

BID TABULATION #12653

DE-ICING CHEMICALS

CLOSED 1/30/2014 2:00 P.M. CST

PURCHASING AGENT: ANN-ELIZABETH SHAPER

TELEPHONE NO.: (414) 286-3716

EMAIL: ASHAPE@MILWAUKEE.GOV

Bidder:		Intercity Supply & Bag LLC - Racine, WI						
Item	Description	We Bid Manufacturer and Part Number	Price per Bag	# of lbs. per Bag	# of Bags per Pallet	Price Per Pallet	Estimated Total Annual Usage in Pallets	Total for Estimated Annual Usage
1	Ice Melt, bagged, 50 lb. bags, delivered on 40" X 48" pallets, 49 bags per pallet	North American Salt 370 (56370) ISB # 612010	\$7.62	50	49	\$373.20	48	\$17,813.60
2	Sodium Chloride, bagged, crushed road salt, 50 lb. bags, delivered, 49 bags per pallet	North American Salt Rock Salt (49100) ISB # NWSALT50	\$4.72	50	49	\$231.33	79	\$18,275.07
3	Calcium Chloride, bagged, pellets, 50 lb. bags, delivered on 40" X 48" pallets, 55 bags per pallet	North American Salt 650 (56650) ISB # 612013	\$14.27	50	40	\$570.70	34	\$19,403.80
4	Professional Ice Melter in accordance with Attachment A - MSDS, 50 lb. bags, delivered, 50 bags per pallet	North American Salt 960 (56960) ISB # 19401	\$12.48	50	49	\$611.36	10	\$6,113.60
Grand Total for Estimated Annual Usage of All Items								\$61,705.53
Bidder:		Reinders, Inc. - Sussex, WI						
Item	Description	We Bid Manufacturer and Part Number	Price per Bag	# of lbs. per Bag	# of Bags per Pallet	Price Per Pallet	Estimated Total Annual Usage in Pallets	Total for Estimated Annual Usage
1	Ice Melt, bagged, 50 lb. bags, delivered on 40" X 48" pallets, 49 bags per pallet	Spring Valley Professional Ice Melt Part # 2063400	\$8.59	50	50	\$429.50	48	\$20,616.00
2	Sodium Chloride, bagged, crushed road salt, 50 lb. bags, delivered, 49 bags per pallet	Morton Salt, Safe-T-Salt Rock Salt, Part # 51-0614 OR North American, Ice-A-Way Rock Salt, Part # 4910-0614	\$6.19	50	49	\$303.31	79	\$23,961.49
3	Calcium Chloride, bagged, pellets, 50 lb. bags, delivered on 40" X 48" pallets, 55 bags per pallet	Occidental Chemical, "Oxy Chem" Peladow Calcium Chloride Pellets Part # 17-0624	\$11.97	50	55	\$658.35	34	\$22,383.90
4	Professional Ice Melter in accordance with Attachment A - MSDS, 50 lb. bags, delivered, 50 bags per pallet	Spring Valley Professional Ice Melt Part # 2063400	\$8.59	50	50	\$429.50	10	\$4,295.00
Grand Total for Estimated Annual Usage of All Items								\$71,256.39

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Bidder:		Right Choice Janitorial Supply, LLC - Milwaukee, WI						
Item	Description	We Bid Manufacturer and Part Number	Price per Bag	# of lbs. per Bag	# of Bags per Pallet	Price Per Pallet	Estimated Total Annual Usage in Pallets	Total for Estimated Annual Usage
1	Ice Melt, bagged, 50 lb. bags, delivered on 40" X 48" pallets, 49 bags per pallet	Professional 2063400	\$9.93	50	50	\$496.50	48	\$23,832.00
2	Sodium Chloride, bagged, crushed road salt, 50 lb. bags, delivered, 49 bags per pallet	Morton Safe-T-Salt 51-0614	\$5.81	50	49	\$284.69	79	\$22,940.51
3	Calcium Chloride, bagged, pellets, 50 lb. bags, delivered on 40" X 48" pallets, 55 bags per pallet	Peladow, 17-0622	\$17.23	50	55	\$947.65	34	\$32,220.10
4	Professional Ice Melter in accordance with Attachment A - MSDS, 50 lb. bags, delivered, 50 bags per pallet	Professional 2063400	\$9.93	50	50	\$496.50	10	\$4,965.00
*Note: While this bidder did submit the LBE Affidavit, their bid exceeds the lowest bid by more than 5%.			Grand Total for Estimated Annual Usage of All Items					\$83,957.61

A NON-COMPLYING BID WAS RECEIVED FROM NASSCO INC, WHO DID NOT BID ALL ITEMS. BID STATES "BIDDERS MUST QUOTE ALL ITEMS TO BE ELIGIBLE FOR AN AWARD."

AWARD WILL BE MADE IN TOTAL TO THE LOWEST RESPONSIVE AND RESPONSIBLE BIDDER COMPLYING WITH THE BID SPECIFICATIONS AND DELIVERY REQUIREMENTS, WHICHEVER IS IN THE BEST INTERESTS OF THE CITY. BIDDERS MUST QUOTE ALL ITEMS TO BE ELIGIBLE FOR AN AWARD.

THE LOW BIDDER SHALL BE DETERMINED BY ADDING THE QUOTIENT OF THE QUOTED PRICE PER PALLET OF EACH ITEM MULTIPLIED BY THE ESTIMATED ANNUAL USAGES TO OBTAIN A GRAND TOTAL.

IF A LOCAL BUSINESS ENTERPRISE (LBE) IS A RESPONSIVE AND RESPONSIBLE BIDDER, THE LBE SHALL BE AWARDED THE CONTRACT PROVIDED ITS BID DOES NOT EXCEED THE LOWEST BID BY MORE THAN 5% AND THE DIFFERENCE DOES NOT EXCEED \$25,000.