

**CHAPTER 95
DIRECT SELLERS; HOME IMPROVEMENTS**

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95-1. Direct Sellers. 1. DEFINITIONS. In this section:

- a. "Charitable organization" means any benevolent, philanthropic or patriotic organization, or one purporting to be such.
- b. "Direct seller" means any person who sells goods or takes sales orders for the later delivery of goods on any public way or other public premises, and includes peddlers and solicitors. "Direct seller" does not include a transient merchant; a permanent merchant conducting a temporary sidewalk sale; or a food peddler, who is regulated under ch. 68.
- c. "Goods" means personal property of any kind and includes goods provided incidental to services offered or sold.
- d. "Other public premises" means any premises controlled by the city, county or state or any board or other instrumentality or agency thereof and dedicated for use by the public generally and includes public buildings and premises appurtenant thereto.
- e. "Permanent merchant" means a direct seller who, for at least one year prior to the consideration of the application of this section to the merchant, has continuously operated an established place of business in this city, or has continuously resided in this city and now does business from his or her residence.
- f. "Person" means a natural person.
- g. "Public way" means any public thoroughfare dedicated, condemned, acquired or created in accordance with the statutes for street, alley or pedestrian-way purposes.
- h. "Pushcart" means any apparatus on wheels whose primary manufacture, design and purpose is for vending.
- i. "Street festival" means any celebration taking place on any public way or other public premises, exclusive of parades, processions, bicycle or foot races, and permitted by the city as a special event.

j. "Transient merchant" means any person who engages in the business of purchasing or selling of merchandise at any fixed place in the city temporarily who does not intend to become and does not become a permanent merchant.

2. LICENSE REQUIRED. No direct seller may engage in direct sales on any public way or other public premises in this city without having first obtained a license under this section.

a. Exemptions. The following shall be exempt from all provisions of this section except sub. 7-a-15:

a-1. Any person delivering newspapers, fuel, dairy products or bakery goods to regular customers on established routes.

a-2. Any person selling goods at wholesale to dealers in such goods.

a-3. Any person selling agricultural products which the person has grown.

a-4. Any permanent merchant or employe thereof who takes orders away from the established place of business for goods regularly offered for sale by such merchants within Milwaukee county and who delivers such goods in their regular course of business.

a-5. Any person selling or offering for sale a service unconnected with the sale or offering for sale of goods.

a-6. Any person holding a sale required by statute, or by order of any court, and any person conducting a bona fide auction sale pursuant to law.

a-7. Any person who claims to be a permanent merchant, but against whom complaint has been made to the city clerk that such person is a transient merchant; provided that there is submitted to the city clerk proof that such person has leased for at least one year, or purchased the premises from which he is conducting business, or proof that such person has conducted such business in this city for at least one year prior to the date the complaint was made.

a-8. A food peddler who is only selling food licensed under ch. 68.

a-9. A home improvements salesperson licensed under s. 95-14-3.

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a-10. Any person engaged in political or fund raising activities for a campaign committee or political organization duly registered with a federal, state, county or city election board.

a-11. Any person who sells goods or takes orders for the later delivery of goods, including peddlers and solicitors, within the barricaded area of any city-permitted street festival, provided the person is registered and operating with the permission of the respective festival organization.

a-12. Any person reselling tickets to entertainment or sporting events at or below face value.

b. Partial Exemptions, Charitable Organizations.

b-1. An employe, officer or agent of a charitable organization who engages in direct sales for or on behalf of the organization shall be subject to the provisions of sub. 7-a, b and d and sub. 9 and shall be exempt from all other provisions of this section, provided that all of the following requirements are met:

b-1-a. There is submitted to the city clerk proof that the charitable organization is registered under s. 440.42, Wis. Stats., or proof that the charitable organization is exempt from registration as a charitable organization under this statute.

b-1-b. The direct sales are performed by persons who are unpaid for their services and who remit all proceeds from sales to the organization to be used for the purposes of the organization.

b-2. Any employe, officer or agent of a charitable organization who engages in direct sales for or on behalf of said organization and who does not meet all the requirements in subd. 1 shall be subject to all provisions of this section in the same manner as any other direct seller.

3. APPLICATION.

a. An application for a direct seller license shall be filed with the city clerk on a form provided therefor. The application shall require the following information:

a-1. Name, permanent address and telephone number, and temporary address, if any.

a-2. Age, height, weight, color of hair and eyes.

a-3. Name, address and telephone number of the person, firm, association or corporation that the direct seller represents or is employed by, or whose merchandise is being sold.

a-4. Temporary address and telephone number from which business will be conducted, if any.

a-5. Nature of business to be conducted, a brief description of the goods offered, and any services offered.

a-6. Size and description of the pushcart, stand, table, container or other stationary apparatus from which items will be sold.

a-7. Proof that the applicant holds a current state seller's permit, which includes a state sales tax number.

a-8. Proposed method of delivery of goods, if applicable.

a-9. Make, model and license number of any vehicle to be used by applicant in the conduct of the business.

a-10. Last cities, villages, towns, not to exceed 3 places, where the applicant conducted similar business.

a-11. Place where applicant can be contacted for at least 7 days after leaving this city.

a-12. Statement signed by the applicant appointing the city clerk his or her agent to accept service of process in any civil action brought against the applicant arising out of any sale or service performed by the applicant in connection with the direct sales activities of the applicant.

b. Identification. Each applicant shall present to the city clerk for examination a driver's license or some other proof of identity as may be reasonably required. Each applicant for a license issued under this section shall be at least 18 years of age at the time of application.

c. Photograph of Applicant. Each applicant for a license shall file with the application one recent photograph suitable to the city clerk for inclusion on the applicant's official license.

d. Fingerprinting. All applicants for direct seller licenses shall be fingerprinted as provided in s. 85-21-1.

4. FEE.

a. All applications shall be accompanied by the fee specified in s. 81-41.

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b. Exemption. Any veteran of the armed forces in the United States in any way who has a 25% disability or more, has a cardiac disability recognized by the United States veterans administration, and any person disabled to the extent of the loss of one arm or one leg or more, or who has been declared blind as defined under Title 16 of the Social Security Act, upon presenting proof to the city clerk that he or she satisfies these conditions, shall be exempted from payment of any fee under this section. A license issued to such veteran shall be valid for the period that he or she is engaged in this business.

