GTS (PART #AL5900E5F-E6)	AVAYA AL5900E5F-EC	\$ 6,023.70	1	\$ 6,023.70			
	12	ETHERNET ROUTING SWITCH 59100GTS-PWR+ (PART #AL5900E6F-E6)	AVAYA AL5900E6F-E6	\$ 6,483.70	1	\$ 6,483.70			
	13	VSP 7254XSQ NETWORK SWITCH (PART #EC7200E1F-E6)	AVAYA EC7200E1F-E6	\$ 15,775.70	1	\$ 15,775.70			
	14	VSP8284XSQ NETWORK SWITCH (PART #EC8200E01-E6)	AVAYA EC8200E01-E6	\$ 25,297.70	1	\$ 25,297.70			
	15	SFP+DIRECT ATTACH CABLE .3M (PART #AA1403019-E6)	AVAYA AA1403019-E6	\$ 155.48	20	\$ 3,109.60			
	16	VSP 7200 460W AC SPARE POWER SUPPLY (PART #EC7205E1F-E6)	AVAYA EC7205E1F-E6	\$ 319.70	1	\$ 319.70			
	17	VSP 8000 SPARE 100-240V 800W POWER SUPPLY (PART #EC8005E01-E6)	AVAYA EC8005E01-E6	\$ 365.70	1	\$ 365.70			
	18	VSP 7200, 8200 & 8400 PLDS PREMIER LICENSE (PART #380176)	AVAYA 380176	\$ 3,447.70	1	\$ 3,447.70			
	19	ERS 5900 ADVANCED FEATURE SET PLDS LICENSE (PART #380221)	AVAYA 380221	\$ 1,297.20	1	\$ 1,297.20			

