SOLAR POWER JOB MARKET REPORT

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Facts and Figures

Increasing the use of solar energy will provide a clean, reliable and domestic source of energy while creating millions of new jobs.
http://www.geni.org

CareerBuilder.com, the nation's largest online job site, released a December survey tracking projected hiring trends for 2009. One of the top hiring trends this year is green. Thirteen percent of employers surveyed said they plan to add "green jobs" in 2009, compared to one in 10 who say they added them in 2008. "Green jobs," were identified in the survey as positions that implement environmentally conscious design, policy and technology to improve conservation and sustainability.
(San Jose Business Journal, 20 February 2009)
http://sanjose.bizjournals.com/sanjose/stories/2009/02/23/focus1.html?b=1235365200^1780867

IMS Research, a market research company for the electronics industry, has claimed that its figures indicate a more than 40% growth rate in the solar inverter market. (PV Tech Daily News, 14 July 2008)
http://www.pv-tech.org/news/_a/ims_research_anticipates_40_growth_in_solar_inverter_market_in_2008/

With the right investments, the resulting green economy can generate a lot of good jobs at a far greater scale than a pollution-based economy. (Newsweek, 8 April 2008)
http://www.newsweek.com/id/131038/page/1

Of all the industries targeted by the stimulus, renewable energy is one of the most closely-watched. With the funding promoted as a way to create thousands of new "green collar" jobs and reduce the nation's dependence on foreign oil, these provisions are a big part of new president's long-term agenda. And this sector is glad for the attention."There are so many ways that this is a good thing," says Aaron Hall, the CEO of Borrego Solar Systems, No. 261 on the Inc.500.
(Inc., 25 February 2009)
http://www.inc.com/articles/2009/02/stimulus2.html

Solar has grown rapidly, achieving an average annual growth of 25% or more over the past couple of decades.

Solar Power Jobs Report – Courtesy of JobsinSolarPower.com

http://www.greenjobs.com/public/info/industry_background.aspx?id=15

"Over the next two years, this plan will save or create 3.5 million jobs," Obama told members of Congress, the Supreme Court, and his Cabinet. "More than 90 percent of these jobs will be in the private sector – jobs rebuilding our roads and bridges; constructing wind turbines and **solar panels**; laying broadband and expanding mass transit."
(PC Magazine, 24 February 2009)
http://www.pcmag.com/article2/0,2817,2341671,00.asp

President Obama demonstrated his confidence in the solar jobs engine by visiting the solar installation at the Denver Museum of Nature and Science today before signing the economic recovery legislation.
(PR Newswire, 17 February 2009)
http://sev.prnewswire.com/null/20090217/PH7190417022009-1.html

According to the [Navigant Consulting economic study], by 2016, the solar energy industry would create 440,000 permanent U.S. jobs with much of the direct growth occurring in domestic manufacturing, construction and the trades. This figure reveals the strength of the solar job creation engine when compared to the current 79,000 direct employees of the coal mining industry and the 136,000 direct employees in oil and gas extraction.
(Renewable Energy World, 17 September 2008)
http://www.renewableenergyworld.com/rea/news/article/2008/09/if-congress-extends-itc-440000-solar-jobs-will-be-created-study-says-53592

1,000 new solar industry jobs are forecasted for Michigan.
(Ann Arbor Business Review, 3 July 2008)
http://www.mlive.com/businessreview/annarbor/index.ssf/2008/07/1000_new_solar_jobs_forecast_f.html

Jobs in the solar business are expected to grow by an average of nearly 50 per cent over the next 12 months, says a new survey of the industry in the San Francisco Bay region and California.

The industry is struggling to fill new solar jobs, according to the joint study by two community colleges in the Bay Area. Solar companies in California currently employ between 16,500 to 17,500 people. Within the next year, another 5,000 positions are being added.

