

BID TABULATION #12176

VENDOR CONTRACT FOR PAPER
OPENED 3/19/2013 @ 2:00 PM-CST

PURCHASING AGENT: KAREN D. JEFFRIES
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| BIDDER | | | MIDLAND PAPER WHEELING, IL | | | | STEEN-MACEK PAPER CO. GREEN BAY, WI | | | UNISOURCE NEW BERLIN, WI | | |
|------------------------------------|-------------------------------|-----------------------------------|-------------------------------|--------------|-----------------------------------|---------------------|--|-----------------------------------|---------------------|-----------------------------|--|--|
| LBE AFFIDAVIT SUBMITTED | | | N/A | | | | N/A | | | N/A | | |
| AMERICAN MADE AFFIDAVIT SUBMITTED | | | YES | | | | NO | | | NO | | |
| GROUP 1 - XEROGRAPHIC PAPER | | | | | | | | | | | | |
| DESCRIPTION/PAPER SIZE | EST. 3-YR USAGE/ CARTON | NO. OF SHEETS PER CARTON | PRICE PER CARTON | TOTAL | NO. OF SHEETS PER CARTON | PRICE PER CARTON | TOTAL | NO. OF SHEETS PER CARTON | PRICE PER CARTON | TOTAL | | |
| 20 LB., WHITE | | | | | | | | | | | | |
| 8-1/2 X 11 | 12,500 | 5,000 | \$32.50 | \$406,250.00 | 5,000 | \$30.20 | \$377,500.00 | 5,000 | \$29.00 | \$362,500.00 | | |
| 8-1/2 X 11 (3 HP) | 1,850 | 5,000 | \$34.00 | \$62,900.00 | 5,000 | \$32.30 | \$59,750.00 | 5,000 | \$31.20 | \$57,720.00 | | |
| 8-1/2 X 14 | 275 | 5,000 | \$44.00 | \$12,100.00 | 5,000 | \$41.11 | \$11,305.25 | 5,000 | \$39.70 | \$10,917.50 | | |
| 11 X 17 | 1,200 | 2,500 | \$34.50 | \$41,400.00 | 2,500 | \$12.92 | \$15,504.00 | 2,500 | \$31.20 | \$37,440.00 | | |
| 20 LB., COLORS | | | | | | | | | | | | |
| 8-1/2 X 11 | 825 | 5,000 | \$36.00 | \$29,700.00 | 5,000 | \$35.00 | \$28,875.00 | 5,000 | \$36.15 | \$29,823.75 | | |
| 8-1/2 X 11 (3 HP) | 15 | 5,000 | \$40.00 | \$600.00 | 5,000 | \$37.00 | \$555.00 | 5,000 | \$38.40 | \$576.00 | | |
| 8-1/2 X 14 | 100 | 5,000 | \$48.00 | \$4,800.00 | 5,000 | \$46.85 | \$4,685.00 | 5,000 | \$48.90 | \$4,890.00 | | |
| 11 X 17 | 500 | 2,500 | \$38.00 | \$19,000.00 | 2,500 | \$36.85 | \$18,425.00 | 2,500 | \$38.40 | \$19,200.00 | | |
| SUB-TOTAL GROUP 1 | | | | \$576,750.00 | | \$516,604.25 | | | | \$523,067.25 | | |
| LESS: DISCOUNT OFFERED | | | | 1%, 30 DAYS* | \$5,767.50 | 1%, 20 DAYS | \$5,166.04 | 1%, 30 DAYS | | \$5,230.67 | | |
| TOTAL GROUP 1 | | | | | \$570,982.50 | | \$511,438.21 | | | \$517,836.58 | | |