5. ISSUANCE.

a. Applications shall be referred to the chief of police who shall cause an investigation of the applicant's criminal history for the preceding 10 years to be made and report his or her findings to the city clerk. If the chief of police files no written report summarizing the arrest and convictions of the applicant which could form the basis for denial of the application, the city clerk shall issue the license.

a-1. Any license issued under this section shall be carried by the direct seller while engaged in employment and produced upon the request of any customer or police officer.

a-2. The license is for the use of the licensee only and is not transferable.

b. If the chief of police files a written report summarizing the arrest and convictions of the applicant which could form the basis for denial of the application, except as provided in par. c, the application shall be forwarded to the licensing committee for its recommendation as to whether or not a license should be issued. The committee may make a recommendation immediately following the hearing or at a later date. Written notice of the committee's decision will be provided if the decision is made at a later date or if the applicant was not present or represented. The committee shall forward its recommendation in writing to the common council for vote at the next meeting at which such matter will be considered.

c. If the chief of police files a written report summarizing the arrest and convictions of the applicant which could form the basis for denial of the application, the city clerk shall, in lieu of forwarding the application to the licensing committee for a hearing under par. b, issue the license with a warning letter to the applicant whenever all of the following are true:

c-1. The applicant has no more than one pending charge for a misdemeanor offense

and the pending charge is related to a nonviolent offense.

c-2. The applicant has not within 12 months of the date of application been convicted of any misdemeanor offense related to a violent offense.

c-3. The applicant has not within 12 months of the date of application been convicted of more than one misdemeanor offense or municipal code violation.

c-4. The applicant has not within 3 years of the date of application been convicted of more than 3 misdemeanor offenses and municipal ordinance violations.

c-5. The applicant has not within 5 years of the date of application been convicted of more than one felony offense and has not within 5 years of the date of application served probation or been imprisoned for any felony conviction.

c-6. The applicant has not within 10 years of the date of application been convicted of a second or subsequent offense related to operating a motor vehicle while intoxicated.

d. In determining the eligibility of the applicant to be issued a warning letter under par. c, the city clerk shall not consider either of the following:

d-1. Any pending charges or convictions of any misdemeanor or felony offenses related to failure to pay child support.

d-2. Any one conviction of a misdemeanor offense or municipal ordinance violation related to retail theft for which the applicant was not imprisoned.

e. In determining the number of pending charges under par. c-1 and convictions under par. c-2 to 6, any pending charges or convictions arising out of the same incident or occurrence shall be counted as one pending charge or conviction.

f. Notwithstanding the provisions of pars. c and d, an applicant who meets the criteria of those paragraphs shall have his or her application forwarded to the licensing committee if a written objection to the application is filed by any interested party.

6. RENEWAL. The application and proceedings for a renewal application shall be made in the same form and manner as the original application.

7. REGULATIONS. a. Prohibited Practices.

a-1. A direct seller shall not misrepresent or make false, deceptive or misleading statements concerning the quality,

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quantity or character of any goods offered for sale.

a-2. No direct seller shall impede the free use of sidewalks and streets by pedestrians and vehicles. A direct seller shall at all times afford any pedestrian a minimum 5-foot clearance. Where sales are made from vehicles, all traffic and parking regulations shall be observed.

a-3. Except as provided under s. 105-57, on the day of a special event, no direct seller may engage in sales in the downtown area bounded by the north side of Michigan Street and the south side of Mason Street east of the Milwaukee River and the south side of Wells Street west of the Milwaukee River between the west side of Prospect Avenue and the east side of north 10th Street.

a-4. Except for direct seller who makes sales from a legally-parked motor vehicle, no direct seller may occupy more than 7 linear feet of public space parallel to the curb in the operation of a business and, in addition, occupy more than 3.5 linear feet to be measured from the curb toward the property line.

a-5. No pushcart, goods, signage or any other item related to the operation of a direct seller may touch, lean against or be affixed permanently or temporarily to any building, structure or street landscape item including, but not limited to, street lighting poles, parking meters, space markers, newspaper vending boxes, trash containers, traffic signal standards, fire hydrants, tree guards, benches or traffic barriers. Free-standing signage is prohibited.

a-6. No pushcart or goods may be located against display windows of a fixed location business, nor shall they be within 20 feet of an entranceway to any building, store, theater, movie house, sports arena or other place of public assembly.

a-7. No direct seller may conduct business within 10 feet of a fire hydrant, in or within 10 feet of any bus stop no parking zone or within 20 feet of any driveway or any cross walk at any intersection.

a-8. No direct seller shall make any loud noise or use any sound amplifying device to attract customers if the noise produced is capable of being plainly heard outside a 100-foot radius of the source.

a-9. No direct seller selling goods from a pushcart, stand, table, container or other stationary apparatus located on the public way or other public premises shall allow rubbish or

litter to accumulate in or around the area in which the direct seller is conducting business, whether generated by the business or the public at large. A clean, plastic-lined trash container clearly marked for litter shall be kept and maintained in the area by the direct seller. The direct seller shall remove the container from the site for emptying on a daily basis or more frequently as conditions warrant.

a-10. No direct seller shall engage in any activity for which a license is required under this section unless at the time the direct seller is carrying upon his or her person an official license.

a-11. A direct seller shall be prohibited from selling goods or taking orders on the premises of any public building at any time without the express written consent of the custodian of such premises or any other public premise dedicated to a special purpose and posted.

a-12. No direct seller may conduct business within 300 linear feet of any currency exchange.

a-13. Stands, tables, containers or stationary apparatuses other than pushcarts may not be used to sell goods on the public way or other public premises in the central business districts as established under the zoning code.

a-14. No direct seller shall violate any provision of s. 105-56 or s. 115-45.

a-15. No direct seller shall sell or offer for sale any item while the person is on a roadway median or safety island, except when the roadway has been legally closed to traffic for a parade, festival or other civic or special event and the seller is otherwise in compliance with this section.

b. Disclosure Requirements.

b-1. After the initial agreement and before any other statement is made to a prospective customer, a direct seller shall expressly disclose his name, the name of the company or organization he is affiliated with, if any, and the purpose of his visit.

b-2. If any sale of goods is made by a direct seller, or any sales order for the later delivery of goods is taken by the seller, the buyer shall have the right to cancel the transaction in accordance with the procedure as set forth in s. 423.203, Wis. Stats. The seller shall give the buyer 2 copies of a typed or printed notice of that fact. Such notice shall conform to the requirements of s. 423.203(1)(a), (b) and (c), (2) and (3), Wis. Stats.

b-3. If the direct seller takes a sales order for the later delivery of goods, he or she shall, at the time the order is taken, provide the buyer with a statement containing the terms of the agreement, the amount paid in advance whether full, partial or no advance payment is made, the name, address and telephone number of the seller, the delivery or performance date, and whether a guaranty or warranty is provided and, if so, the terms thereof.

c. **Liability Insurance.** To hold a valid license, a direct seller selling or offering for sale goods from a pushcart, stand, table, container or other stationary apparatus located on the public way must have in force at all times general liability insurance. As evidence of the applicant's ability to comply with this condition of the license, the applicant shall furnish to the city a certificate of insurance evidencing the existence of general liability insurance, with the city of Milwaukee named as an additional insured. Insurance coverage required under this paragraph shall be, at a minimum, a combined single limit of \$100,000 per occurrence. The certificate of insurance shall provide 30 days written notice to the city upon cancellation or nonrenewal or material change in the policy. In addition to the foregoing insurance requirements, all direct sellers shall be required to indemnify and hold harmless the city, its employes and agents against any and all claims, demands, costs, damages, expenses or liability of any kind incurred because of any damages or injuries resulting from the activities for which the license is granted.

d. **Pushcart Specifications.**

d-1. A pushcart shall contain no more than 24.5 square feet of area measured on a horizontal plane (axle excluded); dimensions shall not exceed 7 feet in length and 3.5 feet in width.

d-2. The vertical height of a pushcart shall not exceed 10 feet measured from ground level to the highest point on the pushcart including signage, canopy, awning or umbrella, if any.

d-3. A pushcart may be handmade or of a mass produced type.

d-4. The use of canopies, awnings or umbrellas on a pushcart shall be such as to maintain a vertical clear space of 7 feet measured from ground level to the lowest point of the canopy, awning or umbrella.

d-5. Signs or other items of equipment attached to a pushcart shall not exceed the greatest dimensions of the pushcart in both directions and shall be securely fastened.

d-6. All pushcarts shall be moved manually onto, about and off of public sidewalks. The use of a motor vehicle on a public sidewalk to deposit or remove a pushcart is prohibited.

e. Each side of a vehicle used in the conduct of business shall display the name of the person to whom the license is issued, and local telephone number in lettering not less than 4 inches high.