Solar Power Jobs Report – Courtesy of JobsinSolarPower.com

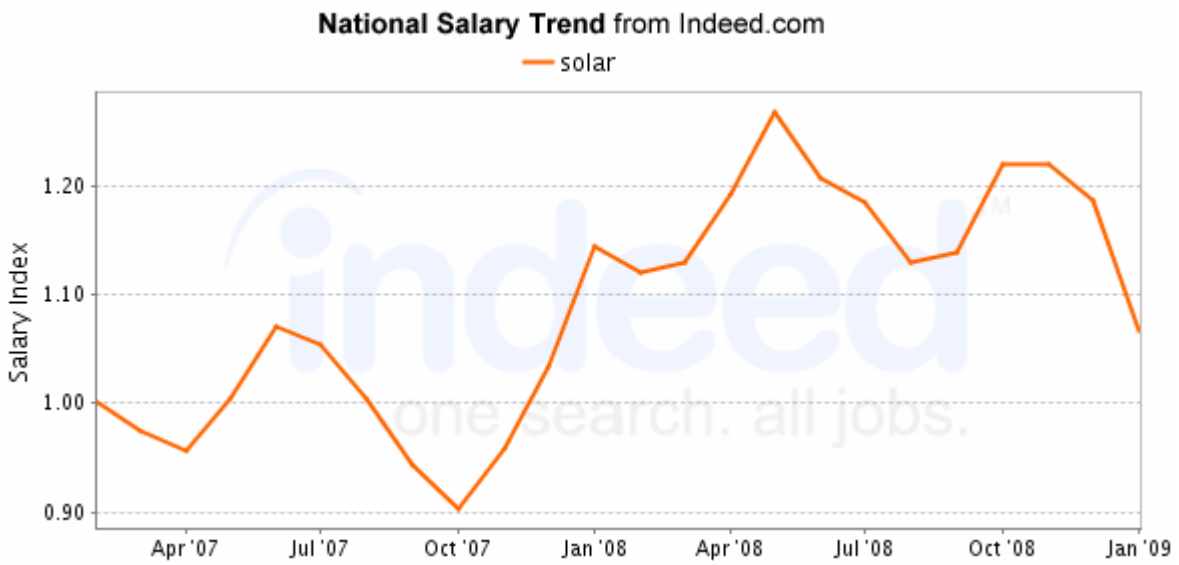
(EcoGeek, 19 May 2008)
http://www.ecogeek.org/content/view/1648/83/

Solar Energy demand has grown at about 30% per annum over the past 15 years (hydrocarbon energy demand typically grows between 0-2% per annum).
http://www.solarbuzz.com/FastFactsIndustry.htm

So far this session, Texas legislators have filed more than 20 bills dealing with solar and other forms of renewable energy, including a state sales-tax exemption, a green-jobs training program and a move to devote money from the Emerging Technology Fund to solar energy research.
(El Paso Times, 22 February 2009)
http://www.elpasotimes.com/politics/ci_11757802

Types of Jobs and Typical Salaries

Salaries and Job Trends

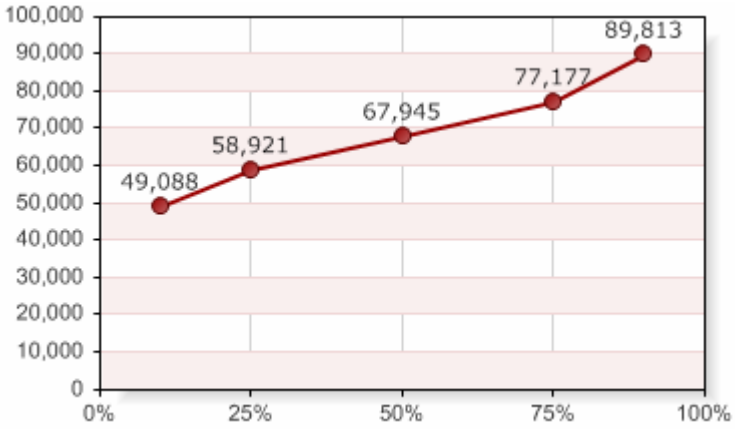


Average Salary of Jobs Matching Your Search

solar	$74,000			
In USD as of Feb 25, 2009		40k	80k	120k

Average solar salaries for job postings nationwide are 23% higher than average salaries for all job postings nationwide.