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Item #	Description	Part #	Unit Price	Quantity	Total Price	Subtotal	Response	Compliance	
PCMG, INC. DAYTON, OH	1	ETHERNET ROUTING SWITCH 3549GTS (PART #AL3500E06-E6)	AL3500E06-E6	\$ 1,540.00	10	\$ 15,400.00	\$182,903.00	N/A	NO
	2	ETHERNET ROUTING SWITCH 3526T-PWR+ (PART #AL3500E11-E6)	AL3500E11-E6	\$ 605.00	10	\$ 6,050.00			
	3	ETHERNET ROUTING SWITCH 3510GT-PWR+ (PART #AL3500E14-E6)	AL3500E14-E6	\$ 465.00	10	\$ 4,650.00			
	4	ERS3626GTS BASE SW LICENSE NA POWER CORD (PART #AL3600E05-E6)	AL3600E05-E6	\$ 885.00	30	\$ 26,550.00			
	5	ERS3650GTS-PWR+BASE SW LICENSE NA POWER CORD (PART #AL3600E16-E6)	AL3600E16-E6	\$ 1,820.00	25	\$ 45,500.00			
	6	ETHERNET ROUTING SWITCH 4950GTS-PWR + (PART #AL4900E04-E6)	AL4900E04-E6	\$ 3,280.00	1	\$ 3,280.00			
	7	ETHERNET ROUTING SWITCH 5928GTS (PART #AL5900E1F-E6)	AL5900E1F-E6	\$ 2,932.00	1	\$ 2,932.00			
	8	ETHERNET ROUTING SWITCH 5928GTS-PWR+ (PART #AL5900E2F-E6)	AL5900E2F-E6	\$ 3,430.00	1	\$ 3,430.00			
	9	ETHERNET ROUTING SWITCH 5952GTS (PART #AL5900E3F-E6)	AL5900E3F-E6	\$ 3,728.00	1	\$ 3,728.00			
	10	ETHERNET ROUTING SWITCH 5952GTS-PWR+ (PART #AL5900E4F-E6)	AL5900E4F-E6	\$ 4,225.00	1	\$ 4,225.00			
	11	ETHERNET ROUTING SWITCH 59100GTS (PART #AL5900E5F-E6)	AL5900E5F-EC	\$ 6,510.00	1	\$ 6,510.00			
	12	ETHERNET ROUTING SWITCH 59100GTS-PWR+ (PART #AL5900E6F-E6)	AL5900E6F-E6	\$ 7,010.00	1	\$ 7,010.00			
	13	VSP 7254XSQ NETWORK SWITCH (PART #EC7200E1F-E6)	EC7200E1F-E6	\$ 17,060.00	1	\$ 17,060.00			
	14	VSP8284XSQ NETWORK SWITCH (PART #EC8200E01-E6)	EC8200E01-E6	\$ 27,350.00	1	\$ 27,350.00			
	15	SFP+DIRECT ATTACH CABLE .3M (PART #AA1403019-E6)	AA1403019-E6	\$ 168.00	20	\$ 3,360.00			
	16	VSP 7200 460W AC SPARE POWER SUPPLY (PART #EC7205E1F-E6)	EC7205E1F-E6	\$ 345.00	1	\$ 345.00			
	17	VSP 8000 SPARE 100-240V 800W POWER SUPPLY (PART #EC8005E01-E6)	EC8005E01-E6	\$ 395.00	1	\$ 395.00			
	18	VSP 7200, 8200 & 8400 PLDS PREMIER LICENSE (PART #380176)	380176	\$ 3,728.00	1	\$ 3,728.00			
	19	ERS 5900 ADVANCED FEATURE SET PLDS LICENSE (PART #380221)	380221	\$ 1,400.00	1	\$ 1,400.00			
SKC COMMUNICATION PRODUCTS, LLC MILWAUKEE, WI	1	ETHERNET ROUTING SWITCH 3549GTS (PART #AL3500E06-E6)	AVAYA AL3500E06-E6	\$ 1,817.07	10	\$ 18,170.70	\$629,287.30	NO	NO
	2	ETHERNET ROUTING SWITCH 3526T-PWR+ (PART #AL3500E11-E6)	AVAYA AL3500E11-E6	\$ 713.33	10	\$ 7,133.30			
	3	ETHERNET ROUTING SWITCH 3510GT-PWR+ (PART #AL3500E14-E6)	AVAYA AL3500E14-E6	\$ 548.94	10	\$ 5,489.40			
	4	ERS3626GTS BASE SW LICENSE NA POWER CORD (PART #AL3600E05-E6)	AVAYA AL3600E05-E6	\$ 7,688.07	30	\$ 230,642.10			
	5	ERS3650GTS-PWR+BASE SW LICENSE NA POWER CORD (PART #AL3600E16-E6)	AVAYA AL3600E16-E6	\$ 8,275.17	25	\$ 206,879.25			
	6	ETHERNET ROUTING SWITCH 4950GTS-PWR + (PART #AL4900E04-E6)	AVAYA AL4900E04-E6	\$ 20,134.57	1	\$ 20,134.57			
	7	ETHERNET ROUTING SWITCH 5928GTS (PART #AL5900E1F-E6)	AVAYA AL5900E1F-E6	\$ 32,287.56	1	\$ 32,287.56			
	8	ETHERNET ROUTING SWITCH 5928GTS-PWR+ (PART #AL5900E2F-E6)	AVAYA AL5900E2F-E6	\$ 198.44	1	\$ 198.44			
	9	ETHERNET ROUTING SWITCH 5952GTS (PART #AL5900E3F-E6)	AVAYA AL5900E3F-E6	\$ 408.03	1	\$ 408.03			
	10	ETHERNET ROUTING SWITCH 5952GTS-PWR+ (PART #AL5900E4F-E6)	AVAYA AL5900E4F-E6	\$ 466.74	1	\$ 466.74			
	11	ETHERNET ROUTING SWITCH 59100GTS (PART #AL5900E5F-E6)	AVAYA AL5900E5F-EC	\$ 1,045.04	1	\$ 1,045.04			
	12	ETHERNET ROUTING SWITCH 59100GTS-PWR+ (PART #AL5900E6F-E6)	AVAYA AL5900E6F-E6	\$ 2,148.79	1	\$ 2,148.79			
	13	VSP 7254XSQ NETWORK SWITCH (PART #EC7200E1F-E6)	AVAYA EC7200E1F-E6	\$ 3,871.92	1	\$ 3,871.92			
	14	VSP8284XSQ NETWORK SWITCH (PART #EC8200E01-E6)	AVAYA EC8200E01-E6	\$ 3,872.95	1	\$ 3,872.95			
	15	SFP+DIRECT ATTACH CABLE .3M (PART #AA1403019-E6)	AVAYA AA1403019-E6	\$ 4,048.05	20	\$ 80,961.00			
	16	VSP 7200 460W AC SPARE POWER SUPPLY (PART #EC7205E1F-E6)	AVAYA EC7205E1F-E6	\$ 4,400.31	1	\$ 4,400.31			
	17	VSP 8000 SPARE 100-240V 800W POWER SUPPLY (PART #EC8005E01-E6)	AVAYA EC8005E01-E6	\$ 4,987.41	1	\$ 4,987.41			
	18	VSP 7200, 8200 & 8400 PLDS PREMIER LICENSE (PART #380176)	AVAYA 380176	\$ 4,534.17	1	\$ 4,534.17			
	19	ERS 5900 ADVANCED FEATURE SET PLDS LICENSE (PART #380221)	AVAYA 380221	\$ 1,655.62	1	\$ 1,655.62			

