

**BID TABULATION #14568**

PRINTING & MAILING OF ALDERMANIC NEWSLETTERS  
 OPENED 4/12/2016 @ 2:00 PM-CST

PURCHASING AGENT: CATINA SLOCUM  
 TELEPHONE NO.: (414) 286-3716  
 CATINA.M.SLOCUM@MILWAUKEE.GOV

<b>DIGITAL EDGE MILWAUKEE, WI</b>		<b>LBE AFFIDAVIT SUBMITTED?</b>	<b>YES</b>
<b>ITEM #</b>	<b>DESCRIPTION</b>	<b>BRAND</b>	<b>PRICE</b>
1	LOT PRICE FOR INITIAL RUN OF 16,500 4-PAGE NEWSLETTERS (FULL-COLOR). ALL PRODUCTION COSTS ONLY, DO NOT INCLUDE COST OF PAPER	NEOART	\$1,091.00
	COST PER 1,000 ADDITIONAL 4-PAGE NEWSLETTERS (FULL COLOR)		\$59.00
	LOT COST OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 4-PAGE NEWSLETTERS		\$596.00
	COST PER 1,000 OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL 4 PAGE NEWSLETTER		\$29.00
2	LOT PRICE FOR INITIAL RUN OF 16,500 6-PAGE NEWSLETTERS (FULL-COLOR). ALL PRODUCTION COSTS ONLY, DO NOT INCLUDE COST OF PAPER	NEOART	\$1,220.00
	COST PER 1,000 ADDITIONAL 6-PAGE NEWSLETTERS (FULL COLOR)		\$67.00
	LOT COST OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 6-PAGE NEWSLETTERS		\$777.00
	COST PER 1,000 OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL 6-PAGE NEWSLETTER		\$38.00
3	LOT PRICE FOR INITIAL RUN OF 16,500 8-PAGE NEWSLETTERS (FULL-COLOR). ALL PRODUCTION COSTS ONLY, DO NOT INCLUDE COST OF PAPER	NEOART	\$1,980.00
	COST PER 1,000 ADDITIONAL 8-PAGE NEWSLETTERS (FULL COLOR)		\$104.00
	LOT COST OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 8-PAGE NEWSLETTERS		\$980.00
	COST PER 1,000 OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL 8-PAGE NEWSLETTER		\$55.00
4	LOT PRICE FOR INITIAL RUN OF 16,500 2-PAGE NEWSLETTERS (FULL-COLOR). ALL PRODUCTION COSTS ONLY, DO NOT INCLUDE COST OF PAPER	NEOART	\$750.00
	COST PER 1,000 ADDITIONAL 2-PAGE NEWSLETTERS (FULL COLOR)		\$41.00
	LOT COST OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 2-PAGE NEWSLETTERS		\$232.00
	COST PER 1,000 OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL 2-PAGE NEWSLETTER		\$12.00
5	LOT PRICE FOR INITIAL RUN OF 16,500 10-PAGE NEWSLETTERS (FULL-COLOR). ALL PRODUCTION COSTS ONLY, DO NOT INCLUDE COST OF PAPER	NEOART	\$2,015.00
	COST PER 1,000 ADDITIONAL 10-PAGE NEWSLETTERS (FULL COLOR)		\$109.00
	LOT COST OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 10-PAGE NEWSLETTERS		\$1,210.00
	COST PER 1,000 OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL 10-PAGE NEWSLETTER		\$60.00
6	LOT PRICE FOR INITIAL RUN OF 16,500 12-PAGE NEWSLETTERS (FULL-COLOR). ALL PRODUCTION COSTS ONLY, DO NOT INCLUDE COST OF PAPER	NEOART	\$2,065.00
	COST PER 1,000 ADDITIONAL 12-PAGE NEWSLETTERS (FULL COLOR)		\$111.00
	LOT COST OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 12-PAGE NEWSLETTERS		\$1,410.00
	COST PER 1,000 OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL 12-PAGE NEWSLETTER		\$81.00
7	LOT PRICE FOR INITIAL RUN OF 16,500 6-PAGE NEWSLETTERS (FULL-COLOR) WITH PERFORATED RETURN POSTCARD. ALL PRODUCTION COSTS ONLY, DO NOT INCLUDE COST OF PAPER	NEOART	\$1,780.00
	COST PER 1,000 ADDITIONAL 6-PAGE NEWSLETTERS (FULL COLOR) WITH PERFORATED RETURN POSTCARD. DO NOT INCLUDE COST OF PAPER.		\$99.00
	LOT COST OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 6-PAGE NEWSLETTERS WITH PERFORATED RETURN POSTCARD.		\$1,500.00
	COST PER 1,000 OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL 6-PAGE NEWSLETTER WITH PERFORATED RETURN POSTCARD		\$84.00