8. REVOCATION OR SUSPENSION. Any license issued under this section may be suspended or revoked for cause by the common council. Suspension or revocation proceedings may be instituted by the licensing committee upon its own motion, or upon sworn written charges made and filed with the city clerk by the chief of police, or upon a sworn written complaint filed with the city clerk by any interested person.

9. PENALTY. Any person convicted of violating any provision of this section shall be fined not less than \$20 nor more than \$200 for each violation, plus costs of prosecution; each day's violation shall constitute a separate offense.

95-2. Transient Merchants. 1. DEFINITIONS. In this section:

a. "Trade show or convention" means a temporary exhibition, show or meeting held by persons or organizations who are engaged in a particular business, occupation, profession or activity.

b. "Transient merchant" means any person, partnership, association or corporation who engages in the business of purchasing or selling of merchandise at any fixed place in the city temporarily and who does not intend to become a permanent merchant of the city of Milwaukee.

2. LICENSE REQUIRED; EXEMPTION.

a. No person shall engage in the business or occupation of a transient merchant within the limits of the city without first obtaining a license authorizing such business or occupation.

b. A transient merchant's license shall not be required of any of the following:

b-1. A person who delivers or sells newspapers.

b-2. A merchant or merchant's employe who takes orders for or delivers goods at the houses of customers when the goods are held in stock at an established place of business in the city.

b-3. A person who purchases or sells comic books or collectible toys.

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b-4. A farmer or truck gardener who sells or disposes of, or offers to sell or dispose of, the products of the farm or garden occupied and cultivated by the farmer or truck gardener.

b-5. A food peddler licensed under s. 68-41.

b-6. An individual registered as an auctioneer under ch. 480, Wis. Stats.

b-7. An artist who offers for sale creations of art or craft, whether paintings, drawings, photographs, pottery, leather goods or similar works of art, provided that such creations may be sold only by the creating artist and only in locations deemed appropriate by common council resolution.

b-8. Any member of a trade show or convention being held at the Wisconsin center district.

b-9. Any person, firm or corporation that is selling goods or taking orders on the Summerfest premises with the express written consent of the custodian of such premises.

c. Nothing contained in this section shall be held to prohibit any sale required by statute or by order of any court.

3. APPLICATION FOR LICENSE.

a. Any person desiring to engage in the business as aforementioned shall make application in writing to the city clerk upon blanks furnished by said city clerk which shall require the following information:

a-1. Name, permanent residence and telephone number and temporary address and telephone number, if any.

a-2. Name, address and telephone number of the person, firm, association or corporation that transient merchant represents or is employed by, whose merchandise is being sold or for whom merchandise is being purchased.

a-3. Temporary location from which business will be conducted, and telephone number at said location.

a-4. Nature of business to be conducted, and a brief description of the things intended to be bought, sold, disposed or contracted for.

a-5. Proposed method of delivery of goods, if applicable.

a-6. Last location where applicant conducted a similar business, and place where applicant can be contacted for at least 7 days after leaving this city.

b. The applicant shall present to the city clerk for examination a driver's license or some other proof of identity as may be reasonably required.

c. Whenever the business of the applicant shall require the use of weighing or measuring devices, the application shall be accompanied by a certificate from the sealer of weights and measures stating that said devices have been examined and approved.

4. ISSUANCE; QUALIFICATIONS OF LICENSEES; POSTING.

a. Each license shall state clearly the kind of goods, wares and merchandise to be sold, disposed of or contracted for, the date of issuance and expiration of the license, the fee paid and the name and address of the licensee, and the date of revocation of any license revoked.

b. No license shall be granted to a person under 18 years of age, and no applicant to whom a license has been refused or who has had a license which has been revoked shall make further application until a period of at least 6 months shall have elapsed since the last previous rejection or revocation, unless he can show that the reason for such rejection or revocation no longer exists. Every licensee, while exercising his license, shall carry the license with him or keep the same posted in his place of business as provided in s. 85-25 and shall exhibit the same upon demand of an officer or customer or prospective vendee. A license shall not be assignable, and any holder of such license who permits it to be used by any other person, and also any person who uses a license granted to any other person shall be guilty of a violation of this section.

c. Whenever a license shall be defaced, lost, stolen or destroyed, the licensee shall immediately apply to the city clerk for a duplicate. The city clerk shall before issuing a duplicate receive from said licensee a sum equal to the costs of each license.

4.5. TRANSFER OF LICENSE OR CHANGE OF NAME. See s. 85-19 for provisions relating to the transfer of licenses and change of licensee names.

5. LICENSE FEES. Any person desiring a license as a transient merchant shall, before receiving the same, pay the city clerk the sum as specified in ch. 81.

6. REVOCATION OF LICENSE.

a. A license may be revoked by the licenses committee of the common council after notice and hearing if the licensee made any material omission or materially inaccurate statement in the application for a license; made any fraudulent, false, deceptive or misleading statement for representation in the course of engaging in the business or occupation of a transient merchant; violated any provision of this section, or was convicted of any crime, or ordinance or statutory violation which is directly related to the licensee's fitness to engage in the business or occupation of a transient merchant.

b. Written notice of the hearing shall be served personally on the licensee at least 72 hours prior to the time set for the hearing; such notice shall contain the time and place of hearing and a statement of the acts upon which the hearing will be based.

7. ORDERS REQUIRED IN WRITING. All orders taken by a licensee under this section who demands, accepts or receives payments or deposits of money in advance of final delivery, shall be in writing, in duplicate stating the terms thereof and the amount paid in advance, and one copy shall be given to the purchaser at the time the deposit of money is paid to the solicitor.

8. BARKING, ETC. PROHIBITED. A licensee shall:

a. Not falsely or fraudulently misrepresent the quantity, character or quality of any article offered for sale, or offer for sale or sell unwholesome or tainted food or foodstuffs.

b. No buyer shall advertise, print, display, publish, distribute or broadcast in any manner any statement which is false, misleading or deceptive, or which omits material information with respect to the transaction of their business.

c. Not use the credentials provided by the city after the expiration or revocation of the license represented by them.

d. Keep the vehicles and receptacles used by him in a clean and sanitary condition and the foodstuffs offered for sale well covered and protected from dirt, dust and insects.

e. Not blow a horn, ring a bell or use any other noisy device to attract attention to his business.

f. Keep records and make reports as herein defined. Every transient merchant who purchases property or goods within the city shall keep a book approved as to type and form by the chief of police, such as prescribed in s. 92-2-6-a. It shall be the duty of every licensed person

to make out and deliver to the chief of police reports of purchases as prescribed in s. 92-2-6-c.

