

**BID TABULATION # 15458**VC FOR MAGNESIUM CHLORIDE TREATED SALT  
OPENED 8/1/2017 @ 2:00 PM-CSTPURCHASING AGENT: MASON LAVELY  
TELEPHONE NO.: (414) 286-3588  
EMAIL: MLAVEY@MILWAUKEE.GOV

BIDDER	ITEM #	DESCRIPTION	MANUFACTURER & PART #	UNIT PRICE PER TON	QTY (TONS)	TOTAL	GRAND TOTAL	LBE AFFIDAVIT SUBMITTED?
CARGILL, INC - DEICING TECHNOLOGY BUSINESS NORTH OLMSTED, OH	1	MAGNESIUM CHLORIDE TREATED ROCK SALT	CLEARLANE #100012763	\$ 45.67	45,000	\$ 2,055,150.00	\$ 3,989,250.00	N/A
	2	DELIVERY	CLEARLANE #100012763	\$ 22.98	45,000	\$ 1,034,100.00		
	3	STORAGE	CLEARLANE #100012763	\$ 20.00	45,000	\$ 900,000.00		

NON-COMPLIANT BIDS WERE RECEIVED FROM THE FOLLOWING:

**COMPASS MINERALS AMERICA INC. (OVERLAND PARK, KS) - EXCEPTION TO DELIVERY REQUIREMENTS**

NO BIDS WERE RECEIVED FROM THE FOLLOWING:

**OAKLEY FERTILIZER (NORTH LITTLE ROCK, AR) - NO BID**

AWARD WILL BE MADE IN TOTAL TO THE LOWEST RESPONSIVE AND RESPONSIBLE BIDDER COMPLYING WITH THE BID SPECIFICATIONS AND DELIVERY REQUIREMENTS. BIDDERS MUST QUOTE ALL ITEMS TO BE ELIGIBLE FOR AN AWARD.

THE LOW BIDDER SHALL BE DETERMINED BY MULTIPLYING THE QUOTED UNIT PRICE BY THE QUANTITY AND ADDING EACH TO OBTAIN THE GRAND TOTAL.

IF A LOCAL BUSINESS ENTERPRISE (LBE) IS A RESPONSIVE AND RESPONSIBLE BIDDER, THE LBE SHALL BE AWARDED THE CONTRACT PROVIDED ITS BID DOES NOT EXCEED THE LOWEST BID BY MORE THAN 5% AND THE DIFFERENCE DOES NOT EXCEED \$25,000. EFFECTIVE JANUARY 01, 2017, IF THE LBE IS CERTIFIED AS A SMALL BUSINESS ENTERPRISE (SBE) WITH THE CITY OF MILWAUKEE'S OFFICE OF SMALL BUSINESS DEVELOPMENT, THE LBE SHALL BE AWARDED THE CONTRACT PROVIDED ITS BID NOT EXCEED THE LOWEST BID BY MORE THAN 10% AND THE DIFFERENCE DOES NOT EXCEED \$30,000.