

**BID TABULATION #2504**

OPENED 10/11/2011 @ 2:00 PM-CST

VSC FORD & CHEVROLET AUTOMOTIVE REPAIRS  
 PURCHASING AGENT: ANGELIQUE M. PETTIGREW  
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| BIDDER  | FORD SERVICE LOCAL AUTHORIZED DEALER | CHEVROLET SERVICE LOCAL AUTHORIZED DEALER | LABOR RATE / HR | OEM PARTS % MARKUP | % ENVIRONMENTAL SURCHARGE | % SHOP SUPPLY CHARGE | LABOR FOR A 4-HOUR JOB | OEM PART COST | DEALER MARKUP COST | ENVIRONMENTAL SURCHARGE COST | SHOP SUPPLY CHARGE COST | TOTAL             |
|---|--------------------------------------|---|-----------------|--------------------|---------------------------|----------------------|------------------------|---------------|--------------------|------------------------------|-------------------------|-------------------|
| EWALD'S VENUS FORD<br>CUDAHY, WI                  | X                                    |   | \$49.75         | 10.0%              | 0.0%                      | 3.0%                 | \$199.00               | \$500.00      | \$50.00            | \$0.00                       | \$22.47                 | <b>\$771.47</b>   |
| GORDIE BOUCHER<br>LINCOLN, INC.<br>WEST ALLIS, WI | X                                    |   | \$45.00         | 2.0%               | 0.0%                      | 0.0%                 | \$180.00               | \$500.00      | \$10.00            | \$0.00                       | \$0.00                  | <b>\$690.00</b>   |
| HILLER FORD INC.<br>FRANKLIN, WI                  | X                                    |   | \$41.98         | 0.0%               | 0.0%                      | 0.0%                 | \$167.92               | \$500.00      | \$0.00             | \$0.00                       | \$0.00                  | <b>\$667.92</b>   |
| HOLZ MOTORS INC.**<br>HALES CORNERS, WI           |                                      | X   | \$97.50         | 15.0%              | 5.0%                      | 5.0%                 | \$390.00               | \$500.00      | \$75.00            | \$48.25                      | \$50.66                 | <b>\$1,063.91</b> |

\*\*Holz Motors Inc reply: % Environmental Surcharge & % Shop Supply Charge: 5% of Labor with max of \$25.00

**NON-COMPLYING BID RECEIVED FROM THE FOLLOWING:**

Griffin Sales, Inc. - (Not a Ford or Chevrolet Service Local Authorized Dealer)

AWARD WILL BE MADE TO THE LOW RESPONSIVE AND RESPONSIBLE BIDDER COMPLYING WITH THE SPECIFICATIONS AND THE DELIVERY REQUIREMENTS.

FOR AWARD PURPOSES THE CITY WILL USE THE HOURLY RATE TIMES A 4 HOUR JOB PLUS THE PERCENTAGE OF DEALER MARKUP FOR OEM PARTS ON \$500 WORTH OF PARTS TIMES ANY ENVIRONMENTAL SURCHARGE AND SHOP SUPPLY CHARGE PERCENTAGES.

## EXAMPLE FOR AWARD PURPOSES:

\$50/HOURLY RATE X 4 HOURS = \$200.00

\$500 OEM PARTS = \$500.00

DEALER MARK-UP ON PARTS: 10% = \$50.00

ENVIRONMENTAL SURCHARGE: 5% = \$37.50

SHOP SUPPLY SURCHARGE: 3% = \$23.63

TOTAL REPAIR JOB: \$811.13