9. INVESTIGATION. a. Upon receipt of each application, the city clerk shall refer immediately to the chief of police who shall make and complete an investigation of the applicant's criminal history for the preceding 10 years as soon as possible, but no later than 10 days following referral.

b. The city clerk shall refuse to register the applicant if it is determined pursuant to the above investigation that:

b-1. The application contains any material omission or inaccuracy.

b-2. Complaint of a material nature has been received against applicant by authorities in another community where applicant conducted a similar business.

b-3. Applicant was convicted of a crime or ordinance violation within the past 5 years, the nature of which is directly related to the applicant's fitness to buy or sell under the provisions of this section.

b-4. The applicant failed to comply with any applicable provision of sub. 3.

10. BONDS REQUIRED.

a. No license shall be issued unless the applicant shall file with each application a surety bond by a bonding company authorized to do business in this state. Every such bond filed with the city clerk shall contain an endorsement that the same shall not be cancelled by the obligor, shall not expire and shall not be reduced in amount until 10 days after notice thereof by registered U.S. mail has been sent to the city clerk. Upon receipt of such notice, the city clerk shall immediately send the transient merchant at his last known address by registered U.S. mail, return receipt requested, a notice advising him that unless a new bond is filed, the license of such transient merchant shall be revoked at the time such cancellation, expiration or reduction becomes effective. If a new bond is not filed in accordance with such notice, the city clerk must revoke the license at such time.

b. The surety bond shall be in the penal sum of \$5,000 and in such form as may be prescribed by the city clerk for the purpose of protecting the public against fraud. The bond shall be conditioned to pay any judgment that may be obtained against the transient merchant for civil liability arising out of engaging in the business or occupation of transient merchant within the city.

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c. In lieu of the surety bond provided under pars. a and b, the applicant may deposit with the city clerk a certified check in the amount of \$5,000. The city clerk shall return the certified check to the transient merchant 30 days after the completion of his or her business activity in the city.d. Before a license shall be issued, the applicant shall sign and file with the city clerk an irrevocable power of attorney appointing the city clerk as agent to accept service of the summons for all cause of action against him arising out of the conduct of his business or occupation as a transient merchant. Service of a summons in all causes of action described in this section may be made upon the transient merchant by sending 2 copies of such summons to the city clerk by registered U.S. mail. The city clerk shall immediately upon receipt of thereof endorse upon each copy the date and hour received, and shall file one copy whereupon service of said summons shall be deemed to be completed upon the transient merchant. The city clerk shall on the same day send to the transient merchant the other copy of the summons so received by registered U.S. mail, return receipt requested.

11. PENALTY. Any person violating this section shall, upon conviction in any court having jurisdiction, be punished by a fine of not less than \$10 or more than \$200 and costs of prosecution, and on default of the payment of the fine and costs of prosecution, shall be imprisoned in the county jail until said fine and costs of prosecution are paid, but not to exceed 30 days.

95-14. Home Improvement Contractor and Salesperson Licenses. 1. DEFINITIONS. In this section:

a. "Person" means any person, firm, partnership, corporation or limited liability company.

b. "Contractor" means any person engaged in the business of installing, repairing, servicing, improving or remodeling any permanent installation or improvement attached to an existing home or building used for residence purposes but not exceeding 6 living units, accessory buildings, or any appurtenance thereto, or any sidewalks, driveways or other approaches to such building. This shall include, but not be limited to, roofing, walls, siding, windows, doors, floors, partitions, ceilings, porches, awnings, heating, furnace cleaning, air

conditioning, chimneys, water softeners, humidifiers, purifiers, electrical installations, plumbing installations, concrete work, painting and sheet metal work.

c. "Salesperson" means any person who solicits or sells at any place within the city, other than within a building or structure used as a place of business, any home improvement or permanent installation or similar improvement attached to an existing home or building used for residence purposes, but not exceeding 6 living units, accessory buildings, or any appurtenance thereto, or any sidewalks, driveways, or other approaches to such building. This shall include, but not be limited to, roofing, walls, siding, windows, doors, floors, partitions, ceilings, porches, awnings, heating, furnace cleaning, air conditioning, chimneys, water softeners, humidifiers, purifiers, electrical installations, plumbing installations, concrete work, painting and sheet metal work. Any person performing emergency services requiring the installation of parts where the total cost does not exceed \$100 shall not be considered a salesperson under this section.

2. LICENSE REQUIRED.

a. Requirement. No person shall within the city engage in the business of salesperson or act as a contractor without first having obtained a contractor or salesperson's license as provided in this section.

b. Exemptions. b-1. Licensed master plumbers licensed under the statutes of the state of Wisconsin and licensed electrical contractors licensed by the city need not obtain contractors' and salespersons' license, but shall in all other respects comply with this section.

b-2. Individuals, corporations which include only one person, or limited liability companies having only one member, which have been issued a contractor's license as provided in this section, need not have a salesperson's license, but shall in all other respects comply with this section.

b-3. Any company or industry regulated under ch. 196, Wis. Stats., and any persons who are employees thereof shall be exempt from this section.

3. APPLICATION.

a. Applications for new and renewal contractor or salesperson licenses shall be filed with the city clerk on forms provided therefor.

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- b. The application shall require:
- b-1. The name and permanent address of the applicant.
- b-2. The name and permanent address of the applicant's employer.
- b-3. If the applicant is a corporation or limited liability company, the name of the corporation shall be set forth exactly as it is set forth in its articles of incorporation, together with the names and permanent address of each of its officers, directors and designated managers, if any; the application shall be verified by an officer of the corporation. If one or more of the officers is a corporation, the provisions of this section pertaining to a corporate applicant shall apply to the corporate officers.
- b-4. If the applicant is a partnership, the application shall set forth the name and permanent address of each of the partners, including limited partners, and each partner shall verify the application. If one or more of the partners is a corporation, the provisions of this section pertaining to a corporate applicant shall apply to the corporate partners.
- b-5. If the applicant is a club, association or other organization that is neither a corporation nor partnership, the application shall set forth the exact name of the entity together with the names and permanent addresses of all officers and be verified by an officer of the club, association or organization.
- b-6. The date of birth of the applicant.
- b-7. Whether the applicant has prior to the date of application been licensed in this city as a contractor or salesperson as defined in this section.
- b-8. Such other reasonable and pertinent information the common council or the proper licensing committee may from time to time require.
- c. Post office box numbers shall not be acceptable for addresses required on applications for home improvement contractor and salesperson licenses.
- d. Photos. Each individual applicant for a home improvement or salesperson license shall present one recent photograph to the city clerk.
- e. Fingerprinting. All applicants for home improvement contractor or salesperson licenses shall be fingerprinted as provided in s. 85-21-1.