AWARD WILL BE MADE IN TOTAL TO THE LOWEST RESPONSIVE AND RESPONSIBLE BIDDER COMPLYING WITH THE BID SPECIFICATIONS AND DELIVERY REQUIREMENTS, WHICHEVER IS IN THE BEST INTERESTS OF THE CITY. BIDDERS MUST QUOTE ALL ITEMS TO BE ELIGIBLE FOR AN AWARD.

THE LOW BIDDER SHALL BE DETERMINED BY MULTIPLYING THE QUOTED UNIT PRICE BY THE QUANTITY TO OBTAIN THE GRAND TOTAL PER THE EAU (ESTIMATED ANNUAL USAGE).

IF A LOCAL BUSINESS ENTERPRISE (LBE) IS A RESPONSIVE AND RESPONSIBLE BIDDER, THE LBE SHALL BE AWARDED THE CONTRACT PROVIDED ITS BID DOES NOT EXCEED THE LOWEST BID BY MORE THAN 5% AND THE DIFFERENCE DOES NOT EXCEED \$25,000. EFFECTIVE JANUARY 01, 2017, IF THE LBE IS CERTIFIED AS A SMALL BUSINESS ENTERPRISE (SBE) WITH THE CITY OF MILWAUKEE'S OFFICE OF SMALL BUSINESS DEVELOPMENT, THE LBE SHALL BE AWARDED THE CONTRACT PROVIDED ITS BID NOT EXCEED THE LOWEST BID BY MORE THAN 10% AND THE DIFFERENCE DOES NOT EXCEED \$30,000.

CONTRACTS SHALL BE AWARDED TO THE LOWEST RESPONSIBLE BIDDER WHO QUALIFIES FOR THE CITY OF MILWAUKEE-MADE, MILWAUKEE COUNTY-MADE OR AMERICAN-MADE PROGRAM (ORDINANCE 310-18.9) IF:

- THE BIDDER SUBMITS AN AFFIDAVIT WITH THEIR BID INDICATING THEY MEET THE REQUIREMENTS OF THE ORDINANCE, AND

- THE BID DOES NOT EXCEED THE LOWEST BID BY MORE THAN 12%.

ANY BIDDER PROPOSING TO SUPPLY GOODS UNDER ORDINANCE 310-18.9 SHALL NOT ALSO RECEIVE THE BENEFIT OF THE BID AWARD PROVIDED UNDER THE LOCAL BUSINESS ENTERPRISE PROGRAM. IF A MILWAUKEE-MADE GOOD IS NOT AVAILABLE, THE CITY SHALL THEN PURCHASE A MILWAUKEE COUNTY-MADE GOOD, PROVIDED THE PURCHASE DOES NOT INCREASE THE COST BY MORE THAN 12%. IF A MILWAUKEE-MADE OR MILWAUKEE COUNTY-MADE GOOD IS NOT AVAILABLE, THE CITY SHALL THEN PURCHASE AN AMERICAN-MADE GOOD, PROVIDED THE PURCHASE DOES NOT INCREASE THE COST BY MORE THAN 12% OR \$25,000.