Average Salary: Solar Power/ Solar Engineer



Types of Solar Jobs

Most high level employees in the solar power industry have advanced degrees and a long track record of success in the field. The solar power industry is one where an individual with a high school education can enter the field as an installer, and work his way up to being a technician. The higher level positions, such as engineers and managers require educational backgrounds in engineering, physics, the earth sciences, or management.

Solar Power Project Managers

The project manager acts as the overseer of the solar power site. Managers need to be experienced in all aspects of solar power operations. An advanced degree is preferred for this position, but a bachelor's degree in engineering, physics, or a field of earth science, and experience in the industry is accepted. Project managers need to hold many industry specific certifications.

Solar Power Engineers

The primary responsibility of an engineer on a solar power farm is the design and development of solar energy systems. Solar engineers have a role to play in all aspects of the solar power operation, from systems development to troubleshooting, and from research to management duties. Solar engineers have an educational background in engineering, or even physics. Many solar power companies will hire engineers from relevant field with the preferred amount of experience. Engineers are required to be certified and licensed.

Solar Technicians
The field technician is responsible for the examination and inspection of solar systems. Technicians also perform installation of solar systems, and perform service and repair duties. This is a position where experience outweighs education, and technicians usually spend 2-3 years as installers before being promoted.

Solar Installers
An excellent way to break into the solar power industry is as a solar panel installer. Solar installers are responsible for all installation aspects associated with solar systems, including electrical wiring and mounting. Although education is important, certification and experience in wiring, construction, and residential electrical installation is highly valued. Solar installers are usually paid by the hour, ranging from $14-20 an hour depending on experience and location. The need for qualified solar electric system installers has been recognized in the USA through the establishment of a national certification program overseen by the North American Board of Certified Energy Practitioners (NABCEP).

Information from: http://www.jobmonkey.com/greenjobs/solar-energy.html

Training Schools and Programs

Alternative Energy Institute
AEI offers an introductory course in solar energy. Click on "What We Do" to see their latest offerings.

Center for Energy & the Global Environment
CEAGE offers a online course in alternative energy systems, which includes photovoltaics.

Centre for Alternative Technology
CAT provides residential courses in Europe on solar electricity.

Solar Turbines: By Caterpillar
Caterpillar provides courses in the US on solar turbines.

Florida Solar Energy Center
FSEC provides education and training in photovoltaics, including installation; this is primarily for engineers, contractors, practitioners, and code officials.

Midwest Renewable Energy Association
MREA offers photovoltaic systems workshops in the Midwest.

North Carolina Solar Center (NCSC)
Search NCSC for both consumer and contractor training and education in North Carolina.

Solar Energy International
SEI offers online courses and hands-on workshops in photovoltaic design and solar home design.

Sol Energy
This program features online courses in photovoltaic system design and installation, as well as solar building design and construction.

Enersol Associates
Enersol provides extensive training to participants in our AguaSol and EduSol programs. These programs are designed to help rural community residents take an important step toward becoming more independent and self-sustaining.

Institute of Energy Conversion (IEC) at the University of Delaware
IEC uses its unique multidisciplinary approach to provide students with opportunities ranging from purely theoretical research to laboratory work geared toward practical applications. Students involved with IEC learn how to interact effectively with engineers and scientists engaged in long-term research programs in photovoltaics.

Institute of International Education
Peace and prosperity in the 21st Century depend on increasing people's capacity to think and work on a global, intercultural basis. As technology opens borders, educational and professional exchange opens minds. The institute provides access to educational programs, including energy coursework, to improve socioeconomic conditions in many countries.

Kyocera Solar, Inc.
Kyocera Solar, Inc., operates a full-time training facility at its corporate headquarters in Scottsdale, Arizona. Trainers work with other industry experts to present complete, up-to-date courses. The curriculum includes general solar electric system courses and examines specialized market segments. In addition, staff can travel to a customer or project to conduct customized on-site workshops and seminars.