- f. Changes, Transfers.
- f-1. Changes to be Reported. All persons licensed under this section shall notify the city clerk whenever there is a change in any information that is reported in the application form or renewal application form within 10 days after the change occurs.
- f-2. Transfer of License or Change of Name. See s. 85-19 for provisions relating to the transfer of licenses and change of licensee names.
4. LICENSE FEE; PERIOD. All applications shall be accompanied by the fee specified in s. 81-60. See s. 81-60 for the required license fees and the date of expiration.
5. INSURANCE. Upon application, every person applying for a contractor's license shall file with the city clerk a certificate of insurance as provided in par. a.
- a. Liability and Property Damage.
- a-1. The certificate of a contractor's general liability and property damage insurance shall be in the sum of not less than \$25,000 per person, \$50,000 per accident, bodily injury liability, and \$10,000 property damage liability or combined single limit of not less than \$60,000 per occurrence.
- a-2. The certificate shall provide that the company shall give 10 days' written notice to the city clerk of cancellation, expiration or notice of the company's intent not to renew; otherwise the insurance shall continue in full force and effect.
- b. Cancellation or Nonrenewal. In the event of a cancellation or nonrenewal of the certificate of insurance, the contractor's license shall be automatically suspended. The suspension shall terminate upon presentation of a certificate of insurance that evidences that the policies required under this subsection have been issued or reissued to the contractor. All certificates shall be executed by an insurance company licensed to do business in the state of Wisconsin.
- c. Reinstatement Fee. If a home improvement contractor license is suspended due to the cancellation, expiration or nonrenewal of a certificate of insurance required by this section, the contractor shall pay a fee specified in s. 81-1-6 prior to reinstatement of the license.

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6. INVESTIGATION AND COMMON COUNCIL ACTION; APPLICATION FOR NEW LICENSE. Each license application shall be referred to the chief of police, who shall cause an investigation to be made and report his or her findings to the city clerk. If the chief files no written report summarizing the arrests and convictions of the application which could form a basis for denial, the city clerk shall issue the license. If the chief files a written report summarizing the arrests and convictions of the applicant which could form a basis for denial, the application shall be subject to common council review and approval in accordance with the provisions of ss. 85-2.7 and 85-5.7.

7.5. DISQUALIFICATION. Whenever any application is denied, or license not renewed, revoked or surrendered, the procedures for disqualification for license provided in s. 85-13 shall apply.

8. ISSUANCE OF LICENSE. a. If the common council grants the application for a home improvement contractor or salesperson license, the city clerk shall issue an appropriate document to the applicant confirming that fact. The license shall contain the person's true first name, surname and middle initial, the picture of the applicant if individual, the number of the license, the period of time for which the license is valid, and a statement that issuance of the license does not constitute an endorsement by the city of the person or product. The license shall be in such form as to avoid alteration.

b. The license shall be carried on the person of the salesperson or contractor and shall be exhibited to any person requesting to see the same at any time while the person is engaged in selling or soliciting business.

9. PROCEDURES FOR NON-RENEWAL, REVOCATION OR SUSPENSION OF LICENSE. a. Procedure for Renewal. Applications for renewal shall be made to the city clerk. The clerk shall refer the application to the chief of police for review. If the chief indicates that the applicant still meets the licensing qualifications, the city clerk shall issue the license unless a written objection has been filed with the city clerk at least 45 days prior to the date on which the license expires.

Any interested person may file the objection. If a written objection is filed, or if a determination is made that the applicant no longer meets the licensing qualifications, the application shall be forwarded to the licensing committee for its recommendation to the common council.

b. Revocation or Suspension. Any license issued under this section may be revoked or suspended for cause by the common council. Suspension or revocation proceedings may be instituted by the licensing committee upon its own motion, or upon sworn written charges made and filed with the city clerk by the chief of police, or upon a sworn written complaint filed with the city clerk by any interested party.

c. Due Process Hearing and Common Council Review. If there is a possibility that the licensing committee will not recommend renewal of the license, or if suspension proceedings are initiated, the procedures for notice and committee hearing and for the committee report, recommendations and common council consideration provided in ss. 85-3 to 85-5 shall apply.

d. Grounds for Non-renewal, Revocation or Suspension. The recommendation of the committee regarding the licensee must be based on evidence presented at the hearing. Probative evidence concerning non-renewal, suspension or revocation may include evidence of:

d-1. Failure of the licensee to meet the municipal qualifications or any of the terms of this section.

d-2. Pending charges against or the conviction of any felony, misdemeanor, municipal offense or other offense, the circumstances of which substantially relate to the circumstances of the particular licensed activity, by the licensee, his or her employes, subcontractors or customers.

d-3. Failure to obtain any permit required under the ordinances of the city or the laws of the state of Wisconsin, or employing persons not authorized to do any specific work as required under the ordinances of the city or laws of the state of Wisconsin.

d-4. Whether the licensee, or his or her employes, has violated any of the required and prohibited practices set forth in this section.

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d-5. Whether the licensee has been issued a warning letter or had the imposition of administrative sanctions by the Wisconsin department of agriculture, trade and consumer protection.

d-6. Whether a judgment has been rendered against the licensee by any court of competent jurisdiction regarding violations of ordinances of the city or laws of the state of Wisconsin the nature of which substantially relate to the particular activity for which the license is issued, or a judgment has been rendered against the licensee.

d-7. Any failure of the licensee to complete work on a project in accordance with the contractual written specifications for the work set forth pursuant to sub. 12-c-1 and 2, or to complete the work within the time period specified in the contract or agreement for the work pursuant to sub. 12-c-4.

d-8. Any other factor which reasonably relates to the public health, safety and welfare.

e. Evidence of Quality of Workmanship Excluded. The recommendations of the committee regarding the licensee shall not be based on evidence presented at the hearing related to quality of workmanship.

h. Request to Surrender a License. If a licensee who has surrendered his or her license wishes to have the surrendered license returned, the licensee must request, in writing, permission from the licensing committee to do so and appear before the committee at the date, time and place specified in written notice provided to the licensee by the city clerk. The committee may approve the request and return the license without further action by the common council, or make a recommendation to the common council to deny the request based on the same grounds set forth in this section for non-renewal or revocation. If the committee makes a recommendation to deny the request for the return of the license, all committee recommendations shall be prepared and common council actions conducted in the same manner set forth in this section for non-renewal or revocation.

12. REQUIRED AND PROHIBITED PRACTICES. All persons licensed under this section shall:

a. Pay All Subcontractors. Pay all subcontractors and material suppliers so that no liens are filed against the owner of the property to whom the sale has been made, and furnish such owner waivers of liens from material suppliers and subcontractors within 30 days of

completion of any job; except that where any subcontractor or material supplier's bill is the subject of a bona fide dispute in a legal action, no waivers need be furnished until the determination of such action. Legal action in this section shall include any type of arbitration or 3rd party determination of the dispute recognized by the trade.

b. Furnish Copies of All Written Documents. Furnish to the purchaser a copy of all written documents which the purchaser is requested to sign at the time of signing.

c. Written Agreements. Before starting work of any kind, enter into a contract or firm agreement with the purchaser as to price and the work to be done, provided that no written contract shall be required where the work to be done is of an emergency nature and the total cost does not exceed \$100. Any such agreement shall include therein a complete statement as to:

c-1. The specific work to be done.

c-2. The material to be used, describing it by brand name, if possible, and by weight, size and color.

c-3. Guarantees and warranties made or represented to buyer in writing, setting forth by whom guaranteed or warranted, and any and all exclusions and limitations as to cost of repair, replacement of parts, service charges and labor charges.

c-4. The time in which the work is expected to be completed.

c-5. All financing, including the initial cost, any time charges, interest, etc., and the total cost including such charges, together with the amount of payment, the time at which the payments will begin, and the length of time for which they will continue.

c-6. A statement agreeing to restore and repair any part of the property of the purchaser destroyed or damaged, where such damage results from the negligent acts of the contractor, his or her agents or subcontractors.

c-7. A statement of the fact that the contractor or salesperson has a license from the city does not constitute an endorsement of the person or product by the city.

d. Other Regulations. No contractor or salesperson obtaining a license under this section shall:

d-1. Imply that having a license constitutes an endorsement or recommendation of the city. No person shall advertise in any manner that they have obtained a license from the city.