**BID TABULATION #14568**

PRINTING & MAILING OF ALDERMANIC NEWSLETTERS  
 OPENED 4/12/2016 @ 2:00 PM-CST

PURCHASING AGENT: CATINA SLOCUM  
 TELEPHONE NO.: (414) 286-3716  
 CATINA.M.SLOCUM@MILWAUKEE.GOV

	HOURLY RATE FOR "AUTHORIZED ADDITIONAL ALTERATIONS"	N/A	\$60.00
	ESTIMATED 25 HOURS OF "AUTHORIZED ADDITIONAL ALTERATIONS"	N/A	\$1,500.00
	CAN YOUR FIRM PROVIDE THE ALLIED PRINTING TRADES UNION LABEL?	N/A	NO
A	LOT PRICE FOR ADDRESSING, TABBING AND BULK MAILING INITIAL RUN OF 17,000 4-PAGE NEWSLETTERS	N/A	\$425.00
B	LOT PRICE FOR ADDRESSING, TABBING AND BULK MAILING INITIAL RUN OF 17,000 6-PAGE NEWSLETTERS	N/A	\$425.00
C	LOT PRICE FOR ADDRESSING, TABBING AND BULK MAILING INITIAL RUN OF 17,000 8-PAGE NEWSLETTERS	N/A	\$590.00
D	LOT PRICE FOR ADDRESSING, TABBING AND BULK MAILING INITIAL RUN OF 17,000 12-PAGE NEWSLETTERS	N/A	\$475.00
		<b>TOTAL</b>	<b>\$22,030.00</b>

**BID TABULATION #14568**

PRINTING & MAILING OF ALDERMANIC NEWSLETTERS  
 OPENED 4/12/2016 @ 2:00 PM-CST

PURCHASING AGENT: CATINA SLOCUM  
 TELEPHONE NO.: (414) 286-3716  
 CATINA.M.SLOCUM@MILWAUKEE.GOV

<b>THE MAREK GROUP WAUKESHA, WI</b>		<b>LBE AFFIDAVIT SUBMITTED?</b>	<b>N/A</b>
<b>ITEM #</b>	<b>DESCRIPTION</b>	<b>BRAND</b>	<b>PRICE</b>
1	LOT PRICE FOR INITIAL RUN OF 16,500 4-PAGE NEWSLETTERS (FULL-COLOR). ALL PRODUCTION COSTS ONLY, DO NOT INCLUDE COST OF PAPER	EXPLORER DULL - 10% PCW PRINTED ON CURRENT STOCK	\$795.00
	COST PER 1,000 ADDITIONAL 4-PAGE NEWSLETTERS (FULL COLOR)		\$18.00
	LOT COST OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 4-PAGE NEWSLETTERS		\$418.00
	COST PER 1,000 OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL 4 PAGE NEWSLETTER		\$25.00
2	LOT PRICE FOR INITIAL RUN OF 16,500 6-PAGE NEWSLETTERS (FULL-COLOR). ALL PRODUCTION COSTS ONLY, DO NOT INCLUDE COST OF PAPER	EXPLORER DULL - 10% PCW PRINTED ON CURRENT STOCK	\$1,004.00
	COST PER 1,000 ADDITIONAL 6-PAGE NEWSLETTERS (FULL COLOR)		\$31.00
	LOT COST OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 6-PAGE NEWSLETTERS		\$808.00
	COST PER 1,000 OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL 6-PAGE NEWSLETTER		\$48.00
3	LOT PRICE FOR INITIAL RUN OF 16,500 8-PAGE NEWSLETTERS (FULL-COLOR). ALL PRODUCTION COSTS ONLY, DO NOT INCLUDE COST OF PAPER	EXPLORER DULL - 10% PCW PRINTED ON CURRENT STOCK	\$1,206.00
	COST PER 1,000 ADDITIONAL 8-PAGE NEWSLETTERS (FULL COLOR)		\$42.00
	LOT COST OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 8-PAGE NEWSLETTERS		\$808.00
	COST PER 1,000 OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL 8-PAGE NEWSLETTER		\$48.00
4	LOT PRICE FOR INITIAL RUN OF 16,500 2-PAGE NEWSLETTERS (FULL-COLOR). ALL PRODUCTION COSTS ONLY, DO NOT INCLUDE COST OF PAPER	EXPLORER DULL - 10% PCW PRINTED ON CURRENT STOCK	\$698.00
	COST PER 1,000 ADDITIONAL 2-PAGE NEWSLETTERS (FULL COLOR)		\$11.00
	LOT COST OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 2-PAGE NEWSLETTERS		\$223.00
	COST PER 1,000 OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL 2-PAGE NEWSLETTER		\$13.00
5	LOT PRICE FOR INITIAL RUN OF 16,500 10-PAGE NEWSLETTERS (FULL-COLOR). ALL PRODUCTION COSTS ONLY, DO NOT INCLUDE COST OF PAPER	EXPLORER DULL - 10% PCW PRINTED ON CURRENT STOCK	\$1,725.00
	COST PER 1,000 ADDITIONAL 10-PAGE NEWSLETTERS (FULL COLOR)		\$50.00
	LOT COST OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 10-PAGE NEWSLETTERS		\$1,226.00
	COST PER 1,000 OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL 10-PAGE NEWSLETTER		\$74.00
6	LOT PRICE FOR INITIAL RUN OF 16,500 12-PAGE NEWSLETTERS (FULL-COLOR). ALL PRODUCTION COSTS ONLY, DO NOT INCLUDE COST OF PAPER	EXPLORER DULL - 10% PCW PRINTED ON CURRENT STOCK	\$1,817.00
	COST PER 1,000 ADDITIONAL 12-PAGE NEWSLETTERS (FULL COLOR)		\$60.00
	LOT COST OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 12-PAGE NEWSLETTERS		\$1,226.00
	COST PER 1,000 OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL 12-PAGE NEWSLETTER		\$60.00
7	LOT PRICE FOR INITIAL RUN OF 16,500 6-PAGE NEWSLETTERS (FULL-COLOR) WITH PERFORATED RETURN POSTCARD. ALL PRODUCTION COSTS ONLY, DO NOT INCLUDE COST OF PAPER	EXPLORER DULL - 10% PCW PRINTED ON CURRENT STOCK	\$978.00
	COST PER 1,000 ADDITIONAL 6-PAGE NEWSLETTERS (FULL COLOR) WITH PERFORATED RETURN POSTCARD. DO NOT INCLUDE COST OF PAPER.		\$31.00
	LOT COST OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 6-PAGE NEWSLETTERS WITH PERFORATED RETURN POSTCARD.		\$2,127.00
	COST PER 1,000 OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL 6-PAGE NEWSLETTER WITH PERFORATED RETURN POSTCARD		\$128.00

