

**BID TABULATION #2341**

OPENED 12/17/2009 @ 2:00 PM-CST

TRUCK, AERIAL LADDER

PURCHASING AGENT: WINONA MARSHALL  
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BIDDER	ITEM #	ITEM	MANUFACTURER & PART #	UNIT PRICE
PIERCE MANUFACTURING APPLETON, WI	1	TRUCK, AERIAL LADDER	PIERCE ARROW XT 105' HEAVY DUTY LADDER TRUCK	\$659,999.00
	2A	OPTIONAL ITEMS - TRAINING	N/A	\$3,410.00
	2B	OPTIONAL ITEMS - FRONT AIR BAG SAFETY SYSTEM	N/A	\$4,390.00
	2C	OPTIONAL ITEMS - HANNAY HYDRAULIC REELS	HANNAY F2000 REELS, 500 PSI FEEDER HOSE, 100' 500 PSI HOSE AND LEAK TESTING	\$5,205.00

AWARD WILL BE MADE TO THE LOWEST RESPONSIBLE AND RESPONSIVE BIDDER COMPLYING WITH THE SPECIFICATIONS AND THE SPECIFIED DELIVERY REQUIREMENTS WITH OR WITHOUT THE OPTIONAL TRAINING, FRONT AIR BAGS, AND HANNAY HYDRAULIC REELS.

THE CITY RESERVES THE RIGHT TO AWARD THE AERIAL LADDER TRUCK WITH OR WITHOUT THE OPTIONAL TRAINING, FRONT AIR BAGS, AND HANNAY HYDRAULIC REELS, WHICHEVER IS IN THE BEST INTEREST OF THE CITY. BIDDERS MUST SUBMIT A BID FOR THE AERIAL LADDER TRUCK, OPTIONAL TRAINING, FRONT AIR BAGS, AND HANNAY HYDRAULIC REELS IN ORDER TO BE CONSIDERED FOR AN AWARD.

LOW BIDDER WILL BE DETERMINED FROM THE UNIT PRICE QUOTED FOR THE AERIAL LADDER, AND WILL NOT INCLUDE THE PRICES QUOTED FOR THE POSSIBLE PURCHASE OF ADDITIONAL AERIAL LADDER TRUCKS, OPTIONAL TRAINING, FRONT AIR BAGS, OR HANNAY HYDRAULIC REELS IN 2010 AND 2011.

IF A LOCAL BUSINESS ENTERPRISE (LBE) IS A RESPONSIVE AND RESPONSIBLE BIDDER, THE LBE SHALL BE AWARDED THE CONTRACT PROVIDED ITS BID DOES NOT EXCEED THE LOWEST BID BY MORE THAN 5% AND THE DIFFERENCE DOES NOT EXCEED \$25,000.