

**BID TABULATION #2464**

VSC FOR INSTALLING MOBILE RADIOS

OPENED 03/22/2011 @ 2:00 PM-CST

PURCHASING AGENT: MICHAEL DRZEWIECKI

TELEPHONE NO.: (414) 286-3588

EMAIL: MDRZEW@MILWAUKEE.GOV

BIDDER	ITEM #	ITEM	UNIT PRICE	QTY	TOTAL	GRAND TOTAL	LBE AFFIDAVIT SUBMITTED?	
CABLECOM, LLC MILWAUKEE, WI	<b>DEPARTMENT OF PUBLIC WORKS</b>						<b>\$100,252.00</b>	YES
	A-1	M803 MOBILE RADIOS W/ OR W/O GPS NEW RADIO INSTALLATION ONLY	\$142.00	160	\$22,720.00			
	A-2	M803 MOBILE RADIOS W/O GPS VEHICLES ALREADY EQUIPPED W/ RADIO DISMANTLING OF EXISTING RADIOS ONLY	\$71.00	130	\$9,230.00			
		M803 MOBILE RADIOS W/O GPS VEHICLES ALREADY EQUIPPED W/ RADIO NEW RADIO INSTALLATION ONLY	\$142.00	130	\$18,460.00			
	A-3	M803 MOBILE RADIOS W/ GPS VEHICLES ALREADY EQUIPPED W/ RADIO DISMANTLING OF EXISTING RADIOS ONLY	\$71.00	30	\$2,130.00			
		M803 MOBILE RADIOS W/ GPS VEHICLES ALREADY EQUIPPED W/ RADIO NEW RADIO INSTALLATION ONLY	\$142.00	30	\$4,260.00			
	B-1	M5300 RADIOS NEW RADIO INSTALLATION ONLY	\$142.00	57	\$8,094.00			
	B-2	M5300 RADIOS VEHICLES ALREADY EQUIPPED W/ RADIO DISMANTLING OF EXISTING RADIOS ONLY	\$71.00	56	\$3,976.00			
		M5300 RADIOS VEHICLES ALREADY EQUIPPED W/ RADIO NEW RADIO INSTALLATION ONLY	\$142.00	56	\$7,952.00			
	<b>DEPARTMENT OF PUBLIC WORKS TOTAL</b>					<b>\$76,822.00</b>		
	<b>FIRE DEPARTMENT</b>							
	1	M7200 MOBILE RADIOS NEW RADIO INSTALLATION ONLY	\$142.00	110	\$15,620.00			
		M7200 MOBILE RADIOS DISMANTLING OF EXISTING RADIOS ONLY	\$71.00	110	\$7,810.00			
	<b>FIRE DEPARTMENT TOTAL</b>					<b>\$23,430.00</b>		