**BID TABULATION #14568**

PRINTING & MAILING OF ALDERMANIC NEWSLETTERS  
 OPENED 4/12/2016 @ 2:00 PM-CST

PURCHASING AGENT: CATINA SLOCUM  
 TELEPHONE NO.: (414) 286-3716  
 CATINA.M.SLOCUM@MILWAUKEE.GOV

	HOURLY RATE FOR "AUTHORIZED ADDITIONAL ALTERATIONS"	N/A	\$32.00
	ESTIMATED 25 HOURS OF "AUTHORIZED ADDITIONAL ALTERATIONS"	N/A	\$800.00
	CAN YOUR FIRM PROVIDE THE ALLIED PRINTING TRADES UNION LABEL?	N/A	YES
A	LOT PRICE FOR ADDRESSING, TABBING AND BULK MAILING INITIAL RUN OF 17,000 4-PAGE NEWSLETTERS	N/A	\$437.00
B	LOT PRICE FOR ADDRESSING, TABBING AND BULK MAILING INITIAL RUN OF 17,000 6-PAGE NEWSLETTERS	N/A	\$437.00
C	LOT PRICE FOR ADDRESSING, TABBING AND BULK MAILING INITIAL RUN OF 17,000 8-PAGE NEWSLETTERS	N/A	\$437.00
D	LOT PRICE FOR ADDRESSING, TABBING AND BULK MAILING INITIAL RUN OF 17,000 12-PAGE NEWSLETTERS	N/A	\$437.00
		<b>TOTAL</b>	<b>\$18,278.00</b>