| BIDDER | | | MIDLAND PAPER | | | | STEEN-MACEK PAPER CO. | | | UNISOURCE | | |
|---|-------------------------------|-----------------------------------|---------------------|--------------|-----------------------------------|---------------------|-----------------------|-----------------------------------|---------------------|--------------------|--|--|
| LBE AFFIDAVIT SUBMITTED | | | N/A | | | | N/A | | | N/A | | |
| AMERICAN MADE AFFIDAVIT SUBMITTED | | | YES | | | | NO | | | NO | | |
| GROUP 2 - SPECIALTY PAPER | | | | | | | | | | | | |
| DESCRIPTION/PAPER SIZE | EST. 3-YR USAGE/ CARTON | NO. OF SHEETS PER CARTON | PRICE PER CARTON | TOTAL | NO. OF SHEETS PER CARTON | PRICE PER CARTON | TOTAL | NO. OF SHEETS PER CARTON | PRICE PER CARTON | TOTAL | | |
| 4 PT REVERSE NCR--11 X 17 | | | | | | | | | | | | |
| | 80 | 2,500 | \$102.00 | \$8,160.00 | 2,500 | \$129.73 | \$10,378.40 | 2,500 | \$94.60 | \$6,768.00 | | |
| 3 PT REVERSE NCR--11 X 17 | | | | | | | | | | | | |
| | 40 | 2,500 | \$97.00 | \$3,880.00 | 2,500 | \$120.52 | \$4,820.80 | 2,505 | \$79.30 | \$3,172.00 | | |
| 2 PT REVERSE NCR--11 X 17 | | | | | | | | | | | | |
| | 20 | 2,500 | \$86.00 | \$1,720.00 | 2,500 | \$109.65 | \$2,193.00 | 2,500 | \$70.20 | \$1,404.00 | | |
| WHITE 90# INDEX--22-1/2 X 35 | | | | | | | | | | | | |
| | 55 | 500 | \$79.00 | \$4,345.00 | 500 | \$75.99 | \$4,179.45 | 500 | \$71.00 | \$3,905.00 | | |
| COLORS 90# INDEX--22-1/2 X 35 | | | | | | | | | | | | |
| | 125 | 500 | \$84.00 | \$10,500.00 | 500 | \$80.00 | \$10,000.00 | 500 | \$71.00 | \$8,875.00 | | |
| WHITE #110 INDEX--22-1/2 X 35 | | | | | | | | | | | | |
| | 10 | 500 | \$95.00 | \$950.00 | 500 | \$90.34 | \$903.40 | 500 | \$87.00 | \$870.00 | | |
| COLORS #110 INDEX--22-1/2 X 35 | | | | | | | | | | | | |
| | 10 | 500 | \$100.00 | \$1,000.00 | 500 | \$95.00 | \$950.00 | 500 | \$87.00 | \$870.00 | | |
| ASTROBRIGHTS 60#--8-1/2 X 11 | | | | | | | | | | | | |
| | 100 | 5,000 | \$69.00 | \$6,900.00 | 5,000 | \$75.80 | \$7,580.00 | 5,000 | \$60.80 | \$6,080.00 | | |
| ASTROBRIGHTS 65#--8-1/2 X 11 | | | | | | | | | | | | |
| | 25 | 2,000 | \$55.00 | \$1,375.00 | 2,000 | \$60.04 | \$1,501.00 | 2,000 | \$48.10 | \$1,202.50 | | |
| RECYCLED CHIPBOARD AVAILABLE? | | | | | | | | | | | | |
| | | | YES | | | YES | | | YES | | | |
| CRACK & PEEL, 60# FLUORESCENT AVAILABLE? | | | | | | | | | | | | |
| | | | YES | | | YES | | | YES | | | |
| SUB-TOTAL GROUP 2 | | | | \$38,830.00 | | \$42,506.05 | | | | \$33,146.50 | | |
| LESS: DISCOUNT OFFERED | | | | 1%, 30 DAYS* | \$388.30 | 1%, 20 DAYS | \$425.06 | 1%, 30 DAYS | | \$331.47 | | |
| TOTAL GROUP 2 | | | | | \$38,441.70 | | \$42,080.99 | | | \$32,815.04 | | |

| BIDDER | | | MIDLAND PAPER | | | | STEEN-MACEK PAPER CO. | | | UNISOURCE | | | | |
|-------------------------------------|-------------------------------|-----------------------------------|---------------------------|-----------------|------------------------|--------------------|-----------------------------------|---------------------|---------------|---------------------------|------------------------|-----------------------------------|---------------------|--------------------|
| LBE AFFIDAVIT SUBMITTED | | | N/A | | | | N/A | | | N/A | | | | |
| AMERICAN MADE AFFIDAVIT SUBMITTED | | | YES | | | | NO | | | NO | | | | |
| GROUP 3 - COMPUTER PAPER | | | | | | | | | | | | | | |
| DESCRIPTION/PAPER SIZE | EST. 3-YR USAGE/ CARTON | NO. OF SHEETS PER CARTON | BIDDER PRICE PER SHEET | TOTAL | PRICE PER CARTON | TOTAL | NO. OF SHEETS PER CARTON | PRICE PER CARTON | TOTAL | BIDDER PRICE PER SHEET | TOTAL | NO. OF SHEETS PER CARTON | PRICE PER CARTON | TOTAL |
| 1 PART WHITE 20#--9-1/2 X 11 | | | | | | | | | | | | | | |
| | 1,790 | 2,300 | \$0.0119565217 | \$21.4021739130 | \$27.50 | \$49,225.00 | | \$0.00 | \$0.00 | \$0.0108333333 | \$19.3916666667 | 2,700 | \$29.25 | \$52,357.50 |
| 4 PART WHITE 20#--9-1/2 X 11 | | | | | | | | | | | | | | |
| | 15 | 900 | \$0.0777777778 | \$1.1666666667 | \$70.00 | \$1,050.00 | | \$0.00 | \$0.00 | \$0.0173472222 | \$0.2602083333 | 3,600 | \$62.45 | \$936.75 |
| SUB-TOTAL GROUP 3 | | | | | | \$50,275.00 | | | \$0.00 | | | | | \$53,294.25 |
| LESS: DISCOUNT OFFERED | | | | | | \$502.75 | | | \$0.00 | | | | | \$532.94 |
| TOTAL GROUP 3 | | | | | \$22.5688405797 | \$49,772.25 | | | \$0.00 | | \$19.6518750000 | | | \$52,761.31 |

