

## **JOE DAVIS, SR.**

Alderman, 2nd District

### **CHAIR**

- Community and Economic Development Committee
- Convenient Lending Task Force
- Sister Cities Committee

### **CO-CHAIR**

- Fireworks Task Force

### **VICE CHAIR**

- National League of Cities' International Council



### **MEMBER**

- Judiciary and Legislation Committee
- Public Safety Committee
- Steering and Rules Committee
- Milwaukee Economic Development Corporation
- National League of Cities' Board of Directors
- National Black Caucus of Local Elected Officials Board of Directors

### **HONORARY CONSUL**

- Republic of South Africa – State of Wisconsin

# **Award of lottery contract to GTECH a snub to minority communities**

## **Statement of Alderman Joe Davis, Sr. June 9, 2015**

As many of you know, I have been a very vocal advocate who perseveres and consistently supports minority business participation wherever the opportunity presents itself. Currently, the State of Wisconsin is considering a major issue—the Wisconsin Lottery contract that was issued on August 18<sup>th</sup>, 2014 (Agency Bid Number: 28143-SR, Bid Title: Lottery Gaming System, Instant Scratch Tickets, Warehousing, Distribution and Telemarketing Services for the Wisconsin Lottery).

The company that has held this contract is GTECH, and unfortunately GTECH has never met the state's five percent minority participation goal. In fact, when approached by minority firms, GTECH has offered no reply.

If the state is not going to enforce the five percent goal, how can our community begin to make strides in the name of long-term economic growth? The City of Milwaukee's minority business community feels excited and ready to contribute to the State of Wisconsin's Department of Revenue if given the opportunity. Given the fact that the minority population in the City of Milwaukee contributes significantly to the lottery's revenue stream, why then are we not allowed the opportunity to become facilitators on the distribution side? Or would the state prefer minorities who are simply consumers?

Unfortunately, the State of Wisconsin has proceeded with a letter of intent (attached) in awarding this multimillion-dollar contract to GTECH once again! I ask the City of Milwaukee's state delegation to join me in representing our city and help give our community a fighting chance to be more than just consumers. It should not be that the city's minority community is relegated to the role of lottery ticket consumers. We should insist on being a part of the long-term economic plan that the State of Wisconsin will feel proud to support with contractual opportunities.

We need our State of Wisconsin representatives' voices.

-30-



SCOTT WALKER  
GOVERNOR

SCOTT A. NEITZEL  
SECRETARY

Division of Enterprise Operations  
State Bureau of Procurement  
101 East Wilson Street, 6<sup>th</sup> Floor  
Post Office Box 7867  
Madison, WI 53707-7867  
Voice (608) 266-2605  
Fax (608) 267-0600  
<http://vendornet.state.wi.us>

---

Thursday, May 28, 2015

**Notice of Intent to Award State of Wisconsin RFP #28143-SR: Lottery Gaming System, Instant Scratch Tickets, Warehousing, Distribution and Telemarketing Services for the Wisconsin Lottery**

The purpose of this letter is to provide notice that the Department of Administration (DOA), on behalf of the State of Wisconsin (State), Department of Revenue (DOR), Lottery Division (Wisconsin Lottery) intends to award a contract to GTECH (now IGT) as a Bundled Proposal as defined in and pursuant to Section 3.7 of the aforementioned RFP.

Further, in accordance with Sections 1.3.2, 3.7 and 10.6.1, multiple awards will be issued in Category 2: Instant Scratch Ticket Printing regardless of whether the Bundle is awarded. To that end, the State also intends to award contracts to Scientific Games and Pollard (in partnership with GTECH) for instant scratch ticket printing.

This letter constitutes an intent to award a contract only, and is not a contractual commitment. Following receipt of this notice, the proposers identified above will be contacted to enter into negotiations of contractual terms and conditions, including price.

Contract awards are contingent upon successful negotiations and the State's determination of its best interests. The State remains the sole determinant of its best interests.

We recognize the time and expense that all proposers have invested in this endeavor and would like to thank all proposers for participating in the procurement process. If you have any questions, please contact me at [sara.redford@wisconsin.gov](mailto:sara.redford@wisconsin.gov).

Sincerely,

*Sara E. Redford*  
Section Chief, Enterprise IT Sourcing  
State Bureau of Procurement

cc: Procurement File  
All Proposers

Attachment: Final Scoring Abstract for RFP 28143-SR