Remote Power International (RPI)
RPI specializes in courses for international development in photovoltaics, solar water heating, and appropriate technologies. The training programs are designed to help businesses and others develop skills for implementing renewable energy applications.

Solar Electric Light Fund
The Solar Electric Light Fund, Inc. (SELF) is a nonprofit charitable organization founded in 1990 to promote, develop, and facilitate solar rural electrification and energy SELF-sufficiency in developing countries. Click on "Links and Resources" to see "Solar Education" opportunities.

Solar Energy International
Solar Energy International (SEI) is a nonprofit organization whose mission is to provide education and technical assistance so that others will be empowered to use renewable energy technologies. Workshops in solar electricity, solar home design, and other renewable energy applications are available.

Southwest Technology Development Institute (SWTDI)
SWTDI has provided hundreds of training courses for thousands of participants from around the world since 1977. The Institute trains a wide variety of people, including project developers, electrical inspectors, engineers, homeowners, and bankers. Courses range from practical hands-on classes to detailed engineering, financing, and economic development courses.

US AID, Energy Training Program
As part of the U.S. Agency for International Development (US AID) organization, the Center for Human Capacity Development is responsible for implementing the agency's goal of "Building Human Capacity Through Education and Training." The center provides field support, technical leadership, and research to help nations and field operations improve education and training and to assist in developing stable, democratic countries with thriving market economies and healthy, well-educated families. This support also includes energy training programs.

Programs in Michigan

Advanced PV System Integrator Certification
Offered: Once per year
Targeted Audience:
PV-experienced individuals in the utility industry, building and engineering professions, state and local inspection agencies, electrical contracting and for current practitioners in the renewable energy or distributed generation field.
Program Goals & Objectives:
This program expands on the training of GLREA's PV Apprentice Course and provides advanced training that builds professional proficiency in optimal photovoltaic system design, application, business management and ethics for meeting the requirements of electric utility, state and local electrical standards.
Contact Information:
Jennifer Malinowski
Great Lakes Renewable Energy Association
257 S Bridge Street, PO Box 346
Dimondale, MI 48821
Phone: 517-646-6269
Fax: 517-646-8584
jennifer.malinowski@glrea.org
www.glrea.org

Building a Solar Panel Workshop
Offered: Twice per year
Targeted Audience:
General market - homeowners, people who own cabins, RVs, etc. where they may not have access to the grid.
Program Goals & Objectives:
Teach people how to build a small-scale solar panel system (powers items that use no more than 500 watts). All of the supplies are provided and participants take the system home.
Contact Information:
Maribeth Groen
Pierce Cedar Creek Institute
701 W Cloverdale Rd
Hastings, MI 49058
Phone: 269-721-4190

Fax: 269-721-4474
groenm@cedarcreekinstitute.org
www.cedarcreekinstitute.org

Intermediate Solar Heating Seminar
Offered: 2 times per year
Targeted Audience:
Soalr installers, homeowners, business people, and the public who are interested in learning detailed information about solar thermal systems.
Program Goals & Objectives:
This comprehensive seminar offers a technical level explanation of how various types of solar heating systems operate, their advantages and disadvantages, and issues regarding deployment in northern climates. Solar domestic hot water systems are discussed, as well as radiant floor heating systems, space heating with solar heated air panels, and dual mode air systems. Solar pool heating systems are covered briefly. This seminar elaborates on the material covered in GLREA's Introductory Renewable Energy Smeinar on solar water and space heating systems.
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Introduction to Solar Photovoltaic Electric Technology
Offered: 4 times per year
Targeted Audience:
Homeowners, business people and the public who are interested in learning more about photovoltaic electric systems.
Program Goals & Objectives:
Students gain a basic understanding of photovoltaic (PV) technology, inverters, batteries, and the function of a PV system. Students also learn about how these systems perform in Michigan and northern climates, and about what type of system will perform best for specific locations. The advantages and disadvantages of grid-intertied and battery backup systems are discussed.
Contact Information:
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Introduction to Solar Water and Space Heating Systems
Offered: 4 times per year
Targeted Audience:
Homeowners, business people and the public who are interested in learning more about solar thermal systems.
Program Goals & Objectives:
Participants learn how to use the sun's energy for domestic uses (showers, sinks, washing machines) and for home heating. Attention is given to how these systems are easy to install and often pay for themselves in energy savings in just a few years. The class provides an overview of a variety of water and space heating systems.
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www.glrea.org

