

<b>RFP 11586- VSC FOR COLLECTION OF DELINQUENT PATIENT ACCOUNTS SERVICES</b>			
<b><u>EVALUATION CRITERIA</u></b>	<b><u>Harris &amp; Harris, Ltd</u></b>	<b><u>Lifequest Services</u></b>	<b><u>Professional Placement Services, LLC</u></b>
COMPLIANCE WITH RFP REQUIREMENTS, INCLUDING INDEPENDENCE AND OBJECTIVITY: PASS/FAIL	Pass	Pass	Pass
ABILITY TO MEET THE MFD'S NEEDS (ASSESSMENT OF TECHNICAL PROPOSAL: 30 PTS MAX)	161	149	120
QUALIFICATIONS OF THE ORGANIZATION: 25 PTS MAX	140	124	105
TURNAROUND TIME FROM SUBMITTAL OF DELINQUENT ACCOUNT INFORMATION TO REIMBURSEMENT OF DOLLARS: 10 PTS MAX	48	51	13
REFERENCES/EXPERIENCE WITH GOVERNMENT AGENCIES: 10 PTS MAX	59	53	
COST PROPOSAL COLLECTION RATES: 25 PTS MAX	128.04	150	133.38
TOTAL POINTS - 100 PTS MAXIMUM	536.04	527	371
<b><u>BONUS POINTS (OPTIONAL)</u></b>			
UTILIZATION OF CERTIFIED M/W/SBE FIRM - 5 POINTS MAX	30	30	30
LOCAL BUSINESS ENTERPRISE: 5% PTS MAX (5 POINTS)	0	0	30
TOTAL BONUS POINTS - 10 PTS MAXIMUM	30	30	60
<b><u>OTHER</u></b>			
EXCEPTIONS (NEGATIVE POINTS)		0	0
<b>GRAND TOTAL</b>	<b>566.04</b>	<b>556.50</b>	<b>431.38</b>
<b>OVERALL TOTAL</b>			
<b>RANK</b>	<b>1</b>	<b>2</b>	<b>3</b>