

PUBLIC NOTICE – LOAN & FINANCE COMMITTEE

DATE: May 13, 2014

TIME: 2:00 p.m. (closed session)
2:20 p.m. (open session)

PLACE: 809 N. Broadway, 2nd Floor, 2 West Conference Room
(Committee members may be present via teleconference)

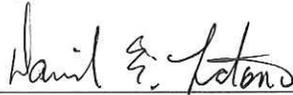
AGENDA ITEMS

1. **HORNE PUTTERMAN, LLC/STATE DISPOSAL SERVICES, LLC**
Address: 7240 W. Douglas Avenue
Milwaukee, WI 53218
Loan Request (MEDC Direct): \$250,000
2. **LEGACY REDEVELOPMENT CORPORATION**
Address: 1200 W. North Avenue
Milwaukee, WI 53205
Loan Request (MEDC Direct): \$250,000
3. **LAKEFRONT BREWERY, INC.**
Address: 218 E. Keefe Avenue
Milwaukee, WI 53212
Loan Request (MEDC Direct): \$550,400
4. **TAHER REAL ESTATE LLC/TAHER INC.**
Address: 4290 N. Teutonia Avenue
Milwaukee, WI 53209
Loan Request (MEDC Direct): \$738,000
5. **PAST DUE LOANS**
6. **OTHER**

The meeting will convene at the time indicated and immediately go into closed session for purposes of credit review and evaluation of the loan applications of the borrowers and operating companies identified above. Status reviews of existing loans may also be undertaken at this time. This portion of the meeting will be held in closed session pursuant to SS.19.85(1)(e) and (f), Wis. Stats.

The meeting will reconvene in open session at the time indicated above for the purpose of further discussion and action upon the above-referenced loan applications. Upon reasonable notice, efforts will be made to accommodate the needs of disabled individuals through sign language interpreters or other auxiliary aids.

Dated: May 12, 2014

By: 
David E. Latona, President



I. BORROWER/OPERATING COMPANY: Horne Putterman, LLC/State Disposal Services, LLC

II. PROPOSED LOAN:

Loan Amount	\$250,000	New Customer	Yes
Rate	5.25%	Start Up	No
Term/Amortization	15/15	Years in Existence	10
Aldermanic District	2	Primary Lender	Johnson Bank

III. PROJECT DESCRIPTION / SUMMARY OF REQUEST:

Address: 7240 W. Douglas Ave, Milwaukee, WI **Contact:** Brad Horne (414)489-1970

Description: State Disposal Services, LLC d/b/a United Disposal Services, LLC is requesting financing for the purchase of land located at 7240 W. Douglas Ave on Milwaukee's Northwest side. Disposal provides roll-off containers for the construction industry and recycles asphalt shingles utilized in regional asphalt plants.

<u>Sources</u>	<u>Amount</u>	<u>% of Total</u>
MEDC Loan	\$ 250,000	71.43%
Other	\$ 100,000	28.57%
	<u>\$ 350,000</u>	<u>100.00%</u>
 <u>Uses</u>		
Land	\$ 325,000	
Equipment	\$ 25,000	
	<u>\$ 350,000</u>	

IV. EMPLOYMENT:

	Full-Time (more than 30 hrs. per week)	Part-Time (less than 30 hrs. per week)
Current	9	2
Estimated increase in jobs within two years:	8	8

V. OWNERSHIP/MANAGEMENT TEAM:

<u>Name</u>		
<u>Name</u>	<u>Title</u>	<u>Ownership %</u>
Brad Horne	Member	20%
Jeff Putterman	Member	80%



I. BORROWER/OPERATING COMPANY: Legacy Redevelopment Corporation

II. PROPOSED LOAN:

Loan Amount	\$250,000	New Customer	Yes
Rate	2.50%	Start Up	No
Term/Amortization	5/0	Years in Existence	11
Aldermanic District	6		

III. PROJECT DESCRIPTION / SUMMARY OF REQUEST:

Address: 1200 West North Avenue, Milwaukee, WI 53205

Contact: Sue Eick (414) 343-3041

Description: Legacy Redevelopment Corporation (LRC) is seeking financing in the amount of \$250,000 for its revolving loan fund. LRC is an independent, non-profit, Community Development Financial Institution (CDFI) loan fund that provides non-traditional financing solutions for non-profits and small business in the central city of Milwaukee.