**BID TABULATION #14568**

PRINTING & MAILING OF ALDERMANIC NEWSLETTERS  
 OPENED 4/12/2016 @ 2:00 PM-CST

PURCHASING AGENT: CATINA SLOCUM  
 TELEPHONE NO.: (414) 286-3716  
 CATINA.M.SLOCUM@MILWAUKEE.GOV

MTI CONNECT LLC MILWAUKEE, WI		LBE AFFIDAVIT SUBMITTED?	NO
ITEM #	DESCRIPTION	BRAND	PRICE
1	LOT PRICE FOR INITIAL RUN OF 16,500 4-PAGE NEWSLETTERS (FULL-COLOR). ALL PRODUCTION COSTS ONLY, DO NOT INCLUDE COST OF PAPER	ANTHEM	\$868.51
	COST PER 1,000 ADDITIONAL 4-PAGE NEWSLETTERS (FULL COLOR)		\$31.19
	LOT COST OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 4-PAGE NEWSLETTERS		\$490.80
	COST PER 1,000 OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL 4 PAGE NEWSLETTER		\$51.76
2	LOT PRICE FOR INITIAL RUN OF 16,500 6-PAGE NEWSLETTERS (FULL-COLOR). ALL PRODUCTION COSTS ONLY, DO NOT INCLUDE COST OF PAPER	ANTHEM	\$1,368.99
	COST PER 1,000 ADDITIONAL 6-PAGE NEWSLETTERS (FULL COLOR)		\$52.53
	LOT COST OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 6-PAGE NEWSLETTERS		\$1,105.39
	COST PER 1,000 OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL 6-PAGE NEWSLETTER		\$119.30
3	LOT PRICE FOR INITIAL RUN OF 16,500 8-PAGE NEWSLETTERS (FULL-COLOR). ALL PRODUCTION COSTS ONLY, DO NOT INCLUDE COST OF PAPER	ANTHEM	\$1,888.14
	COST PER 1,000 ADDITIONAL 8-PAGE NEWSLETTERS (FULL COLOR)		\$84.58
	LOT COST OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 8-PAGE NEWSLETTERS		\$958.45
	COST PER 1,000 OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL 8-PAGE NEWSLETTER		\$51.76
4	LOT PRICE FOR INITIAL RUN OF 16,500 2-PAGE NEWSLETTERS (FULL-COLOR). ALL PRODUCTION COSTS ONLY, DO NOT INCLUDE COST OF PAPER	ANTHEM	\$638.52
	COST PER 1,000 ADDITIONAL 2-PAGE NEWSLETTERS (FULL COLOR)		\$18.35
	LOT COST OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 2-PAGE NEWSLETTERS		\$257.84
	COST PER 1,000 OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL 2-PAGE NEWSLETTER		\$51.76
5	LOT PRICE FOR INITIAL RUN OF 16,500 10-PAGE NEWSLETTERS (FULL-COLOR). ALL PRODUCTION COSTS ONLY, DO NOT INCLUDE COST OF PAPER	ANTHEM	\$2,930.30
	COST PER 1,000 ADDITIONAL 10-PAGE NEWSLETTERS (FULL COLOR)		\$135.56
	LOT COST OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 10-PAGE NEWSLETTERS		\$1,210.97
	COST PER 1,000 OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL 10-PAGE NEWSLETTER		\$65.40
6	LOT PRICE FOR INITIAL RUN OF 16,500 12-PAGE NEWSLETTERS (FULL-COLOR). ALL PRODUCTION COSTS ONLY, DO NOT INCLUDE COST OF PAPER	ANTHEM	\$2,590.02
	COST PER 1,000 ADDITIONAL 12-PAGE NEWSLETTERS (FULL COLOR)		\$116.72
	LOT COST OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 12-PAGE NEWSLETTERS		\$1,452.97
	COST PER 1,000 OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL 12-PAGE NEWSLETTER		\$78.46
7	LOT PRICE FOR INITIAL RUN OF 16,500 6-PAGE NEWSLETTERS (FULL-COLOR) WITH PERFORATED RETURN POSTCARD. ALL PRODUCTION COSTS ONLY, DO NOT INCLUDE COST OF PAPER	ANTHEM	\$1,563.55
	COST PER 1,000 ADDITIONAL 6-PAGE NEWSLETTERS (FULL COLOR) WITH PERFORATED RETURN POSTCARD. DO NOT INCLUDE COST OF PAPER.		\$64.94
	LOT COST OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 6-PAGE NEWSLETTERS WITH PERFORATED RETURN POSTCARD.		\$2,511.82
	COST PER 1,000 OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL 6-PAGE NEWSLETTER WITH PERFORATED RETURN POSTCARD		\$134.37

**BID TABULATION #14568**

PRINTING & MAILING OF ALDERMANIC NEWSLETTERS  
 OPENED 4/12/2016 @ 2:00 PM-CST

PURCHASING AGENT: CATINA SLOCUM  
 TELEPHONE NO.: (414) 286-3716  
 CATINA.M.SLOCUM@MILWAUKEE.GOV

HOURLY RATE FOR "AUTHORIZED ADDITIONAL ALTERATIONS"		N/A	\$90.00
ESTIMATED 25 HOURS OF "AUTHORIZED ADDITIONAL ALTERATIONS"		N/A	\$2,250.00
CAN YOUR FIRM PROVIDE THE ALLIED PRINTING TRADES UNION LABEL?		N/A	NO
A	LOT PRICE FOR ADDRESSING, TABBING AND BULK MAILING INITIAL RUN OF 17,000 4-PAGE NEWSLETTERS	N/A	\$468.61
B	LOT PRICE FOR ADDRESSING, TABBING AND BULK MAILING INITIAL RUN OF 17,000 6-PAGE NEWSLETTERS	N/A	\$468.61
C	LOT PRICE FOR ADDRESSING, TABBING AND BULK MAILING INITIAL RUN OF 17,000 8-PAGE NEWSLETTERS	N/A	\$468.61
D	LOT PRICE FOR ADDRESSING, TABBING AND BULK MAILING INITIAL RUN OF 17,000 12-PAGE NEWSLETTERS	N/A	\$468.61
		<b>TOTAL</b>	<b>\$25,107.39</b>