Photovoltaic Apprentice Training
Offered: Twice per year
Targeted Audience:
Individuals beginning a career as a PV system integrator, an electrical or mechanical engineer or a professional in the building construction industry
Program Goals & Objectives:
Combines classroom sessions with field experience to introduce the participant to distributed generation technologies and interconnection issues.
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Photovoltaic Intermediate Seminar
Offered: Twice per year
Targeted Audience:
Individuals interested in learning more about photovolatic technology and those interested in moving towards PV certification.
Program Goals & Objectives:
Students will gain a more in-depth understanding of the components that make up a Photovoltaic (PV) electric system and how PV works. Participants will learn how to: define a load analysis, site selection, energy efficiency measures, techniques, and system sizing.
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Programs in Ohio

Photovoltaic Apprentice Training at Owens Community College
Offered: Once per year
Targeted Audience:
Individuals beginning a career as a PV system integrator, an electrical or mechanical engineer or a professional in the building construction industry
Program Goals & Objectives:
Combines classroom sessions with field experience to introduce the participant to distributed generation technologies and interconnection issues.
Contact Information:
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Programs in Wisconsin

Advanced Photovoltaics I
Offered: Twice per year
Targeted Audience:
Site assessors, trades people, installers, ambitious homeowners
Program Goals & Objectives:
To gain understanding of PV installation techniques, code issues, safety concerns, etc. by installing a PV system at a residence or business.
Contact Information:
Tehri Parker
Midwest Renewable Energy Association
7558 Deer Road
Custer, WI 54423
Phone: 715-592-6595
Fax: 715-592-6596
tehri@the-mrea.org
www.the-mrea.org

Advanced Photovoltaics II
Offered: Once per year
Targeted Audience:
Site assessors, installers working toward NABCEP certification, and others
Program Goals & Objectives:
Develop participants understanding of PV by installing a system and classroom sessions focused on NEC, NABCEP, etc.
Contact Information:
Tehri Parker
Midwest Renewable Energy Association
7558 Deer Road
Custer, WI 54423
Phone: 715-592-6595

Fax: 715-592-6596
tehri@the-mrea.org
www.the-mrea.org

Basic PV / Site Assessor Course & Certification
Offered: 4 times per year
Targeted Audience:
Homeowners interested in PV systems and business folks interested in learning how to conduct site assessments.
Program Goals & Objectives:
Teach basic solar site assessment skills including defining solar window, load analysis, and system sizing.
Contact Information:
Tehri Parker
Midwest Renewable Energy Association
7558 Deer Road
Custer, WI 54423
Phone: 715-592-6595
Fax: 715-592-6596
tehri@the-mrea.org
www.the-mrea.org

Certificate in Energy Management and Renewable Energy Technologies - Photovoltaic Emphasis
Offered:
Will be introduced Fall 2006 / the school intends to offer the course on a recurring basis
Targeted Audience:
Associates of Applied Science (AAS) degree students, trade apprenticeship students and incumbent workers
Program Goals & Objectives:
To complement technical training in the traditional trades with solar technology curriculum to provide a highly skilled renewable energy workforce.
Contact Information:
Ken Walz
Madison Area Technical Colleges
3550 Anderson Street
Madison, WI 53703
Phone: 608-246-6521
Fax: 608-246-6880

kwalz@matcmadison.edu
www.matcmadison.edu

Certificate in Energy Management and Renewable Energy Technologies - Solar Thermal Emphasis
Offered:
Will be introduced Fall 2006 / the school intends to offer the course on a recurring basis
Targeted Audience:
Associates of Applied Science (AAS) degree students, trade apprenticeship students and incumbent workers
Program Goals & Objectives:
To complement technical training in the traditional trades with solar technology curriculum to provide a highly skilled renewable energy workforce.
Contact Information:
Ken Walz
Madison Area Technical Colleges
3550 Anderson Street
Madison, WI 53703
Phone: 608-246-6521
Fax: 608-246-6880
kwalz@matcmadison.edu
www.matcmadison.edu