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d-2. Use any false or deceptive inducements or misrepresent or falsely state to a prospective customer that his or her dwelling or building is to serve as a "prospective buyer" lure or "model home" or "advertising job," and that he or she will be paid a commission or other compensation for any other sales the seller may make in the vicinity or within a specified distance from the customer's location, and in that way lead the customer to believe that the cost of the improvement or installation will be fully paid or reduced by reason thereof.

d-3. Misrepresent to a prospective customer that he or she is being given a special, introductory, confidential, close-out, factory or wholesale price or discount, or any other concession; or that this price or discount or any other concession is made due to materials left over from a nearby job or a test of the local market or a market survey.

d-4. Misrepresent that anyone, whether connected with the seller or not, is especially interested in seeing that the prospective customer gets a bargain, special price, discount or any other concession.

d-5. Substitute any product or material, or deliver or install or apply a product of different brand, grade or quality from that represented by any sample, illustration or model.

d-6. Misrepresent or mislead prospective customers into believing that:

d-6-a. Fire resistant materials are incombustible or fire-proof.

d-6-b. The product needs no periodic repainting, refinishing, maintenance or any other service.

d-6-c. The product is of a specific or well known brand name or manufacture, or that the product is nationally advertised.

d-6-d. The product meets or exceeds minimum municipal, state, federal or other applicable standards or requirements.

d-6-e. The product is of a specific size, weight, grade or any other identifiable character.

d-6-f. The product is approved or recommended by any government agency, or other applicable organizations, or that they are the users of said product.

d-6-g. The product is or will be custom-built or specially designed for the needs of the customer.

d-6-h. The buyer need not obtain any permit, authorization or approval from any municipal, state or federal government agency to apply or install the product, or that the seller has or will obtain such permission or approval.

d-6-i. The product will not be damaged by hail or other storm.

d-7. Give any guarantee that is not specific, clear and definite or which shall misrepresent or lead the customer to believe that the manufacturer or anyone else is the guarantor of the product, or give any guarantee unless the same is given in writing.

d-8. Start installation or apply a small portion of the product with the misrepresentation that it is a tryout or test, or any other reason, where in fact it is done so the seller can claim partial performance or that work has actually begun on the job, and induce or force the purchaser into the terms of the contract.

d-9. Misrepresent or mislead the prospective customer into believing that insurance or some other form of protection will be given if the customer in any way is unable to make the payments agreed upon.

d-10. Misrepresent or mislead the customer into believing that the signing of any completion slip, financial statement, advertising agreement, contract, bond or promissory note, or any other document, either before or after completion of the job, will impose no obligation upon the customer, or that such signing will relieve or end some or all of the obligations of the seller.

d-11. Ask or require the customer to sign a completion slip before the installation or job is completed in accordance with the terms of the contract.

d-12. Gain entry or access into the prospective customer's home or into his property under the guise of any governmental inspection right or duty, or the misrepresentation that the seller has such authority, or under the guise that the seller is an employe or represents a public utility.

d-13. Misrepresent or lead the customer to believe that some product or part is unavailable or that there will be a long delay in manufacture, delivery or service, in order to induce or force a customer to buy a product from the seller.

d-14. Fail to disclose in advertising that the advertised prices or offer does not include delivery or installation, if such is the fact.

d-15. Fail to disclose in writing all financial arrangements, interest, service fees, credit investigation costs, and building or installation permit fees, or that the promissory note or any other similar instrument will be placed with a financial institution for collection.

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d-16. Misrepresent through the use of any picture, drawings or illustrations, scare tactics, demonstration devices or claims which threaten or imply any physical, mental or bodily harm.

d-17. Misrepresent that the seller is an employe, officer or representative of a manufacturer, importer or any other person, firm, or organization, or that such person, firm or organization will assume some obligation in fulfilling the terms of the contract.

d-18. Misrepresent that maintenance, service or repairs, and replacement parts will be readily available within the customer's immediate trade area.

d-19. Disparage or degrade any of the seller's own advertised products or services, in order to induce or attempt to induce the customer to buy higher priced products or materials from the seller.

d-20. Misrepresent to the purchaser that his or her property is or will be condemned if no work is done.

d-21. Promise or give any money as an inducement for making the sale

d-22. Represent to the purchaser that his or her taxes or insurance rates will or will not be affected as a result of the sale or installation.

d-23. Use a contract of any other person when not properly authorized.

13. CONTRACTOR'S RESPONSIBILITY FOR SALES PERSONNEL. Each contractor obtaining a license shall be responsible for the acts of his or her salesperson regardless of whether the same be his or her employe, agents or subcontractors, and shall be subject to all the penalties to which the salesperson shall be subject, if the salesperson violates this section, including revocation of his or her license.

13.5. TERMINATION OF SALES-PERSON'S EMPLOYMENT WITH HOME IMPROVEMENT CONTRACTOR. If a licensed home improvement salesperson is separated from employment with a licensed home improvement contractor for any reason, the licensed contractor shall notify the city clerk of the separation in writing within 10 days of the separation. The licensed salesperson shall surrender the salesperson's license to the city clerk not later than 10 days following that day on which separation from employment occurred.

14. PENALTY. a. Any person acting as a salesperson or contractor without having obtained a license so to act or violating any other provision of this section shall be punished by a forfeiture of not less than \$ 250 nor more than \$3,000. On default of payment thereof, such person shall be committed to the county jail or house of correction for not less than 10 days nor more than 90 days. Each day in which any person shall operate as a salesperson or contractor without having obtained a license, or after revocation or suspension of the same, shall constitute a separate offense.

b. In addition to other applicable enforcement procedures and pursuant to the authority of s. 66.0113, Wis. Stats., the department of neighborhood services may issue citations pursuant to the citation procedure set forth in s. 50-25 to any person violating sub. 2. The police department is also authorized to issue citations for violations of sub. 2.

95-15. Door-to-door Solicitation.

1. DEFINITION. In this section, "solicitor" means any person who goes from house to house, from place to place or from street to street selling or taking orders for, or offering to sell or take orders for goods, wares or merchandise, including books, periodicals, magazines or personal property of any nature for future delivery.