**BID TABULATION #14568**

PRINTING & MAILING OF ALDERMANIC NEWSLETTERS  
 OPENED 4/12/2016 @ 2:00 PM-CST

PURCHASING AGENT: CATINA SLOCUM  
 TELEPHONE NO.: (414) 286-3716  
 CATINA.M.SLOCUM@MILWAUKEE.GOV

ONE TOUCHPOINT HARTLAND, WI		LBE AFFIDAVIT SUBMITTED?	N/A
ITEM #	DESCRIPTION	BRAND	PRICE
1	LOT PRICE FOR INITIAL RUN OF 16,500 4-PAGE NEWSLETTERS (FULL-COLOR). ALL PRODUCTION COSTS ONLY, DO NOT INCLUDE COST OF PAPER	MPC STAR SILK	\$2,374.50
	COST PER 1,000 ADDITIONAL 4-PAGE NEWSLETTERS (FULL COLOR)		\$143.91
	LOT COST OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 4-PAGE NEWSLETTERS		\$489.00
	COST PER 1,000 OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL 4 PAGE NEWSLETTER		\$29.64
2	LOT PRICE FOR INITIAL RUN OF 16,500 6-PAGE NEWSLETTERS (FULL-COLOR). ALL PRODUCTION COSTS ONLY, DO NOT INCLUDE COST OF PAPER	MPC STAR SILK	\$3,061.99
	COST PER 1,000 ADDITIONAL 6-PAGE NEWSLETTERS (FULL COLOR)		\$185.58
	LOT COST OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 6-PAGE NEWSLETTERS		\$855.00
	COST PER 1,000 OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL 6-PAGE NEWSLETTER		\$51.82
3	LOT PRICE FOR INITIAL RUN OF 16,500 8-PAGE NEWSLETTERS (FULL-COLOR). ALL PRODUCTION COSTS ONLY, DO NOT INCLUDE COST OF PAPER	MPC STAR SILK	\$3,993.00
	COST PER 1,000 ADDITIONAL 8-PAGE NEWSLETTERS (FULL COLOR)		\$242.00
	LOT COST OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 8-PAGE NEWSLETTERS		\$916.00
	COST PER 1,000 OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL 8-PAGE NEWSLETTER		\$55.52
4	LOT PRICE FOR INITIAL RUN OF 16,500 2-PAGE NEWSLETTERS (FULL-COLOR). ALL PRODUCTION COSTS ONLY, DO NOT INCLUDE COST OF PAPER	MPC STAR SILK	\$1,650.00
	COST PER 1,000 ADDITIONAL 2-PAGE NEWSLETTERS (FULL COLOR)		\$100.00
	LOT COST OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 2-PAGE NEWSLETTERS		\$266.00
	COST PER 1,000 OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL 2-PAGE NEWSLETTER		\$16.12
5	LOT PRICE FOR INITIAL RUN OF 16,500 10-PAGE NEWSLETTERS (FULL-COLOR). ALL PRODUCTION COSTS ONLY, DO NOT INCLUDE COST OF PAPER	MPC STAR SILK	\$5,280.00
	COST PER 1,000 ADDITIONAL 10-PAGE NEWSLETTERS (FULL COLOR)		\$320.00
	LOT COST OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 10-PAGE NEWSLETTERS		\$1,279.00
	COST PER 1,000 OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL 10-PAGE NEWSLETTER		\$77.52
6	LOT PRICE FOR INITIAL RUN OF 16,500 12-PAGE NEWSLETTERS (FULL-COLOR). ALL PRODUCTION COSTS ONLY, DO NOT INCLUDE COST OF PAPER	MPC STAR SILK	\$5,725.84
	COST PER 1,000 ADDITIONAL 12-PAGE NEWSLETTERS (FULL COLOR)		\$347.02
	LOT COST OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 12-PAGE NEWSLETTERS		\$1,673.00
	COST PER 1,000 OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL 12-PAGE NEWSLETTER		\$101.40
7	LOT PRICE FOR INITIAL RUN OF 16,500 6-PAGE NEWSLETTERS (FULL-COLOR) WITH PERFORATED RETURN POSTCARD. ALL PRODUCTION COSTS ONLY, DO NOT INCLUDE COST OF PAPER	MPC STAR SILK	\$3,350.00
	COST PER 1,000 ADDITIONAL 6-PAGE NEWSLETTERS (FULL COLOR) WITH PERFORATED RETURN POSTCARD. DO NOT INCLUDE COST OF PAPER.		\$203.03
	LOT COST OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 6-PAGE NEWSLETTERS WITH PERFORATED RETURN POSTCARD.		\$1,100.00
	COST PER 1,000 OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL 6-PAGE NEWSLETTER WITH PERFORATED RETURN POSTCARD		\$66.67

**BID TABULATION #14568**

PRINTING & MAILING OF ALDERMANIC NEWSLETTERS  
 OPENED 4/12/2016 @ 2:00 PM-CST

PURCHASING AGENT: CATINA SLOCUM  
 TELEPHONE NO.: (414) 286-3716  
 CATINA.M.SLOCUM@MILWAUKEE.GOV

HOURLY RATE FOR "AUTHORIZED ADDITIONAL ALTERATIONS"		N/A	\$75.00
ESTIMATED 25 HOURS OF "AUTHORIZED ADDITIONAL ALTERATIONS"		N/A	\$1,875.00
CAN YOUR FIRM PROVIDE THE ALLIED PRINTING TRADES UNION LABEL?		N/A	NO
A	LOT PRICE FOR ADDRESSING, TABBING AND BULK MAILING INITIAL RUN OF 17,000 4-PAGE NEWSLETTERS	N/A	\$825.00
B	LOT PRICE FOR ADDRESSING, TABBING AND BULK MAILING INITIAL RUN OF 17,000 6-PAGE NEWSLETTERS	N/A	\$825.00
C	LOT PRICE FOR ADDRESSING, TABBING AND BULK MAILING INITIAL RUN OF 17,000 8-PAGE NEWSLETTERS	N/A	\$825.00
D	LOT PRICE FOR ADDRESSING, TABBING AND BULK MAILING INITIAL RUN OF 17,000 12-PAGE NEWSLETTERS	N/A	\$825.00
		<b>TOTAL</b>	<b>\$39,203.56</b>