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GENERAL COMMUNICATIONS, INC. MADISON, WI	<b>DEPARTMENT OF PUBLIC WORKS</b>						<b>\$191,555.00</b>	N/A
	A-1	M803 MOBILE RADIOS W/ OR W/O GPS NEW RADIO INSTALLATION ONLY	\$255.00	160	\$40,800.00			
	A-2	M803 MOBILE RADIOS W/O GPS VEHICLES ALREADY EQUIPPED W/ RADIO DISMANTLING OF EXISTING RADIOS ONLY	\$40.00	130	\$5,200.00			
		M803 MOBILE RADIOS W/O GPS VEHICLES ALREADY EQUIPPED W/ RADIO NEW RADIO INSTALLATION ONLY	\$255.00	130	\$33,150.00			
	A-3	M803 MOBILE RADIOS W/ GPS VEHICLES ALREADY EQUIPPED W/ RADIO DISMANTLING OF EXISTING RADIOS ONLY	\$40.00	30	\$1,200.00			
		M803 MOBILE RADIOS W/ GPS VEHICLES ALREADY EQUIPPED W/ RADIO NEW RADIO INSTALLATION ONLY	\$325.00	30	\$9,750.00			
	B-1	M5300 RADIOS NEW RADIO INSTALLATION ONLY	\$255.00	57	\$14,535.00			
	B-2	M5300 RADIOS VEHICLES ALREADY EQUIPPED W/ RADIO DISMANTLING OF EXISTING RADIOS ONLY	\$40.00	56	\$2,240.00			
		M5300 RADIOS VEHICLES ALREADY EQUIPPED W/ RADIO NEW RADIO INSTALLATION ONLY	\$255.00	56	\$14,280.00			
	<b>DEPARTMENT OF PUBLIC WORKS TOTAL</b>					<b>\$121,155.00</b>		
	<b>FIRE DEPARTMENT</b>							
	1	M7200 MOBILE RADIOS NEW RADIO INSTALLATION ONLY	\$600.00	110	\$66,000.00			
		M7200 MOBILE RADIOS DISMANTLING OF EXISTING RADIOS ONLY	\$40.00	110	\$4,400.00			
	<b>FIRE DEPARTMENT TOTAL</b>					<b>\$70,400.00</b>		

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AWARD - THE CITY WILL AWARD THIS BID FROM ONE OR MORE OF THE FOLLOWING AWARD CHOICES:

1. AWARD IN TOTAL (DISMANTLING OF THE EXISTING RADIOS AND INSTALLATION OF THE NEW RADIOS FOR BOTH THE DPW AND THE MFD) TO THE LOWEST RESPONSIBLE BIDDER COMPLYING WITH THE SPECIFICATIONS AND DELIVERY REQUIREMENTS.
2. AWARD TO THE LOWEST RESPONSIBLE AND RESPONSIVE BIDDER COMPLYING WITH THE SPECIFICATION AND DELIVERY REQUIREMENTS FOR THE DISMANTLING OF THE EXISTING RADIOS AND INSTALLATION OF THE NEW M803 AND M5300 MOBILE RADIOS FOR THE DPW ONLY.
3. AWARD TO THE LOWEST RESPONSIBLE AND RESPONSIVE BIDDER COMPLYING WITH THE SPECIFICATIONS AND DELIVERY REQUIREMENTS FOR THE DISMANTLING OF THE EXISTING RADIOS AND THE INSTALLATION OF THE NEW M7200 MOBILE RADIOS FOR THE MFD.
4. MULTIPLE AWARDS FOR THE DISMANTLING OF THE EXISTING RADIOS, AND THE INSTALLATION OF THE NEW MOBILE RADIOS FOR BOTH THE DPW AND THE MFD TO THE TWO (2) LOWEST RESPONSIBLE AND RESPONSIVE BIDDERS COMPLYING WITH THE SPECIFICATIONS AND DELIVERY REQUIREMENTS.
5. MULTIPLE AWARDS FOR THE DISMANTLING OF THE EXISTING RADIOS AND THE INSTALLATION OF THE NEW M803 AND M5300 MOBILE RADIOS FOR THE DPW TO THE TWO (2) LOWEST RESPONSIBLE AND RESPONSIVE BIDDERS COMPLYING WITH THE SPECIFICATIONS AND DELIVERY REQUIREMENTS.
6. MULTIPLE AWARDS FOR THE DISMANTLING OF THE EXISTING RADIOS AND INSTALLATION OF THE NEW M7200 MOBILE RADIOS FOR MFD TO THE TWO (2) LOWEST RESPONSIBLE AND RESPONSIVE BIDDERS COMPLYING WITH THE SPECIFICATION AND DELIVERY REQUIREMENTS.