2. REGISTRATION WITH POLICE REQUIRED. a. No later than 5 days prior to any solicitation within the city, each solicitor shall register with the district police station in the area in which he or she intends to solicit. This registration shall contain the solicitor's name, home address and date of birth and the name and address of the person, firm, corporation or organization which the solicitor represents.

b. In lieu of the requirement in par. a, any person, firm, corporation or organization soliciting with a number of solicitors may, no later than 5 days prior to any solicitation, provide a current list of solicitors representing the person, firm, corporation or organization to the applicable district police station. The list shall include the names and addresses of the persons, firms, corporations or organizations and the names, home addresses and dates of birth of all solicitors.

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3. SIGN PROHIBITING SOLICITATION. Any city resident who wishes to exclude solicitors from premises occupied by him or her may place upon or near the usual entrance to the premises a printed placard or sign bearing the notice "Solicitors Prohibited" or similar restriction. If such a sign is posted, then no solicitor may ring the doorbell upon or near any door, or create any sound in any other manner calculated to attract the attention of the occupant of such residence, but shall immediately and peacefully depart from the premises. No solicitor may enter or attempt to enter in or upon any premises where such a placard or sign is placed or maintained.

4. IDENTIFICATION CARD. Each solicitor shall have an identification card displayed on his or her person at all times while soliciting containing the name and address of the person, firm, corporation or organization the solicitor represents, including the name of a responsible person affiliated with the person, firm, corporation or organization conducting the solicitation who may be contacted regarding complaints or questions as to the manner or method of solicitation undertaken.

5. EXEMPTIONS. Except for the provisions of sub.6, this section does not apply to persons exempted under s. 95-1-2.

6. SOLICITATION PROHIBITED DURING NIGHT-TIME HOURS. No solicitor or other person may engage in door-to-door in-person solicitation of any residential occupant for any commercial or fundraising purpose between the hours of 9:00 p.m. and 8:00 a.m.

7. PENALTY. Any person violating this section shall be subject to a forfeiture of not less than \$50 nor more than \$500.

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**LEGISLATIVE HISTORY
CHAPTER 95**

Abbreviations:

am = amended
cr = created

ra = renumbered and amended
rc = repealed and recreated

rn = renumbered
rp = repealed

<u>Section</u>	<u>Action</u>	<u>File</u>	<u>Passed</u>	<u>Effective</u>
95-1	rc	071617	4/9/2008	5/1/2008
95-1-1	rc	890661	11/17/89	3/1/90
95-1-1-b	am	131552	4/2/2014	4/22/2014
95-1-2	rc	871182	4/4/89	4/22/89
95-1-2-a-8	am	110150	6/14/2011	7/1/2011
95-1-2-a-8	am	131552	4/2/2014	4/22/2014
95-1-2-c	am	890490	7/25/89	8/15/89
95-1-2-c	rc	951622	2/10/98	2/27/98
95-1-2-e	am	892507	5/8/90	5/25/90
95-1-2-g	rc	971912	5/5/98	5/22/98
95-1-2-i	cr	890661	11/17/89	3/1/90
95-1-2-j	rn to 95-1-2-k	892507	5/8/90	5/25/90
95-1-2-j	cr	892507	5/8/90	5/25/90
95-1-2.5	cr	960171	6/25/96	7/13/96
95-1-3-0	am	892507	5/8/90	5/25/90
95-1-3-0	am	960171	6/25/96	7/13/96
95-1-3-a	am	110830	11/4/2011	11/23/2011
95-1-3-a-6	am	160068	6/14/2016	7/1/2016
95-1-3-a-12	rp	110346	9/20/2011	10/7/2011
95-1-3-a-13	rn to 95-1-3-a-12	110346	9/20/2011	10/7/2011
95-1-3-c	am	160068	6/14/2016	7/1/2016
95-1-3-d	am	150634	9/22/2015	10/9/2015
95-1-3-g	rp	951126	11/28/95	12/15/95
95-1-3-h	rn to 95-1-3-g	951126	11/28/95	12/15/95
95-1-3-i	rn to 95-1-3-h	951126	11/28/95	12/15/95
95-1-3-j	rn to 95-1-3-i	951126	11/28/95	12/15/95
95-1-3-k	rn to 95-1-3-j	951126	11/28/95	12/15/95
95-1-3-L	cr	892507	5/8/90	5/25/90
95-1-3-L	rn to 95-1-3-k	951126	11/28/95	12/15/95
95-1-3-L	cr	040411	9/21/2004	10/8/2004
95-1-4-a-0	am	871182	4/4/89	4/22/89
95-1-4-a-5	am	871182	4/4/89	4/22/89
95-1-4-a-6	rn to 95-1-4-a-8	871182	4/4/89	4/22/89
95-1-4-a-6	cr	871182	4/4/89	4/22/89
95-1-4-a-6	am	890661	11/17/89	3/1/90
95-1-4-a-7	rn to 95-1-4-a-9	871182	4/4/89	4/22/89
95-1-4-a-7	cr	871182	4/4/89	4/22/89
95-1-4-a-8	rn to 95-1-4-a-10	871182	4/4/89	4/22/89
95-1-4-a-9	rn to 95-1-4-a-11	871182	4/4/89	4/22/89
95-1-4-a-10	rn to 95-1-4-a-12	871182	4/4/89	4/22/89
95-1-4-d	rn to 95-1-4-e	971912	5/5/98	5/22/98
95-1-4-d	cr	971912	5/5/98	5/22/98
95-1-4-e	am	031287	1/21/2004	2/7/2004
95-1-5-a	am	971912	5/5/98	5/22/98
95-1-5-a	am	110346	9/20/2011	10/7/2011
95-1-6-b	am	890137	6/27/89	7/18/89
95-1-6-b	am	970623	7/25/97	8/13/97
95-1-7	am	880148	6/7/88	6/24/88
95-1-7-a-2	am	110830	11/4/2011	11/23/2011

