

Deconstruction Request for Proposals

First Questions

Due May 13, 2020

Date _____

Proposer _____

Business name _____

Address _____

Phone _____ Fax _____

Email _____

Authorized contact persons _____

Phone _____ Fax _____

Describe your current business model and explain your experience related to deconstruction.

Deconstruction as a discipline is made up of many interconnected parts and often accomplished through collaborative efforts. Define what your *primary* role as the prime contractor for this project will be if selected - general contractor/hands-on contractor, workforce development agency, salvaged materials sales, etc... and explain how you will use subcontractors and other vendors to be successful in completing the contract.

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Describe the general method(s) of deconstruction you intend to use – all hand, hybrid hand and machine, machine. Also briefly describe (in general terms) how materials will be handled and processed from removal from structure to point of sale or donation.

Workforce

From the perspective of the workforce participants, explain how your proposal will provide meaningful and sustainable employment opportunities throughout and after the term of this contract.

Where will your workforce come from?

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Will you utilize the same workers throughout the term of the contract or will you rotate your workforce? Explain how this benefits your firm and the City.

Will you create in-house destination employment opportunities for workforce participants as a result of this contract? If so, will those extend beyond the terms of the contract?

Salvage/Waste Diversion

What is your projected overall percentage of waste diversion with this contract? What portion of this will be through materials salvaged for reuse or re-purpose?

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Identify the top 6 materials which will be sought for salvage. Order them by those of most to least value/cost savings offset to you as a salvaged item to and explain if your order is based on dollar value per piece or other value based on diversion goals. A simple answer is sufficient. Do not include dollar amounts or proprietary information.

Where will you process, store or sell salvaged materials?

What is your current capacity/infrastructure to handle and move materials to markets or end users?

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How will this contract benefit the growth or expansion of your current capacity?

How could the city help you in this regard?

Real-time reporting projected goals and goals met will be required throughout the entire term of this project. **Include a sample of your written pre-decon salvage/waste diversion plan and post-decon salvage/waste diversion reporting forms.**

How do you envision the City could be of assistance to you in achieving and/or exceeding the salvage and waste diversion goals you outlined above?

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Explain how your firm currently works toward the promotion of deconstruction and waste diversion and how this contracting opportunity would benefit the City’s objective of promoting private deconstruction and development of private markets for salvaged materials.

Costs

The City of Milwaukee has chosen to use deconstruction as a method to mitigate the growing number of blighted City-owned parcels similar to its mechanical demolition program. Every effort will be taken to select reasonable candidates for deconstruction but it is likely that some less-than-optimal properties will need to be included in those selected for this contract. How, if at all, would this impact costs to the City?

Through experience, efficiencies are gained. Do you anticipate that the experience and learning curve effects of deconstructing a larger volume of properties will create a benefit in cost savings to the City over the duration of this contract or in subsequent contracts?

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During the term of this contract do you plan to contract private deconstruction work?

Beyond the term of this initial contract, what are your plans to continue deconstruction?

Compliance

Explain your plans to achieve Residents Preference Program (RPP) goals of 40% of the total worker hours. Hours worked should extend through sales/donation of materials salvaged and include any employees, subcontractors and 'volunteers' working on site or off-site handling/processing salvaged materials.

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Explain in detail any factors which may keep you from achieving the Residents Preference Program (RPP) goals and identify areas where the City may be able to assist in achieving those goals.

Explain how you will achieve the Small Business Enterprise (SBE) goal of 25% of the total contracted amount.

Explain in detail any factors which may keep you from achieving the Small Business Enterprise goals and identify areas where the City may be able to assist in achieving those goals.
