

**BID TABULATION #11836**

105' HEAVY DUTY AERIAL LADDER VEHICLE  
OPENED 12/11/2012 @ 2:00 PM-CST

PURCHASING AGENT: KAREN D. JEFFRIES  
TELEPHONE NO.: (414) 286-3612  
EMAIL: KDJEFFR@MILWAUKEE.GOV

**BIDDER: PIERCE MANUFACTURING, INC. - APPLETON, WI**

ITEM	UNIT PRICE	TOTAL
PIERCE ARROW XT 105' HEAVY DUTY AERIAL LADDER TRUCK	\$744,954.00	<b>\$757,577.00</b>
OPTIONAL LOT OF TRAINING	\$1,625.00	
OPTIONAL LOT OF FRAME AND CROSSMEMBER RUST PROOFING WARRANTY	\$10,998.00	

2013	INCREASE/DECREASE TO UNIT PRICE
IF THREE ADDITIONAL TRUCKS PURCHASED	-\$6,000.00
IF TWO ADDITIONAL TRUCKS PURCHASED	-\$6,000.00
IF ONE (1) ADDITIONAL TRUCK PURCHASED	\$0.00
OPTIONAL TRAINING	\$0.00

2014	INCREASE/DECREASE TO UNIT PRICE
IF THREE ADDITIONAL TRUCKS PURCHASED	\$22,349.00
IF TWO ADDITIONAL TRUCKS PURCHASED	\$22,349.00
IF ONE (1) ADDITIONAL TRUCK PURCHASED	\$22,349.00
OPTIONAL TRAINING	\$50.00

2015	INCREASE/DECREASE TO UNIT PRICE
IF THREE ADDITIONAL TRUCKS PURCHASED	\$45,368.00
IF TWO ADDITIONAL TRUCKS PURCHASED	\$45,368.00
IF ONE (1) ADDITIONAL TRUCK PURCHASED	\$45,368.00
OPTIONAL TRAINING	\$100.00

AWARD WILL BE MADE TO THE LOWEST RESPONSIBLE AND RESPONSIVE BIDDER COMPLYING WITH THE SPECIFICATIONS AND THE SPECIFIED DELIVERY REQUIREMENTS WITH OR WITHOUT THE OPTIONAL TRAINING.

THE CITY RESERVES THE RIGHT TO AWARD THE 105' AERIAL LADDER TRUCK WITH OR WITHOUT THE OPTIONAL TRAINING FOR YEAR 2012, 2013, 2014 AND 2015, IF FUNDING IS AVAILABLE, WHICHEVER IS IN THE BEST INTERESTS OF THE CITY.

VENDORS MUST BID ON THE 105' AERIAL LADDER TRUCK AND THE OPTIONAL TRAINING IN ORDER TO BE CONSIDERED FOR AWARD. NOTE: LOW BIDDER WILL BE DETERMINED FROM THE PRICES QUOTED FOR THE 105' AERIAL LADDER TRUCK AND THE OPTIONAL TRAINING FOR YEAR 2012 AND WILL NOT INCLUDE THE PRICES QUOTED FOR THE POSSIBLE PURCHASE OF ADDITIONAL 105' AERIAL LADDER TRUCK AND OPTIONAL TRAINING FOR YEARS 2013, 2014 AND 2015.

IF A LOCAL BUSINESS ENTERPRISE (LBE) IS A RESPONSIVE AND RESPONSIBLE BIDDER, THE LBE SHALL BE AWARDED THE CONTRACT PROVIDED ITS BID DOES NOT EXCEED THE LOWEST BID BY MORE THAN 5% AND THE DIFFERENCE DOES NOT EXCEED \$25,000.