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95-1-7-a-4	am	110830	11/4/2011	11/23/2011
95-1-7-a-5	am	090527	9/22/2009	10/9/2009
95-1-7-a-7	am	110830	11/4/2011	11/23/2011
95-1-7-a-14	rc	110830	11/4/2011	11/23/2011
95-1-9-a-3	am	890138	6/6/89	6/24/89
95-1-9-a-3	am	951346	1/23/96	2/9/96
95-1-9-a-4	am	900258	7/10/90	7/27/90
95-1-9-a-5	rc	890661	11/17/89	3/1/90
95-1-9-a-6	rc	890661	11/17/89	3/1/90
95-1-9-a-7	cr	871182	4/4/89	4/22/89
95-1-9-a-8	rn	871182	4/4/89	4/22/89
95-1-9-a-9	rc	890661	11/17/89	3/1/90
95-1-9-a-10	rn	871182	4/4/89	4/22/89
95-1-9-a-11	rn	871182	4/4/89	4/22/89
95-1-9-a-12	cr	930843	9/28/93	10/15/93
95-1-9-c	am	890661	11/17/89	3/1/90
95-1-9-d	cr	890661	11/17/89	3/1/90
95-1-9-e	cr	940499	7/12/96	7/31/96
95-1-9-e	am	050735	10/18/2005	11/4/2005
95-2-1	rc	930784	9/28/93	10/15/93
95-2-2	rc	930784	9/28/93	10/15/93
95-2-2-b-5	am	131552	4/2/2014	4/22/2014
95-2-2-b-6	am	951346	1/23/96	2/9/96
95-2-2-b-8	rp	050735	10/18/2005	11/4/2005
95-2-2-b-9	am	960043	5/14/96	6/1/96
95-2-2-b-9	rn to 95-2-2-b-8	050735	10/18/2005	11/4/2005
95-2-2-b-10	rn to 94-2-2-b-9	050735	10/18/2005	11/4/2005
95-2-3-a-7	rp	110346	9/20/2011	10/7/2011
95-2-4-a	am	951346	1/23/96	2/9/96
95-2-4-a	am	100991	5/24/2011	6/14/2011
95-2-4-b	am	120118	6/12/2012	6/29/2012
95-2-4.5	cr	111624	4/11/2012	4/28/2012
95-2-8-f	am	901415	12/21/90	1/12/91
95-2-9-a	am	110346	9/20/2011	10/7/2011
95-14	rc	031134	7/27/2004	8/13/2004
95-14-0	am	021062	12/20/2002	1/11/2003
95-14-1-a	am	070109	5/8/2007	5/25/2007
95-14-1-c	am	021062	12/20/2002	1/11/2003
95-14-2	am	021062	12/20/2002	1/11/2003
95-14-3	rc	021062	12/20/2002	1/11/2003
95-14-3-a	am	070109	5/8/2007	5/25/2007
95-14-3-a	am	121521	4/30/2013	5/17/2013
95-14-3-b-3	am	070109	5/8/2007	5/25/2007
95-14-3-b-6	rp	110346	9/20/2011	10/7/2011
95-14-3-b-7	am	100991	5/24/2011	6/14/2011
95-14-3-b-7	rn to	110346	9/20/2011	10/7/2011
	95-14-3-b-6			
95-14-3-b-8	rn to	110346	9/20/2011	10/7/2011
	95-14-3-b-7			
95-14-3-b-9	rn to	110346	9/20/2011	10/7/2011
	95-14-3-b-8			
95-14-3-d	rp	040772	11/3/2004	11/20/2004
95-14-3-d	am	130708	10/15/2013	11/1/2013
95-14-3-e	rn to 95-14-3-d	040772	11/3/2004	11/20/2004
95-14-3-e	rc	150634	9/22/2015	10/9/2015
95-14-3-f	rn to 95-14-3-e	040772	11/3/2004	11/20/2004
95-14-3-f-0	rn to 95-14-3-f-1	040772	11/3/2004	11/20/2004

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95-14-3-f-1	am	100991	5/24/2011	6/14/2011
95-14-3-f-2	cr	040772	11/3/2004	11/20/2004
95-2-3-f-2	rc	111624	4/11/2012	4/28/2012
95-14-3-g	rn to 95-14-3-f	040772	11/3/2004	11/20/2004
95-14-4-a	am	021062	12/20/2002	1/11/2003
95-14-5-0	am	100593	10/12/2010	10/29/2010
95-14-5-a	rp	100593	10/12/2010	10/29/2010
95-14-5-a	rc	101409	3/23/2011	4/9/2011
95-14-5-b	rn to 90-14-5-a	100593	10/12/2010	10/29/2010
95-14-5-b	am	130366	9/24/2013	10/11/2013
95-14-5-c	am	980848	1/17/2007	2/3/2007
95-14-5-c	ra to 90-14-5-b	100593	10/12/2010	10/29/2010
95-14-5-d	cr	081116	11/26/2008	1/1/2009
95-14-5-d	ra to 90-14-5-c	100593	10/12/2010	10/29/2010
95-14-6	am	880524	7/26/88	8/13/88
95-14-6	am	080009	5/20/2008	6/7/2008
94-14-6	rc	131502	4/22/2014	5/9/2014
95-14-7	rc	961523	2/11/97	2/28/97
95-14-7	am	021062	12/20/2002	1/11/2003
94-14-7	rp	131502	4/22/2014	5/9/2014
95-14-7-b	am	880524	7/26/88	8/13/88
95-14-7-c-1-f	rn to 95-14-7-c-1-h	040772	11/3/2004	11/20/2004
95-14-7-c-1-f	cr	040772	11/3/2004	11/20/2004
95-14-7-c-1-g	cr	040772	11/3/2004	11/20/2004
95-14-7-c-1-h	rn to 95-14-7-c-1-i	110694	10/11/2011	10/28/2011
95-14-7-c-1-h	cr	110694	10/11/2011	10/28/2011
95-14-7-d	rp	080189	7/1/2008	7/19/2008
95-14-7.5	cr	080189	7/1/2008	7/19/2008
95-14-8-a	am	160068	6/14/2016	7/1/2016
95-14-8-c	am	931991	4/26/94	5/13/94
95-14-9-0	rc	080009	5/20/2008	6/7/2008
95-14-9-b	am	021062	12/20/2002	1/11/2003
95-14-9-b	rc	080009	5/20/2008	6/7/2008
95-14-9-c	rc	080009	5/20/2008	6/7/2008
95-14-9-d	rc	080009	5/20/2008	6/7/2008
95-14-9-d-7	rn to 95-14-9-d-8	110694	10/11/2011	10/28/2011
95-14-9-d-7	cr	110694	10/11/2011	10/28/2011
95-14-9-e	rc	080009	5/20/2008	6/7/2008
95-14-9-f	cr	080009	5/20/2008	6/7/2008
95-14-9-f	rp	080189	7/1/2008	7/19/2008
95-14-9-g	cr	080009	5/20/2008	6/7/2008
95-14-9-g	rp	080189	7/1/2008	7/19/2008
95-14-9-h	cr	080009	5/20/2008	6/7/2008
95-14-10	rp	080009	5/20/2008	6/7/2008
95-14-11	rp	080009	5/20/2008	6/7/2008
95-14-11-a	am	021062	12/20/2002	1/11/2003
95-14-11-c-7	am	021062	12/20/2002	1/11/2003
95-14-11-d-0	am	021062	12/20/2002	1/11/2003
95-14-11-d-3	am	021062	12/20/2002	1/11/2003
95-14-11-d-5	rn to 95-14-11-d-7	040772	11/3/2004	11/20/2004
95-14-11-d-5	cr	040772	11/3/2004	11/20/2004
95-14-11-d-6	cr	040772	11/3/2004	11/20/2004
95-14-11-h	am	041379	2/22/2005	3/11/2005
95-14-12	am	021062	12/20/2002	1/11/2003
95-14-13.5	cr	110763	11/2/2011	11/19/2011
95-14-15	am	970955	11/4/97	11/21/97
95-14-16	am	961908	4/22/97	5/9/97

95—(HISTORY) Direct Sellers; Home Improvements

95-14-16	rc	010476	8/2/2001	8/18/2001
95-14-16-a	am	021062	12/20/2002	1/11/2003
95-15	cr	881266	2/14/89	3/7/89
95-15-5	am	110540	9/20/2011	10/7/2011
95-15-6	rn to 95-15-7	110540	9/20/2011	10/7/201195-15-6
	cr	110540	9/20/2011	10/7/2011

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