LRC targets its resources to the City's northwest quadrant where there is chronic poverty, unemployment and racial segregation. The majority of its borrowers are African American. One hundred percent of LRC's resources, including capital and technical assistance to into its Target Market.

<u>Sources</u>	<u>Amount</u>	<u>% of Total</u>
MEDC Loan	\$ 250,000	50.00%
Other	\$ 250,000	50.00%
	<u>\$ 500,000</u>	<u>100.00%</u>
<u>Uses</u>		
Revolving Loan Fund	\$ 500,000	
	<u>\$ 500,000</u>	

IV. EMPLOYMENT:

	Full-Time (more than 30 hrs. per week)	Part-Time (less than 30 hrs. per week)
Current	5	0
Estimated increase in jobs within two years:	1	0

V. MANAGEMENT TEAM:

<u>Name</u>		
<u>Name</u>	<u>Title</u>	<u>Ownership %</u>
Sally Peltz	CEO	NA
Susan Eick	President	NA



I. BORROWER/OPERATING COMPANY: Lakefront Brewery, Inc.

II. PROPOSED LOAN:

Loan Amount	\$550,400	New Customer	Yes
Rate	5.25%	Start Up	No
Term/Amortization	5/20	Years in Existence	26
Aldermanic District	6	Primary Lender	Commerce State Bank

III. PROJECT DESCRIPTION / SUMMARY OF REQUEST:

Address: 218 E. Keefe Ave. Milwaukee, WI 53212

Contact: Russ Klisch (414) 372-8800

Description: Lakefront Brewery Inc. brews a variety of well-known craft beers, offers daily tours and also operates a fish fry/limited menu restaurant on weekends at its brewing facility on Commerce St. Lakefront is seeking funding to expand the cold storage/distribution warehouse by 6,874 Sq. ft located at 218 Keefe St.

Sources	Amount	Term Amortization	Rate	% of Total
MEDC Loan	\$ 550,400	5/20	5.25%	37.93%
Other	\$ 900,600			62.07%
	\$ 1,451,000			<u>100.00%</u>

<u>Uses</u>	
Buildout/Addition	\$ 1,007,000
Refinance	\$ 344,000
Contingency	\$ 100,000
	\$ 1,451,000

IV. EMPLOYMENT:

	Full-Time (more than 30 hrs. per week)	Part-Time (less than 30 hrs. per week)
Current	51	71
Estimated increase in jobs within two years:	23	50

V. OWNERSHIP/MANAGEMENT TEAM:

Name		
Name	Title	Ownership %
Russ Klisch	President	100



I. BORROWER/OPERATING COMPANY: Taher Real Estate LLC/Taher Inc.

II. PROPOSED LOAN:

Loan Amount	\$738,000	New Customer	Yes
Rate	5.25%	Start Up	No
Term/Amortization	3/20 & 3/10	Years in Existence	33
Aldermanic District	1	Primary Lender	MEDC

III. PROJECT DESCRIPTION / SUMMARY OF REQUEST:

Address: 4290 N. Teutonia Avenue, Milwaukee, WI 53209

Contact: Behrooz (Bruce) Taher (952) 945-0505

Description: Taher Real Estate, LLC is seeking financing in the amount of \$738,000 for renovation of the building, purchase of machinery and equipment for use at their Milwaukee kitchen and food processing facility located at 4290 N. Teutonia Avenue.

Taher Inc., is a Minnesota company, licensed to do business in Wisconsin and 13 other states. The company provides specialized professional food service management to a large group of clients in public and private school, technical, community colleges and universities, businesses and institutions, nursing homes and outdoor education service centers.

The property is approximately 10,800 SF, one story industrial property. The property has multiple overhead doors and loading bays to handle loading of trucks. The property was previously the factory and plant for Ferko Meat.

Sources	Amount	% of Total
MEDC Loan	\$ 738,000	61.24%
Other	\$ 467,000	38.76%
	<u>\$ 1,205,000</u>	<u>100.00%</u>

Uses	Amount
Purchase of Real Estate	\$ 205,000
Renovations/Improvements	\$ 700,000
Equipment	\$ 300,000
	<u>\$ 1,205,000</u>

IV. EMPLOYMENT:

	Full-Time (more than 30 hrs. per week)	Part-Time (less than 30 hrs. per week)
Current	25	20
Estimated increase in jobs within two years:	20	20

V. OWNERSHIP/MANAGEMENT TEAM:

Name		
Name	Title	Ownership %
Behrooz Bruce Taher		100%