

**RFP 12206 - VSC FOR DIRECT LOBBYING REPRESENTATION**

<b><u>EVALUATION CRITERIA</u></b>	<b><u>GlobalEx, LLC</u></b>	<b><u>The Kammer Group LLC</u></b>	<b><u>Nation Consulting</u></b>
Quality of Proposal to Complete Scope of Services: 35 Points Maximum	102.5	158.0	145.0
Qualifications and Experience: 35 Points Maximum	77.5	160.0	135.0
Price: 30 Points Maximum	90.0	150.0	100.0
<b>Total: 100 Points Maximum</b>	<b>270.0</b>	<b>468.0</b>	<b>380.0</b>
<b><u>BONUS POINTS (OPTIONAL)</u></b>			
Utilization of Certified M/W/SBE Firm: 10 Points Maximum	0.0	0.0	0.0
LBE Participation: Up to 5% of the Total Maximum Points	60.0	0.0	82.5
<b>Total Bonus Points</b>	<b>60.0</b>	<b>0.0</b>	<b>82.5</b>
<b><u>OTHER</u></b>			
Exceptions (Negative Points)	<b>30.0</b>	<b>0.0</b>	<b>50.0</b>
<b>GRAND TOTAL</b>	<b>300.0</b>	<b>468.0</b>	<b>412.5</b>
<b>RANK</b>	<b>3</b>	<b>1</b>	<b>2</b>