**BID TABULATION #14568**

PRINTING & MAILING OF ALDERMANIC NEWSLETTERS  
 OPENED 4/12/2016 @ 2:00 PM-CST

PURCHASING AGENT: CATINA SLOCUM  
 TELEPHONE NO.: (414) 286-3716  
 CATINA.M.SLOCUM@MILWAUKEE.GOV

RIPON PRINTERS RIPON, WI		LBE AFFIDAVIT SUBMITTED?	N/A
ITEM #	DESCRIPTION	BRAND	PRICE
1	LOT PRICE FOR INITIAL RUN OF 16,500 4-PAGE NEWSLETTERS (FULL-COLOR). ALL PRODUCTION COSTS ONLY, DO NOT INCLUDE COST OF PAPER	UTOPIA U2XG DULL	\$1,390.00
	COST PER 1,000 ADDITIONAL 4-PAGE NEWSLETTERS (FULL COLOR)		\$54.42
	LOT COST OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 4-PAGE NEWSLETTERS		\$496.00
	COST PER 1,000 OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL 4 PAGE NEWSLETTER		\$25.03
2	LOT PRICE FOR INITIAL RUN OF 16,500 6-PAGE NEWSLETTERS (FULL-COLOR). ALL PRODUCTION COSTS ONLY, DO NOT INCLUDE COST OF PAPER	UTOPIA U2XG DULL	\$1,886.00
	COST PER 1,000 ADDITIONAL 6-PAGE NEWSLETTERS (FULL COLOR)		\$82.03
	LOT COST OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 6-PAGE NEWSLETTERS		\$741.00
	COST PER 1,000 OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL 6-PAGE NEWSLETTER		\$38.93
3	LOT PRICE FOR INITIAL RUN OF 16,500 8-PAGE NEWSLETTERS (FULL-COLOR). ALL PRODUCTION COSTS ONLY, DO NOT INCLUDE COST OF PAPER	UTOPIA U2XG DULL	\$2,277.00
	COST PER 1,000 ADDITIONAL 8-PAGE NEWSLETTERS (FULL COLOR)		\$89.49
	LOT COST OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 8-PAGE NEWSLETTERS		\$915.00
	COST PER 1,000 OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL 8-PAGE NEWSLETTER		\$50.06
4	LOT PRICE FOR INITIAL RUN OF 16,500 2-PAGE NEWSLETTERS (FULL-COLOR). ALL PRODUCTION COSTS ONLY, DO NOT INCLUDE COST OF PAPER	UTOPIA U2XG DULL	\$889.00
	COST PER 1,000 ADDITIONAL 2-PAGE NEWSLETTERS (FULL COLOR)		\$27.38
	LOT COST OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 2-PAGE NEWSLETTERS		\$287.00
	COST PER 1,000 OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL 2-PAGE NEWSLETTER		\$12.56
5	LOT PRICE FOR INITIAL RUN OF 16,500 10-PAGE NEWSLETTERS (FULL-COLOR). ALL PRODUCTION COSTS ONLY, DO NOT INCLUDE COST OF PAPER	UTOPIA U2XG DULL	\$3,015.00
	COST PER 1,000 ADDITIONAL 10-PAGE NEWSLETTERS (FULL COLOR)		\$129.53
	LOT COST OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 10-PAGE NEWSLETTERS		\$1,752.00
	COST PER 1,000 OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL 10-PAGE NEWSLETTER		\$100.01
6	LOT PRICE FOR INITIAL RUN OF 16,500 12-PAGE NEWSLETTERS (FULL-COLOR). ALL PRODUCTION COSTS ONLY, DO NOT INCLUDE COST OF PAPER	UTOPIA U2XG DULL	\$2,770.00
	COST PER 1,000 ADDITIONAL 12-PAGE NEWSLETTERS (FULL COLOR)		\$109.53
	LOT COST OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 12-PAGE NEWSLETTERS		\$1,943.00
	COST PER 1,000 OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL 12-PAGE NEWSLETTER		\$110.49
7	LOT PRICE FOR INITIAL RUN OF 16,500 6-PAGE NEWSLETTERS (FULL-COLOR) WITH PERFORATED RETURN POSTCARD. ALL PRODUCTION COSTS ONLY, DO NOT INCLUDE COST OF PAPER	UTOPIA U2XG DULL	\$1,779.00
	COST PER 1,000 ADDITIONAL 6-PAGE NEWSLETTERS (FULL COLOR) WITH PERFORATED RETURN POSTCARD. DO NOT INCLUDE COST OF PAPER.		\$73.67
	LOT COST OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 6-PAGE NEWSLETTERS WITH PERFORATED RETURN POSTCARD.		\$3,904.00
	COST PER 1,000 OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL 6-PAGE NEWSLETTER WITH PERFORATED RETURN POSTCARD		\$213.68