Focus On Energy
Targeted Audience:
Residential, Business and Industrial Customers through Wisconsin
Program Goals & Objectives:
Public / Private partnership offering energy information and services to residential, business, and industrial customers throughout Wisconsin.
Contact Information:
Don Wichert
Wisconsin Energy Conservation Corporation
211 S Paterson St., 3rd Floor
Madison, WI 53703
Phone: 800-969-9322
donw@weccusa.org
www.focusonenergy.com

Intermediate Photovoltaics
Offered: 4 times per year

Targeted Audience:
Site assessors, homeowners, trades people interested in knowing more about PV
Program Goals & Objectives:
To provide participants with a greater understanding of PV systems and the components. Installation of a small battery-based system helps develop this understanding.
Contact Information:
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Renewable Energy Interconnection
Offered:
Once per year / usually in Spring
Targeted Audience:
Journeyman & Master Electricians, inspectors, Electrical apprentices, PV Installers
Program Goals & Objectives:
Summarize renewable energy systems, summarize Wisconsin renewable energy policies, Summarize electrical equipment used in renewable energy systems, Apply the National Electric Code to renewable energy systems, Perform calculations applicable to renewable energy systems
Contact Information:
Jenny Eigenberger
Lakeshore Technical College
1290 North Avenue
Cleveland, WI 53015
Phone: 920-693-1267
Fax: 920-693-8019
jen.eigenberger@gotoltc.edu
www.gotoltc.edu

Solar Domestic Hot Water Systems
Offered: 3 times per year

Targeted Audience:
Homeowners interested in SDHW systems and trades and business folk interested in solar hot water options.
Program Goals & Objectives:
Teach basic understanding of SDHW system sizing, system components and system process and function.
Contact Information:
Tehri Parker
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7558 Deer Road
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Fax: 715-592-6596
tehri@the-mrea.org
www.the-mrea.org

Solar Hot Water Site Assessor Course & Certification
Offered: Once per year
Targeted Audience:
Business folks, trades people, site assessors interested in learning how to conduct solar hot water site assessment.
Program Goals & Objectives:
Teach basic solar hot water systems and site assessment skills including: defining solar window, hot water / heating consumption analysis and system sizing.
Contact Information:
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Solar Space Heating Systems
Offered: 3 times per year
Targeted Audience:
Homeowners, trades people and business folk interested in solar space heating systems.

Program Goals & Objectives:
Teach basic understanding of solar space heating systems including system types, system components, and system sizing.
Contact Information:
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Women's Basic PV / Site Assessor Course
Offered: Once per year
Targeted Audience:
Women, homeowners, business people
Program Goals & Objectives:
Teach basic solar site assessment skills including defining solar window, load analysis, and system sizing in an atmosphere comfortable for women.
Contact Information:
Tehri Parker
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Major Employers in Solar Power

AEE Solar - http://www.aeesolar.com/careers.html

AVA Solar - http://www.avasolar.com/

Ausra Inc. - http://newton.gravitypeople.com/career/CareerHome.action?clientId=8a71c8f41862be1f01187c6c5c5304ed

Borrego Solar - http://www.borregosolar.com/solar-energy-company/careers/index.php

BP Solar- http://www.bp.com/careers.do?categoryId=122&contentId=7047930

Chesapeake Solar - http://www.chesapeakesolar.net/careers.php

Solar Turbines (CAT) - http://mysolar.cat.com/cda/layout?m=6637&x=7

eSolar- http://esolar.com/about/careers.html

Evergreen Solar - http://jobs-evergreensolar.icims.com/jobs/intro;jsessionid=0D4A5CF88396ADE5EB3FFF55A4186FAF