| BIDDER | | | MIDLAND PAPER | | | | STEEN-MACEK PAPER CO. ** | | | UNISOURCE *** | | |
|-----------------------------------|-------------------------------|-----------------------------------|---------------------|--------------|-----------------------------------|---------------------|--------------------------|-----------------------------------|---------------------|---------------|--|--|
| LBE AFFIDAVIT SUBMITTED | | | N/A | | | | N/A | | | N/A | | |
| AMERICAN MADE AFFIDAVIT SUBMITTED | | | YES | | | | NO | | | NO | | |
| GROUP 4 - VIRGIN PAPER | | | | | | | | | | | | |
| DESCRIPTION/PAPER SIZE | EST. 3-YR USAGE/ CARTON | NO. OF SHEETS PER CARTON | PRICE PER CARTON | TOTAL | NO. OF SHEETS PER CARTON | PRICE PER CARTON | TOTAL | NO. OF SHEETS PER CARTON | PRICE PER CARTON | TOTAL | | |
| 20 LB., WHITE | | | | | | | | | | | | |
| 8-1/2 X 11 | 7,400 | 5,000 | \$29.50 | \$218,300.00 | | | | | | | | |
| 8-1/2 X 14 | 175 | 5,000 | \$40.00 | \$7,000.00 | | | | | | | | |
| 11 X 17 | 1,200 | 2,500 | \$31.50 | \$37,800.00 | | | | | | | | |
| SUB-TOTAL GROUP 4 | | | | \$263,100.00 | | | | | | | | |
| LESS: DISCOUNT OFFERED | | | | 1%, 30 DAYS* | \$2,631.00 | | | | | | | |
| TOTAL GROUP 4 | | | | | \$260,469.00 | | | | | | | |

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PURCHASING AGENT: KAREN D. JEFFRIES
TELEPHONE NO.: (414) 286-3612
EMAIL: KDJEFFR@MILWAUKEE.GOV

- * Midland Paper - Discount does not apply to credit card purchases
- ** Unisource-Group 4-Non-Compliant-Price of White and colored paper are not the same
- *** Steen-Macek-Group 4-Non-Compliant-Price of White and colored paper are not the same

NOTICES OF NO BID WERE RECEIVED FROM SCHOOL SPECIALTY, MOUNT JOY, PA

THE CITY WILL DETERMINE THE LOW BIDDER BY TAKING INTO CONSIDERATION CASH DISCOUNTS OFFERED BY THE BIDDERS ONLY IF THE PAYMENT TERMS ARE 30 DAYS OR MORE. HOWEVER, IF THE LOW BIDDER WHO IS AWARDED THIS CONTRACT HAS QUOTED A MORE FAVORABLE DISCOUNT FOR EARLIER PAYMENT, AND THE CITY PAYS WITHIN THAT EARLIER TIMEFRAME, THE BIDDER WILL BE HELD TO THAT QUOTED DISCOUNT.

AN AWARD WILL BE MADE BY GROUP NUMBER (GROUPS 1 THROUGH 4) OR IN TOTAL TO THE LOWEST RESPONSIBLE AND RESPONSIVE BIDDER COMPLYING WITH THE BID SPECIFICATIONS AND THE DELIVERY REQUIREMENTS.

LOW BIDDER WILL BE DETERMINED FROM THE GRAND TOTAL OF EACH GROUP OBTAINED BY MULTIPLYING THE UNIT PRICE (CARTON OR SHEET) BY THE ESTIMATED USAGE AMOUNT FOR EACH SUB-ITEM IN THAT GROUP. BIDDER MUST QUOTE ALL SUB-ITEMS LISTED IN A GROUP TO BE ELIGIBLE FOR AN AWARD OF THAT GROUP.

THE CITY RESERVES THE RIGHT TO REJECT A BID IF A MINIMUM ORDER REQUIREMENT IS STATED.

IF A LOCAL BUSINESS ENTERPRISE (LBE) IS A RESPONSIVE AND RESPONSIBLE BIDDER, THE LBE SHALL BE AWARDED THE CONTRACT PROVIDED ITS BID DOES NOT EXCEED THE LOWEST BID BY MORE THAN 5% AND THE DIFFERENCE DOES NOT EXCEED \$25,000.

Contracts shall be awarded to the lowest responsible bidder who qualifies for the City of Milwaukee-made, Milwaukee County-made or American-made program (Ordinance 310-18.9) if:

- The bidder submits an affidavit with their bid indicating they meet the requirements of the ordinance, and
- The bid does not exceed the lowest bid by more than 12%.

Any bidder proposing to supply goods under Ordinance 310-18.9 shall not also receive the benefit of the bid award provided under the Local Business Enterprise Program. If a Milwaukee-made good is not available, the City shall then purchase a Milwaukee County-made good, provided the purchase does not increase the cost by more than 12%. If a Milwaukee-made or Milwaukee County-made good is not available, the City shall then purchase an American-made good, provided the purchase does not increase the cost by more than 12%.