**BID TABULATION #14568**

PRINTING & MAILING OF ALDERMANIC NEWSLETTERS  
OPENED 4/12/2016 @ 2:00 PM-CST

PURCHASING AGENT: CATINA SLOCUM  
TELEPHONE NO.: (414) 286-3716  
CATINA.M.SLOCUM@MILWAUKEE.GOV

	HOURLY RATE FOR "AUTHORIZED ADDITIONAL ALTERATIONS" (SIMPLE ALTERATIONS)	N/A	\$35.00
	ESTIMATED 25 HOURS OF "AUTHORIZED ADDITIONAL ALTERATIONS" (SIMPLE ALTERATIONS)	N/A	\$875.00
	CAN YOUR FIRM PROVIDE THE ALLIED PRINTING TRADES UNION LABEL?	N/A	NO
A	LOT PRICE FOR ADDRESSING, TABBING AND BULK MAILING INITIAL RUN OF 17,000 4-PAGE NEWSLETTERS	N/A	\$651.00
B	LOT PRICE FOR ADDRESSING, TABBING AND BULK MAILING INITIAL RUN OF 17,000 6-PAGE NEWSLETTERS	N/A	\$651.00
C	LOT PRICE FOR ADDRESSING, TABBING AND BULK MAILING INITIAL RUN OF 17,000 8-PAGE NEWSLETTERS	N/A	\$651.00
D	LOT PRICE FOR ADDRESSING, TABBING AND BULK MAILING INITIAL RUN OF 17,000 12-PAGE NEWSLETTERS	N/A	\$651.00
		<b>TOTAL</b>	<b>\$28,674.81</b>

**BID TABULATION #14568**

PRINTING & MAILING OF ALDERMANIC NEWSLETTERS  
 OPENED 4/12/2016 @ 2:00 PM-CST

PURCHASING AGENT: CATINA SLOCUM  
 TELEPHONE NO.: (414) 286-3716  
 CATINA.M.SLOCUM@MILWAUKEE.GOV

<b>RIPON PRINTERS RIPON, WI</b>		<b>(ALTERNATE BID #1)</b>		<b>LBE AFFIDAVIT SUBMITTED?</b>	<b>N/A</b>
<b>ITEM #</b>	<b>DESCRIPTION</b>	<b>BRAND</b>	<b>PRICE</b>		
1	LOT PRICE FOR INITIAL RUN OF 16,500 4-PAGE NEWSLETTERS (FULL-COLOR). ALL PRODUCTION COSTS ONLY, DO NOT INCLUDE COST OF PAPER	UTOPIA U2XG DULL	\$1,390.00		
	COST PER 1,000 ADDITIONAL 4-PAGE NEWSLETTERS (FULL COLOR)		\$54.42		
	LOT COST OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 4-PAGE NEWSLETTERS		\$496.00		
	COST PER 1,000 OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL 4 PAGE NEWSLETTER		\$25.03		
2	LOT PRICE FOR INITIAL RUN OF 16,500 6-PAGE NEWSLETTERS (FULL-COLOR). ALL PRODUCTION COSTS ONLY, DO NOT INCLUDE COST OF PAPER	UTOPIA U2XG DULL	\$1,886.00		
	COST PER 1,000 ADDITIONAL 6-PAGE NEWSLETTERS (FULL COLOR)		\$82.03		
	LOT COST OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 6-PAGE NEWSLETTERS		\$741.00		
	COST PER 1,000 OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL 6-PAGE NEWSLETTER		\$38.93		
3	LOT PRICE FOR INITIAL RUN OF 16,500 8-PAGE NEWSLETTERS (FULL-COLOR). ALL PRODUCTION COSTS ONLY, DO NOT INCLUDE COST OF PAPER	UTOPIA U2XG DULL	\$2,277.00		
	COST PER 1,000 ADDITIONAL 8-PAGE NEWSLETTERS (FULL COLOR)		\$89.49		
	LOT COST OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 8-PAGE NEWSLETTERS		\$915.00		
	COST PER 1,000 OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL 8-PAGE NEWSLETTER		\$50.06		
4	LOT PRICE FOR INITIAL RUN OF 16,500 2-PAGE NEWSLETTERS (FULL-COLOR). ALL PRODUCTION COSTS ONLY, DO NOT INCLUDE COST OF PAPER	UTOPIA U2XG DULL	\$889.00		
	COST PER 1,000 ADDITIONAL 2-PAGE NEWSLETTERS (FULL COLOR)		\$27.38		
	LOT COST OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 2-PAGE NEWSLETTERS		\$287.00		
	COST PER 1,000 OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL 2-PAGE NEWSLETTER		\$12.56		
5	LOT PRICE FOR INITIAL RUN OF 16,500 10-PAGE NEWSLETTERS (FULL-COLOR). ALL PRODUCTION COSTS ONLY, DO NOT INCLUDE COST OF PAPER	UTOPIA U2XG DULL	\$3,015.00		
	COST PER 1,000 ADDITIONAL 10-PAGE NEWSLETTERS (FULL COLOR)		\$129.53		
	LOT COST OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 10-PAGE NEWSLETTERS		\$1,752.00		
	COST PER 1,000 OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL 10-PAGE NEWSLETTER		\$100.01		
6	LOT PRICE FOR INITIAL RUN OF 16,500 12-PAGE NEWSLETTERS (FULL-COLOR). ALL PRODUCTION COSTS ONLY, DO NOT INCLUDE COST OF PAPER	UTOPIA U2XG DULL	\$2,770.00		
	COST PER 1,000 ADDITIONAL 12-PAGE NEWSLETTERS (FULL COLOR)		\$109.53		
	LOT COST OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 12-PAGE NEWSLETTERS		\$1,943.00		
	COST PER 1,000 OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL 12-PAGE NEWSLETTER		\$110.49		
7	LOT PRICE FOR INITIAL RUN OF 16,500 6-PAGE NEWSLETTERS (FULL-COLOR) WITH PERFORATED RETURN POSTCARD. ALL PRODUCTION COSTS ONLY, DO NOT INCLUDE COST OF PAPER	UTOPIA U2XG DULL	\$1,779.00		
	COST PER 1,000 ADDITIONAL 6-PAGE NEWSLETTERS (FULL COLOR) WITH PERFORATED RETURN POSTCARD. DO NOT INCLUDE COST OF PAPER.		\$73.67		
	LOT COST OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR INITIAL RUN OF 16,500 6-PAGE NEWSLETTERS WITH PERFORATED RETURN POSTCARD.		\$3,904.00		