First Solar - http://tbe.taleo.net/NA3/ats/careers/jobSearch.jsp?org=FIRSTSOLAR&cws=1

Greenvolts - http://www.greenvolts.com/about/careers/

Heliovolt - http://tbe.taleo.net/NA5/ats/careers/jobSearch.jsp?cws=1&org=HELIOVOLT

Maisole - http://www.miasole.com/careers.shtml

Namaste Solar - http://namastesolar.com/career_ops.html

Nanosolar- http://www.jobvite.com/CompanyJobs/Jobs.aspx?c=qTV9VfwC

Optisolar - http://www.optisolar.com/careers.htm

Pyron - http://www.pyronsolar.com/career_jobs.html

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REC Solar- http://tbe.taleo.net/NA5/ats/careers/searchResults.jsp?org=RECSOLAR&cws=1

Recurrent Energy - http://www.recurrentenergy.com/company/careers.php

Skyline Solar - http://skyline-solar.com/

Solar1 - http://solar1.org/about/jobs-at-solar-one/

Solar Works - http://www.solarworksinc.com/about/careers.php

Solaria - http://www.solaria.com/index.php?command=careers&base=4&before=0

SolarCity- http://www.solarcity.com/solar/hr/careers.aspx

Solar Reserve - http://www.solar-reserve.com/contactUs.html

SolFocus - http://www.solfocus.com/Career.php?l_id=1

Solyndra- http://www.solyndra.com/About-Us/Careers

Sun Light & Power - http://www.sunlightandpower.com/about/employment.html

Sun Run - http://www.sunrunhome.com/about/careers.html

SunEdison - http://www.sunedison.com/aboutus-careers.php

SunEnergy Power Corporation - http://www.sunenergypower.com/careers.asp

Suniva - http://www.suniva.com/careers.php

SV Solar- http://www.sv-solar.com/careers/careers.html

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Staffing Firms – Solar

Entech Resources - http://www.entechresources.com/

MRI network - http://www.mrinetwork.com/

THINK Energy Group - http://www.thinkenergygroup.com/

Belcan - http://www.belcan.com/

Datamatics Consultants Inc - http://www.datamatics.us/

Smartlink LLC - http://www.smartlinkllc.com/

Tristaff Group - http://www.tristaff.com/

Linium - http://www.linium.com/

New World Staffing - http://www.newworldstaffing.org/green-jobs.htm

HDR Inc http://www.hdrinc.com/

Kelly Scientific - http://www.kellyscientific.com/web/global/ksr/en/pages/

Cybercoders - http://cybercoders.com/

Energy Placement - http://www.energyplacement.com/

Aerotek - http://www.aerotek.com/

Redfish - http://redfishtech.com/

Renewable Recruits - http://renewablerecruits.com/

Purifi Recruiters - http://purifi.com/

Solar Staffing - http://www.solarstaffing.com/employers/

Solar Power Jobs Report – Courtesy of JobsinSolarPower.com

Solar Jobs USA - http://www.solarjobsusa.com/

Find More Solar Power Employers

Indeed.com - http://www.indeed.com/jobs?q=solar&l=

Green Collar Blog - http://www.greencollarblog.org/solar-jobs.html

Solar Power Directory - http://www.solarpowerdirectoryusa.com/

Yahoo! Directory - http://dir.yahoo.com/Business_and_Economy/Business_to_Business/Energy/Renewable/Solar/

Solar Directory - http://www.solarpowerdirectory.com/

Eco Business Links - http://www.ecobusinesslinks.com/

Dmoz - http://www.dmoz.org/Business/Energy/Renewable/Solar/

Business.com's Directory - http://www.business.com/directory/energy_and_environment/alternative_energy/solar_and_photovoltaic/

Masterseek - http://energy-and-raw-materials.masterseek.com/q/ms37463/0/7/Solar-Power-0.htm?l=en

Solar Stocks List - http://energy.financialnirvana.com/solar-stocks/

Solar Electric Power Association: Member List - http://www.solarelectricpower.org/?page=about&display=memberlist