## NOTES:

- THE CITY RESERVES THE RIGHT TO AWARD THE DISMANTLING OF THE EXISTING RADIOS FOR BOTH THE DPW AND MFD AND THE INSTALLATION OF THE NEW M803 AND M5300 MOBILE RADIOS FOR THE DPW AND THE NEW M7200 MOBILE RADIOS FROM THE CHOICES LISTED ABOVE WHICHEVER IS IN THE BEST INTERESTS OF THE CITY.
- LOW TOTAL BIDDER FOR CHOICE #1 WILL BE DETERMINED FROM THE GRAND TOTAL COST FOR DISMANTLING THE RADIOS PLUS THE COST FOR INSTALLING THE NEW MOBILE RADIOS FOR BOTH THE DPW AND THE MFD FIRE DEPARTMENT MULTIPLIED BY THE QUANTITY.
- LOW BIDDER FOR CHOICE #2 WILL BE DETERMINED FROM THE GRAND TOTAL COST OF DISMANTLING THE EXISTING RADIOS PLUS COST FOR INSTALLING THE NEW M803 AND M5300 MOBILE RADIOS FOR THE DPW MULTIPLIED BY THE QUANTITY.
- LOW BIDDER FOR CHOICE #3 WILL BE DETERMINED FROM THE GRAND TOTAL COST OF DISMANTLING THE EXISTING RADIOS PLUS THE COST FOR INSTALLING THE NEW M7200 MOBILE RADIOS FOR MFD MULTIPLIED BY THE QUANTITY.
- THE TWO (2) LOWEST TOTAL BIDDERS FOR CHOICE #4 WILL BE DETERMINED FROM THE GRAND TOTAL COST FOR DISMANTLING THE EXISTING RADIOS PLUS THE COST OF INSTALLING THE NEW M803 AND M5300 MOBILE RADIOS FOR THE DPW AND THE COST FOR DISMANTLING OF THE EXISTING RADIOS PLUS THE COST FOR INSTALLING THE NEW M7200 MOBILE RADIOS FOR THE MFD MULTIPLIED BY THE QUANTITY.

NOTE: AWARD OF A SECOND CONTRACT FOR DISMANTLING OF MFD'S EXISTING RADIOS AND THE INSTALLATION OF THE NEW M7200 RADIOS WILL BE DEPENDENT UPON WHETHER OR NOT THE SECOND LOW BIDDER HAS A FACILITY LARGE ENOUGH TO ACCOMMODATE A MFD AERIAL LADDER TRUCK.

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- THE TWO (2) LOWEST RESPONSIBLE AND RESPONSIVE BIDDERS FOR CHOICE #5 WILL BE DETERMINED FROM THE GRAND TOTAL COST OF DISMANTLING THE EXISTING RADIOS PLUS THE COST FOR INSTALLING THE NEW M803 AND M5300 MOBILE RADIOS FOR THE DPW MULTIPLIED BY THE QUANTITY.

- THE TWO (2) LOWEST RESPONSIBLE AND RESPONSIVE BIDDERS FOR CHOICE #6 WILL BE DETERMINED FROM THE GRAND TOTAL COST FOR DISMANTLING OF THE EXISTING RADIOS PLUS THE COST FOR INSTALLING THE NEW M7200 MOBILE RADIOS FOR THE FIRE DEPARTMENT MULTIPLIED BY THE QUANTITY.

NOTE: AWARD OF A SECOND CONTRACT FOR DISMANTLING OF THE EXISTING RADIOS AND THE INSTALLATION OF THE NEW M7200 RADIOS WILL BE DEPENDENT UPON WHETHER OR NOT THE SECOND LOW BIDDER HAS A FACILITY LARGE ENOUGH TO ACCOMMODATE A MFD LADDER TRUCK.

- IF A LOCAL BUSINESS ENTERPRISE (LBE) IS A RESPONSIVE AND RESPONSIBLE BIDDER, THE LBE SHALL BE AWARDED THE CONTRACT PROVIDED ITS BID DOES NOT EXCEED THE LOWEST BID BY MORE THAN 5% AND THE DIFFERENCE DOES NOT EXCEED \$25,000.