**BID TABULATION #14568**

PRINTING & MAILING OF ALDERMANIC NEWSLETTERS  
 OPENED 4/12/2016 @ 2:00 PM-CST

PURCHASING AGENT: CATINA SLOCUM  
 TELEPHONE NO.: (414) 286-3716  
 CATINA.M.SLOCUM@MILWAUKEE.GOV

	COST PER 1,000 OF 80# RECYCLED SILK PAPER (MINIMUM OF 10% POST CONSUMER WASTE) FOR ADDITIONAL 6-PAGE NEWSLETTER WITH PERFORATED RETURN POSTCARD		\$213.68
	HOURLY RATE FOR "AUTHORIZED ADDITIONAL ALTERATIONS" <b>(COMPLEX ALTERATIONS)</b>	N/A	\$75.00
	ESTIMATED 25 HOURS OF "AUTHORIZED ADDITIONAL ALTERATIONS" <b>(COMPLEX ALTERATIONS)</b>	N/A	\$1,875.00
	CAN YOUR FIRM PROVIDE THE ALLIED PRINTING TRADES UNION LABEL?	N/A	NO
A	LOT PRICE FOR ADDRESSING, TABBING AND BULK MAILING INITIAL RUN OF 17,000 4-PAGE NEWSLETTERS	N/A	\$651.00
B	LOT PRICE FOR ADDRESSING, TABBING AND BULK MAILING INITIAL RUN OF 17,000 6-PAGE NEWSLETTERS	N/A	\$651.00
C	LOT PRICE FOR ADDRESSING, TABBING AND BULK MAILING INITIAL RUN OF 17,000 8-PAGE NEWSLETTERS	N/A	\$651.00
D	LOT PRICE FOR ADDRESSING, TABBING AND BULK MAILING INITIAL RUN OF 17,000 12-PAGE NEWSLETTERS	N/A	\$651.00
		<b>TOTAL</b>	<b>\$29,714.81</b>

AWARD WILL BE MADE IN TOTAL TO THE LOWEST RESPONSIVE AND RESPONSIBLE BIDDER COMPLYING WITH THE BID SPECIFICATIONS, DELIVERY REQUIREMENTS AND COMPLETION OF "ATTACHMENT A", WHICHEVER IS IN THE BEST INTERESTS OF THE CITY. BIDDERS MUST QUOTE ALL ITEMS (1 THROUGH 7 AND A THROUGH D) TO BE ELIGIBLE FOR AN AWARD.

THE LOW BIDDER SHALL BE DETERMINED BY THE LOW AGGREGATE TOTAL OF PRICES QUOTED FROM ITEMS 1 THROUGH 7 AND ITEMS A THROUGH D, PLUS AUTHORIZED ADDITIONAL ALTERATION COSTS.

THE CITY RESERVES THE RIGHT TO REJECT ANY AND ALL BIDS SUBMITTED.

IF A LOCAL BUSINESS ENTERPRISE (LBE) IS A RESPONSIVE AND RESPONSIBLE BIDDER, THE LBE SHALL BE AWARDED THE CONTRACT PROVIDED ITS BID DOES NOT EXCEED THE LOWEST BID BY MORE THAN 5% AND THE DIFFERENCE DOES NOT EXCEED \$25,000.